

Deutsche Bank



# Deutsche Bank

2Q2013 results

30 July 2013

*Passion to Perform*



## 1 Group results

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## 2 Segment results

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## 3 Key current issues

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# Overview



		2Q2013	2Q2012
<b>Profitability</b>	Income before income taxes (in EUR bn)	<b>0.8</b>	1.0
	Net income (in EUR bn)	<b>0.3</b>	0.7
	Post-tax return on average active equity	<b>2.4%</b>	4.7%
	Diluted EPS (in EUR)	<b>0.32</b>	0.69
		30 Jun 2013	31 Mar 2013
<b>Capital (Basel 2.5)</b>	Core Tier 1 capital ratio	<b>13.3%</b>	12.1%
	Tier 1 capital ratio	<b>17.3%</b>	16.0%
	Core Tier 1 capital (in EUR bn)	<b>41.7</b>	39.3
<b>Balance Sheet</b>	Total assets (adjusted, in EUR bn) <sup>(1)</sup>	<b>1,170</b>	1,225
	Leverage ratio (adjusted) <sup>(2)</sup>	<b>19</b>	21
	Liquidity reserves (in EUR bn) <sup>(3)</sup>	<b>213</b>	230

(1) Adjusted for netting of derivatives and certain other components (Total assets according to IFRS were EUR 1,910 bn as of 30 Jun 2013 and EUR 2,033 bn as of 31 Mar 2013)

(2) Total assets (adjusted) divided by total equity (adjusted)

(3) The bank's liquidity reserves include (a) available excess cash held primarily at central banks, (b) unencumbered central bank eligible business inventory, as well as (c) the strategic liquidity reserve of highly liquid government securities and other central bank eligible assets

# Group financial performance – 2Q2013



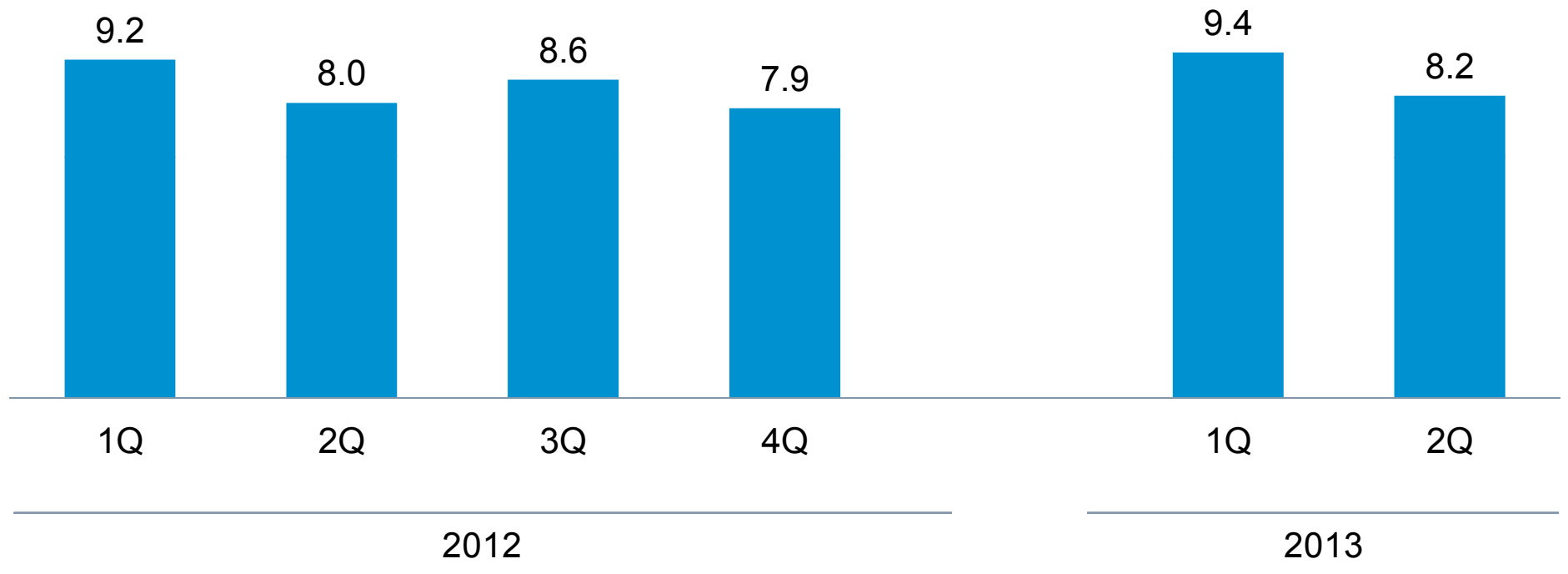
In EUR m	2Q2013		
	Group	Core Bank <sup>(1)</sup>	Non-Core Operations Unit
Net revenues	8,215	8,022	193
Provision for credit losses	(473)	(299)	(174)
Total noninterest expenses	(6,950)	(6,232)	(718)
Noncontrolling interest	0	0	0
<b>IBIT (reported)</b>	<b>792</b>	<b>1,490</b>	<b>(699)</b>
Income tax expense (benefit)	(457)	(695)	238
Net income (loss)	335	795	(461)
Post-tax return on average active equity in %	2.4	7.0	(17.2)

Note: Figures may not add up due to rounding differences  
 (1) Core Bank includes CB&S, GTB, DeAWM, PBC and C&A



# Net revenues

In EUR bn

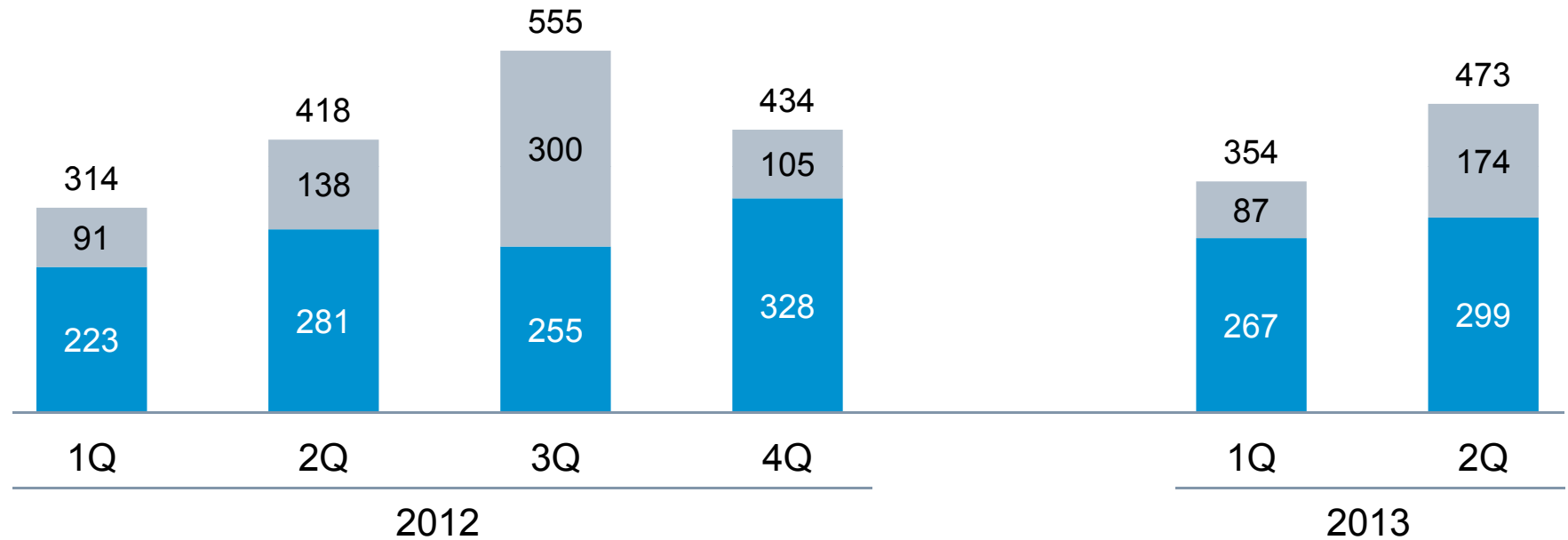




# Provision for credit losses

## In EUR m

■ Non-Core Operations Unit  
 ■ Core Bank



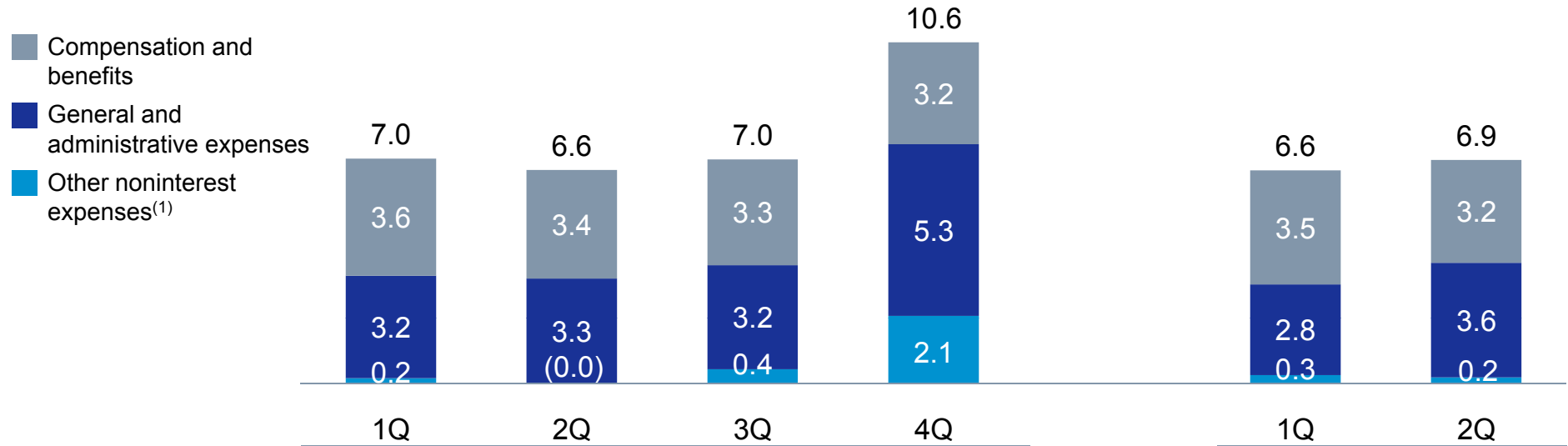
	2012				2013	
CB&S	32	10	23	58	48	28
GTB	32	47	35	53	96	77
PBC	160	216	189	216	111	194

Note: Divisional figures do not add up due to omission of DeAWM; figures may not add up due to rounding differences



# Noninterest expenses

## In EUR bn



	2012				2013	
Compensation ratio, in %	40	42	38	40	38	39
<b>Adj. cost base (in EUR m)</b>	<b>6,411</b>	<b>6,117</b>	<b>6,045</b>	<b>6,090</b>	<b>6,034</b>	<b>5,910</b>
<i>excluding:</i>						
Cost-to-Achieve <sup>(2)</sup>	69	96	384	355	224	356
Litigation <sup>(3)</sup>	240	272	308	1,787	132	630
Policyholder benefits and claims	150	(3)	162	107	192	(7)
Other severances	101	98	43	5	11	42
Remaining	22	56	25	2,262 <sup>(4)</sup>	31	18

Note: Figures may not add up due to rounding differences

(1) Incl. policyholder benefits and claims, restructuring costs, impairment of goodwill and other intangible assets where applicable

(2) Includes CtA related to Postbank and OpEx

(3) Figures differ to previously reported numbers due to methodology change in 1Q2013

(4) Includes other divisional specific cost one-offs (including EUR 280 m charges related to commercial banking activities in the Netherlands, EUR 90 m IT write-down in DeAWM and impairment of goodwill and other intangible assets of EUR 1,876 m)

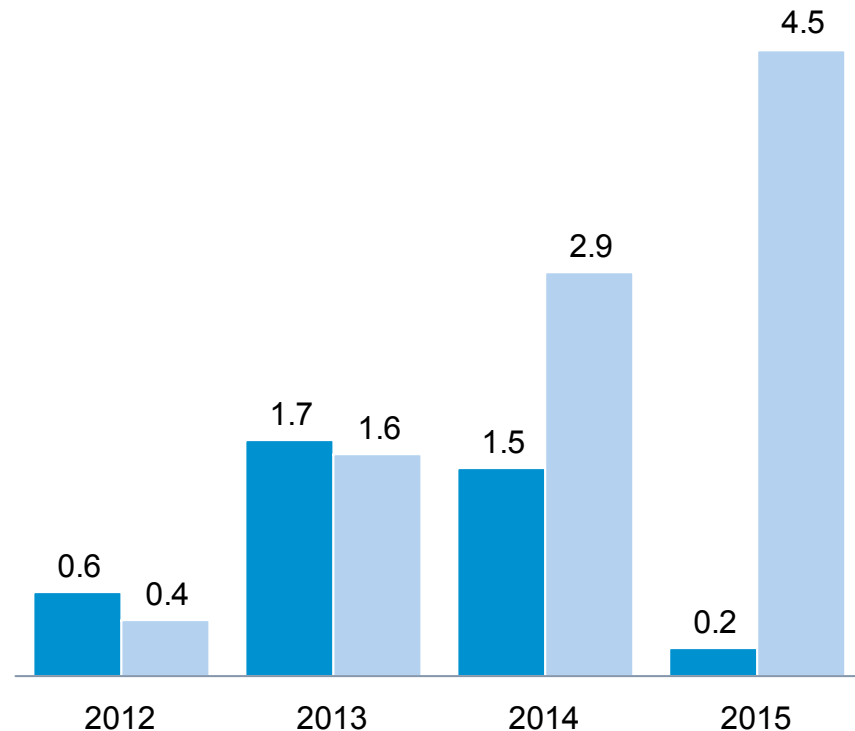


# Progress on Operational Excellence Program

## Targeted CtA and savings

In EUR bn

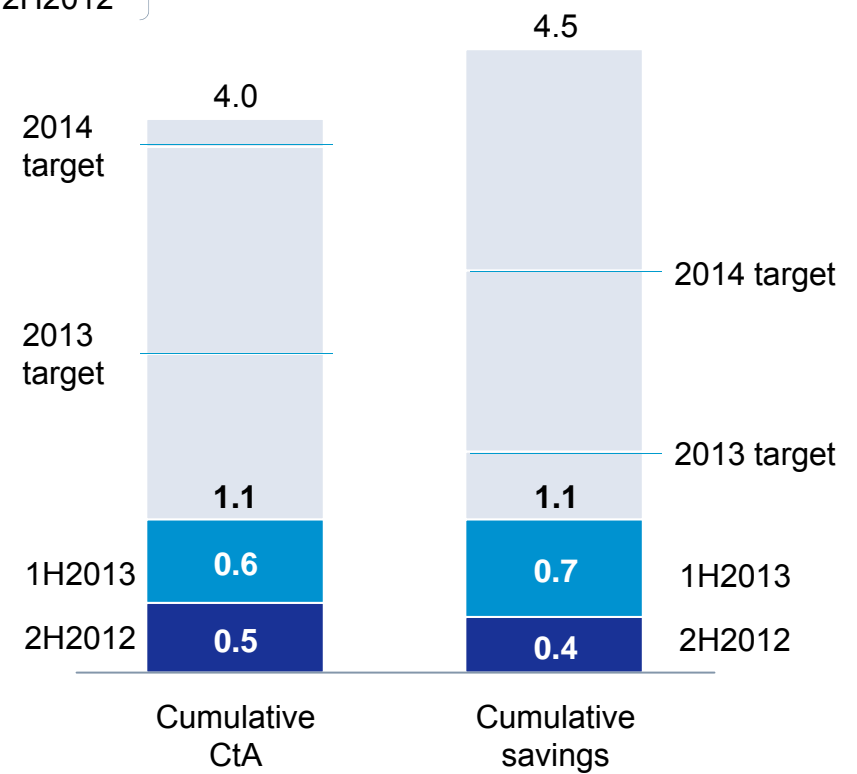
CtA per year Cumulative savings



## Program to date progress

In EUR bn

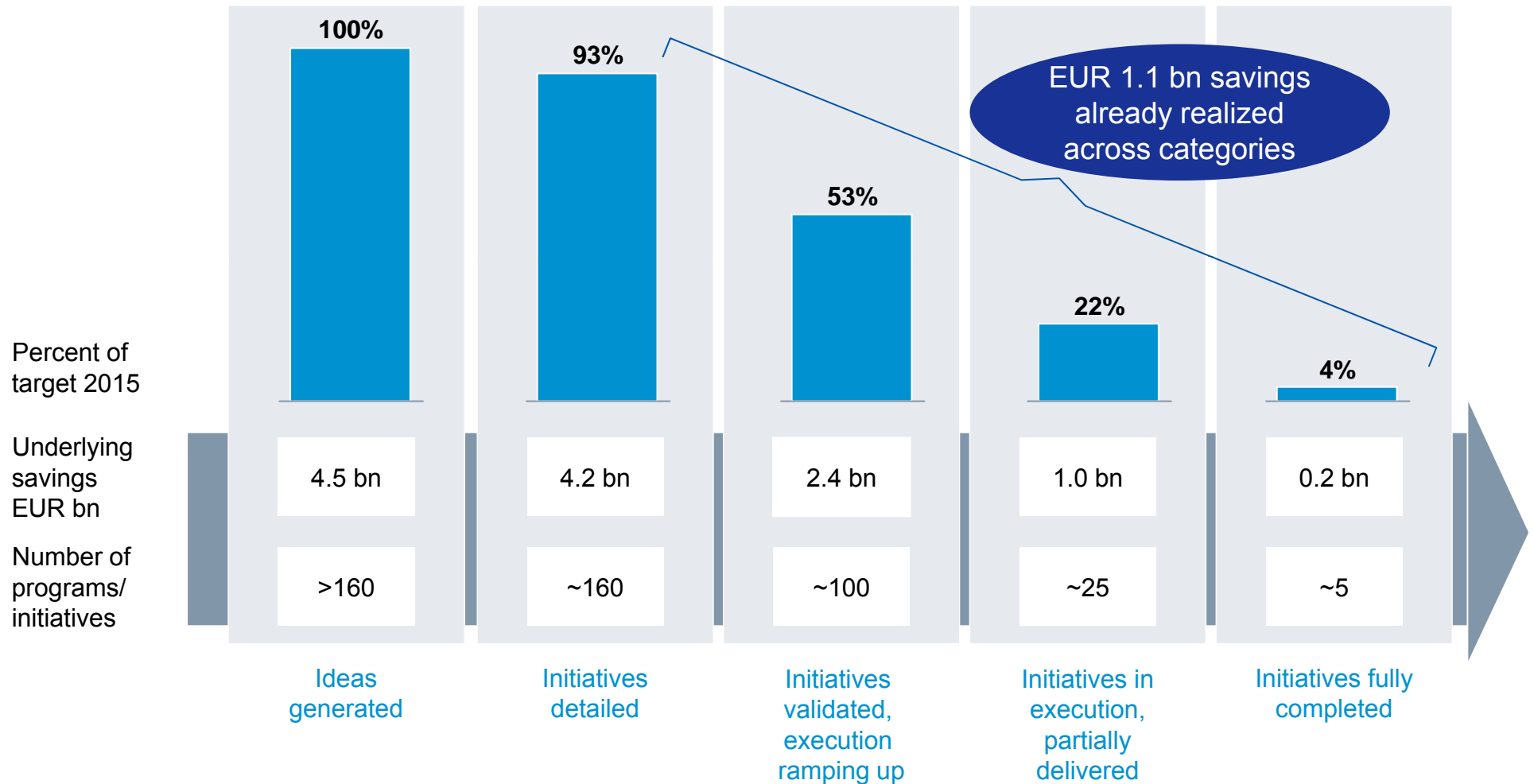
1H2013  
2H2012 } Invested/achieved







# Initiatives with savings of EUR 2.4 bn already validated with execution ramping up



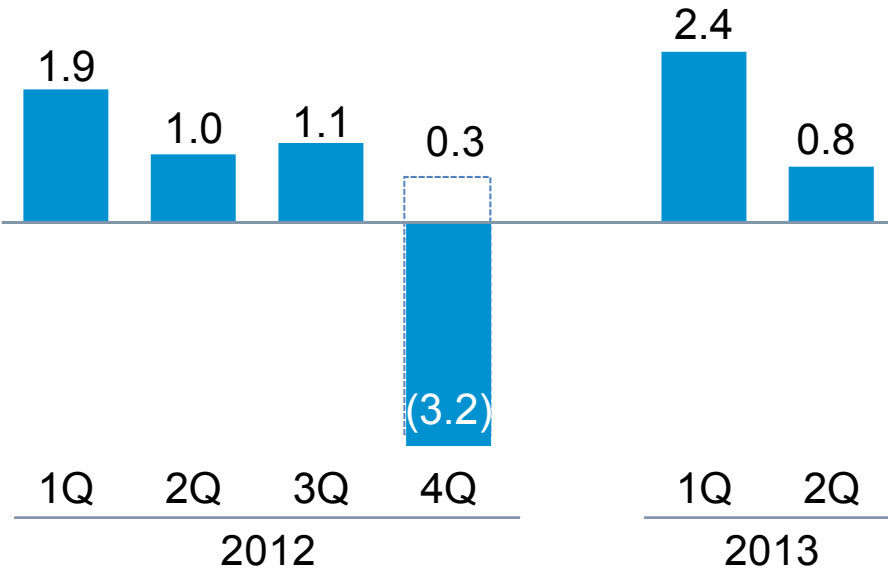


# Profitability

## Income before income taxes

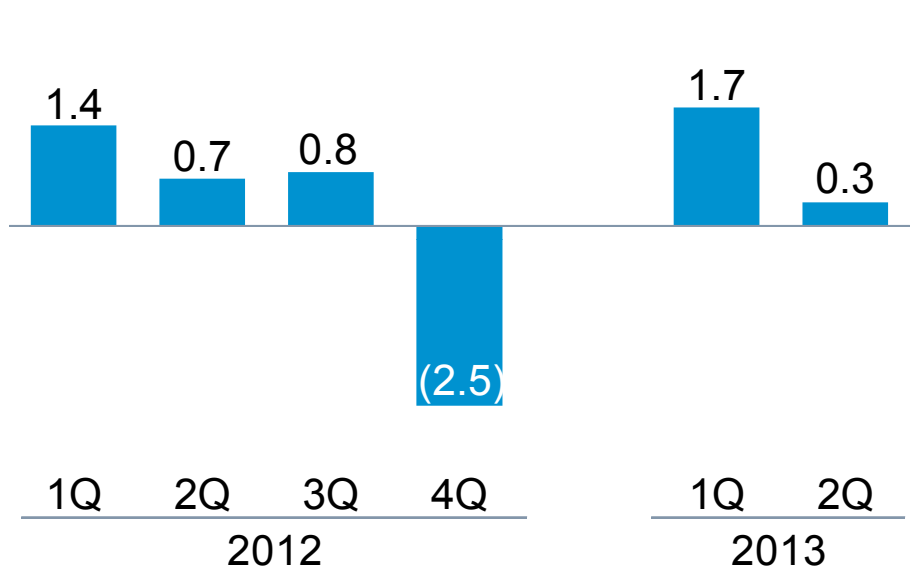
In EUR bn

Adjusted IBIT<sup>(2)</sup>



## Net income

In EUR bn



Post-tax return on equity<sup>(1)</sup>, in %



FY2012: 0



1H 2013: 7

Effective tax rate, in %



FY2012: 61



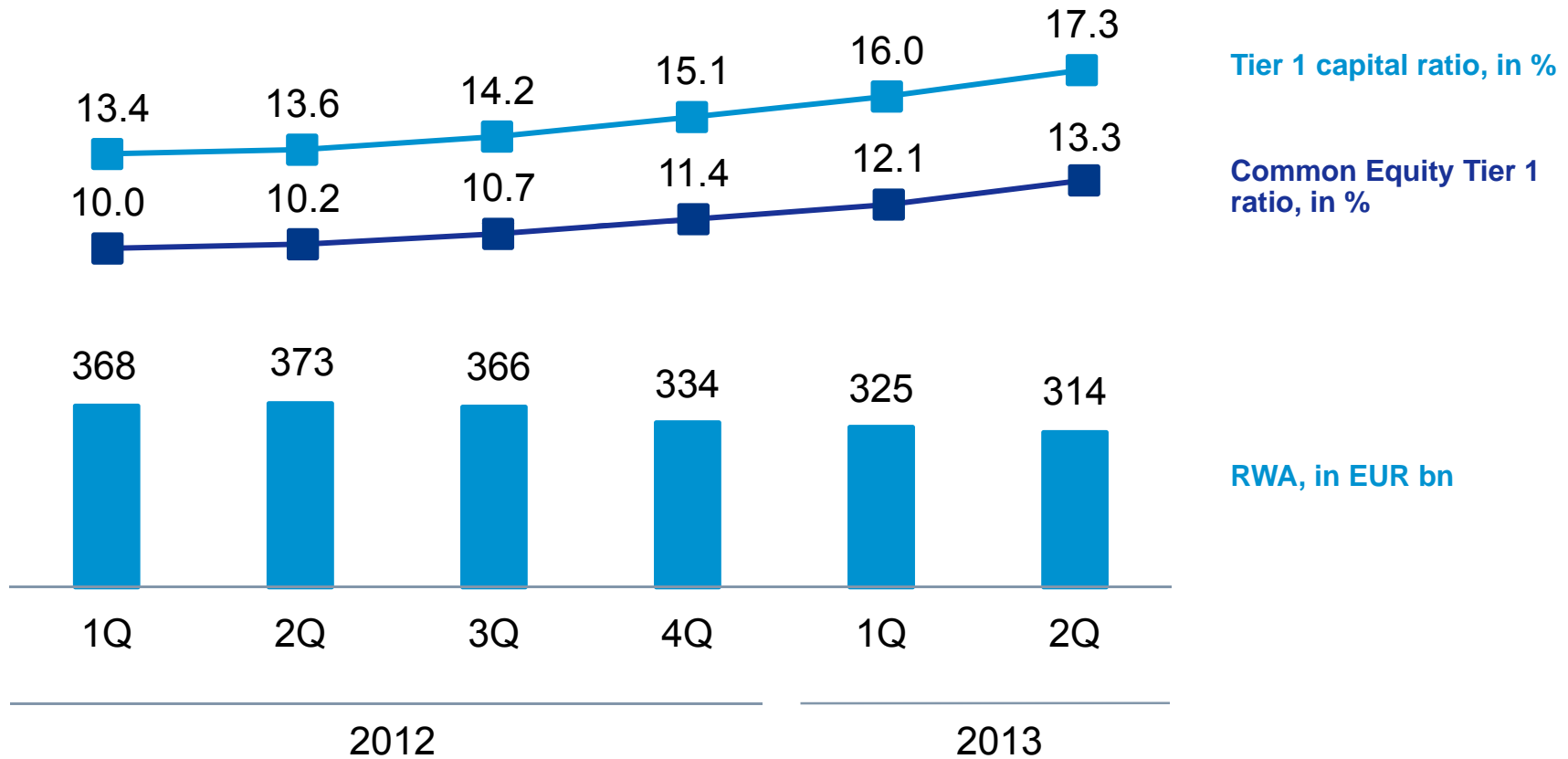
1H 2013: 38

(1) Annualized, based on average active equity

(2) IBIT adjusted for impairment of goodwill and other intangible assets and significant litigation related charges



# Basel 2.5 – Capital ratios and risk-weighted assets



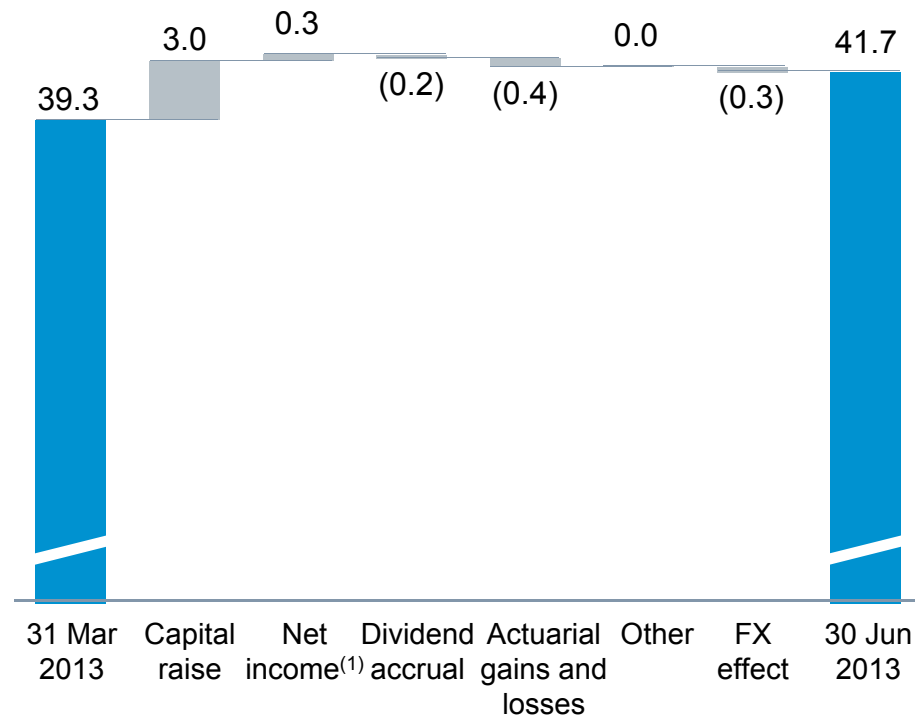
Note: Tier 1 ratio = Tier 1 capital / RWA; Common Equity Tier 1 ratio = (Tier 1 capital - hybrid Tier 1 capital) / RWA



# Basel 2.5 – Common Equity Tier 1 capital and RWA development

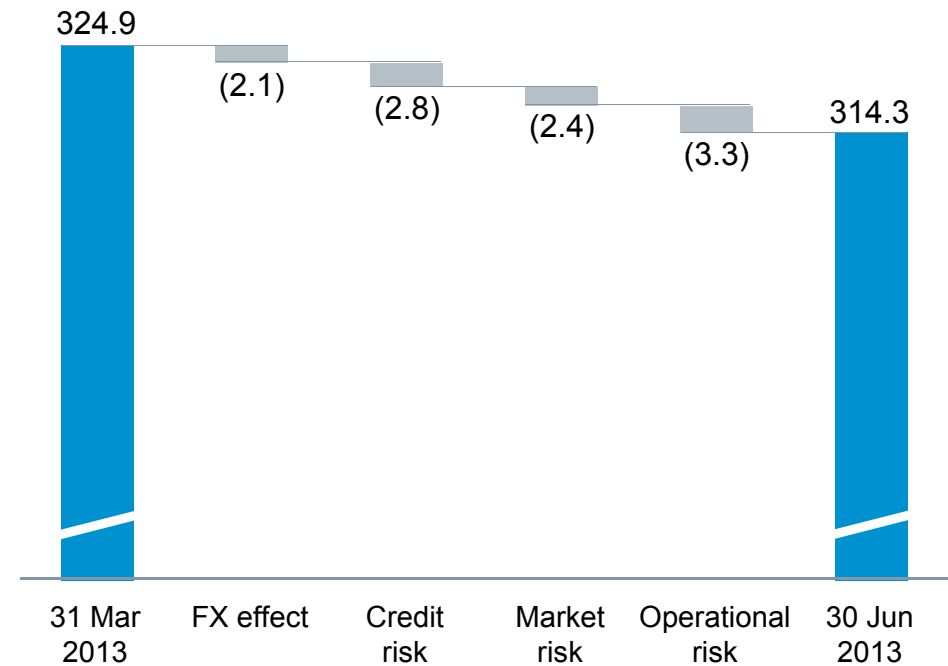
## Common Equity Tier 1 capital

In EUR bn



## RWA

In EUR bn



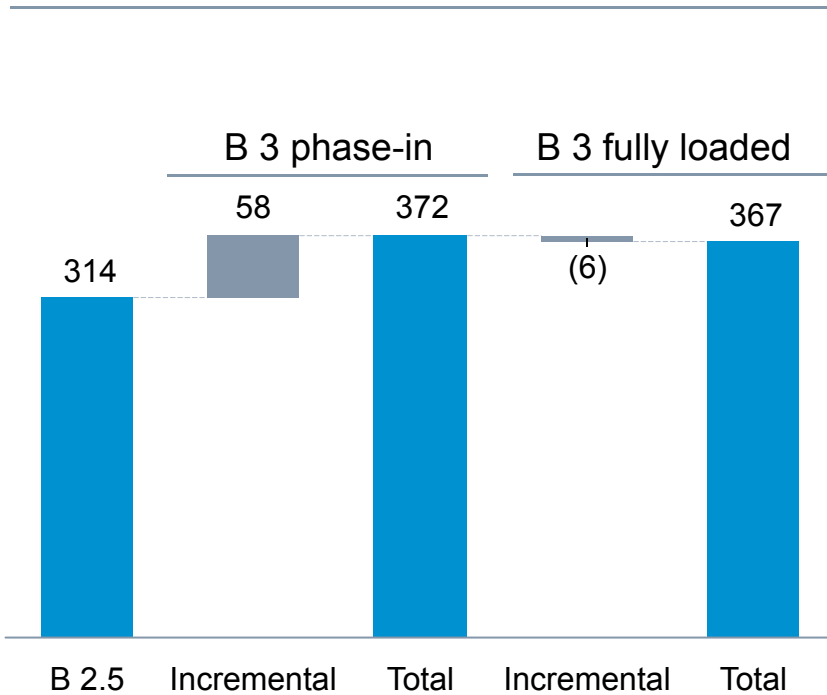
Note: Figures may not add up due to rounding differences  
 (1) Net income attributable to Deutsche Bank shareholders



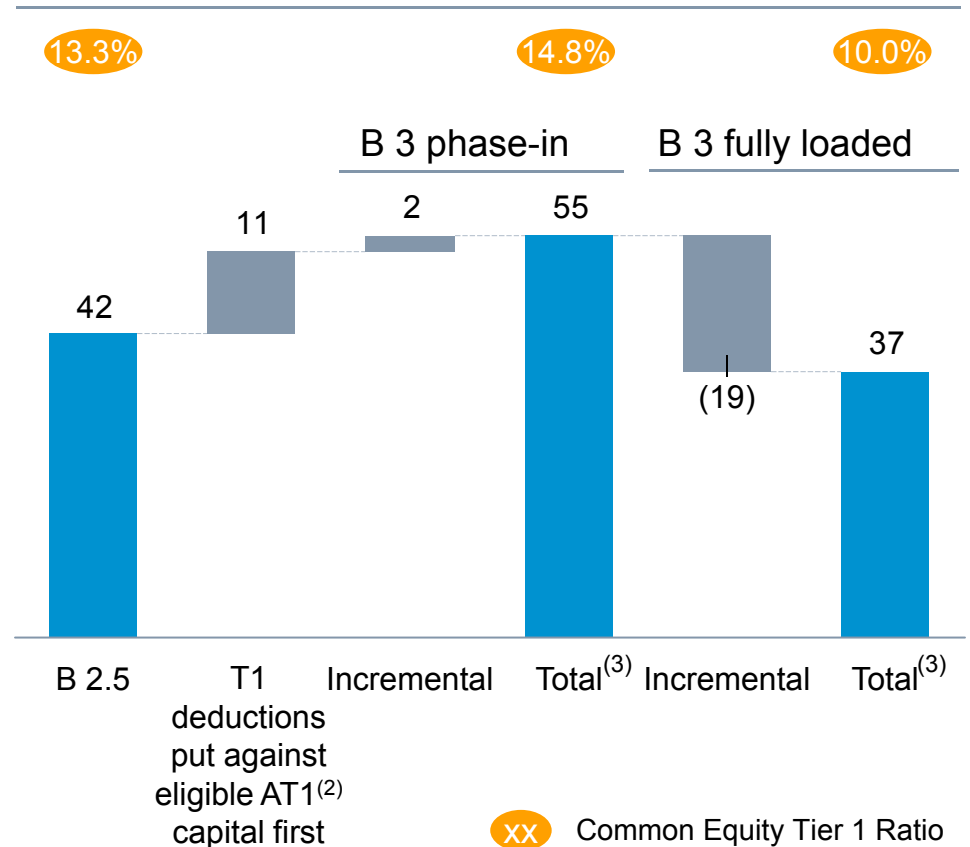
# Reconciliation to Basel 3 pro-forma (fully loaded)<sup>(1)</sup>

In EUR bn, as per 30 Jun 2013

## RWA



## Common Equity Tier 1 capital



Note: Figures may not add up due to rounding differences

(1) Pro-forma figures based on latest CRD4/CRR, subject to final European / German implementation

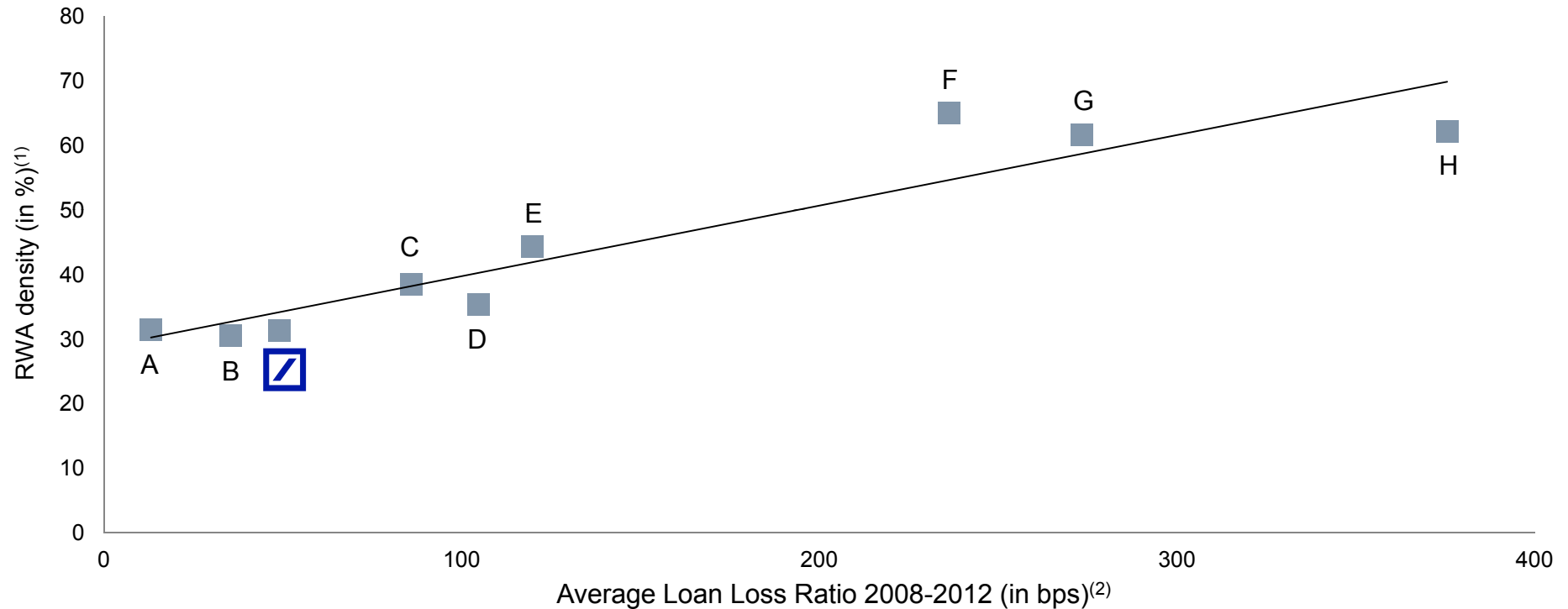
(2) Additional Tier 1 capital

(3) Totals do not include any capital deductions that may arise in relation to insignificant holdings in financial sector entities; final CRD4/CRR rules still subject to Corrigendum and EBA consultation



# Clear positive correlation between risk weighted asset density and loan loss experience

## RWA density vs. 5 year average loss



Note: Numbers based on publicly disclosed data

(1) RWA density defined as Total RWA / Total adjusted assets. RWA based on Basel 3. Total assets based on US GAAP for US GAAP banks and total adjusted assets for IFRS banks. If no netting information available a netting ratio of 90% for derivatives was assumed. Based on latest available disclosure, DB Research estimates used if no public disclosure available.

(2) Credit loss provisions divided by gross loan book, average for 2008 - 2012. Deutsche Bank's 2010 ratio adjusted to reflect 12 months of Postbank provisions, 2011 and 2012 provisions include releases from Postbank shown as other interest income.

# Agenda



1 Group results

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**2 Segment results**

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3 Key current issues

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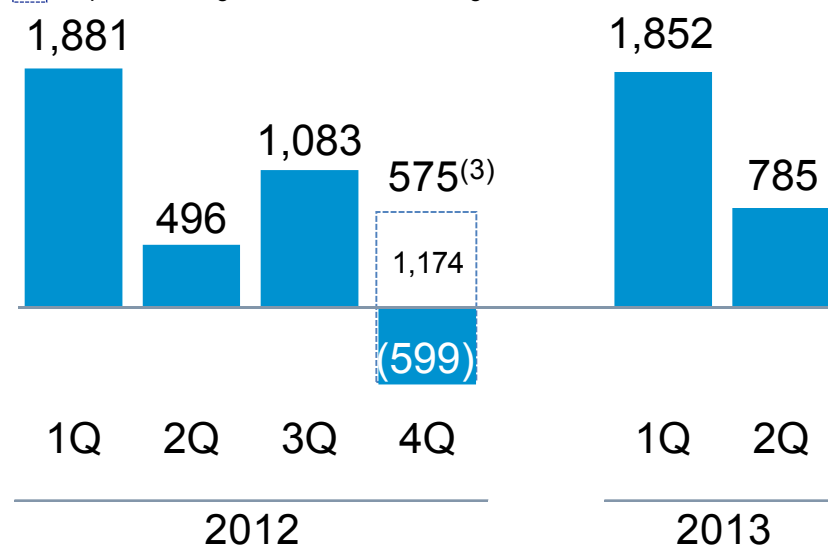
# Corporate Banking & Securities



## Income before income taxes

In EUR m

□ Impairment of goodwill and other intangible assets



CtA	1Q	2Q	3Q	4Q	1Q	2Q
	0	0	(226)	(87)	(115)	(25)

Note: Figures may not add up due to rounding differences

(1) 2Q2013 revenues include CVA of negative EUR 69 m (EUR 0 m in 2Q2012 and negative EUR 24 m in 1Q2013) driven by Basel 3 RWA mitigation. Revenues also include EUR 58 m of DVA losses on uncollateralized derivative liabilities booked in CB&S Other (EUR 0 m in 2Q2012 and gains of EUR 122 m in 1Q2013)

(2) Based on average active equity

(3) IBIT adjusted for impairment of goodwill and other intangibles

## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
Revenues <sup>(1)</sup>	<b>3,710</b>	3,396	4,604	<b>9 %</b>	(19)%
Prov. for credit losses	<b>(28)</b>	(10)	(48)	<b>189 %</b>	(42)%
Noninterest exp.	<b>(2,896)</b>	(2,889)	(2,694)	<b>0 %</b>	7 %
IBIT	<b>785</b>	496	1,852	<b>58 %</b>	(58)%
CIR (in %)	<b>78</b>	85	59	<b>(7) ppt</b>	20 ppt
Post-tax RoE (in %) <sup>(2)</sup>	<b>9</b>	6	25	<b>4 ppt</b>	(16) ppt

- Excluding the impact of CVA (Basel 3 RWA mitigation) and DVA, revenues were up 13% y-o-y. The strong performance was despite heightened market uncertainty and broad sell-off across asset classes towards the end of the quarter
- Costs were in line y-o-y; excluding CtA and litigation, costs were materially lower reflecting solid progress on the OpEx program
- Stronger operating leverage y-o-y resulted in a 4 ppt increase in post-tax RoE, significant decline in CIR and strong IBIT growth

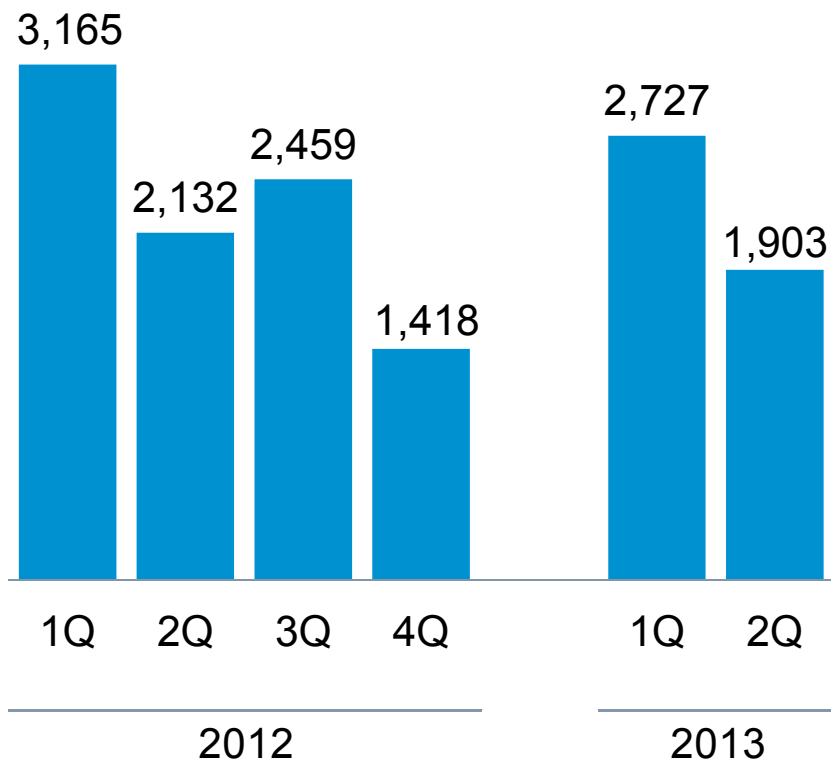


# Sales & Trading debt and other products



## Revenues

In EUR m



## Key features

### Overall

- Resilient performance y-o-y across most products
- Revenues were affected by higher volatility, lower liquidity, and a broad sell off across asset classes
- DB remained #1 in US Fixed Income for fourth year running (Greenwich)<sup>(1)</sup>
- DB awarded 'Best Global Flow House' by Euromoney

### Fixed Income & Currencies (FIC)

- Rates & Flow Credit revenues were lower y-o-y driven by lower market activity, especially in Europe
- FX revenues were significantly higher y-o-y driven by record quarterly volumes. DB won the Euromoney FX survey for the 9<sup>th</sup> consecutive year
- Global Liquidity Management revenues were in line y-o-y
- RMBS revenues were significantly lower y-o-y negatively affected by a challenging market environment and lower client activity

### Emerging Markets

- Revenues were significantly higher y-o-y driven by improved flow performance, notably in LATAM

### Credit Solutions

- Revenues were lower y-o-y while the business performed strongly in Asia

### Commodities

- Revenues were higher y-o-y despite correction in commodity prices towards the end of the quarter

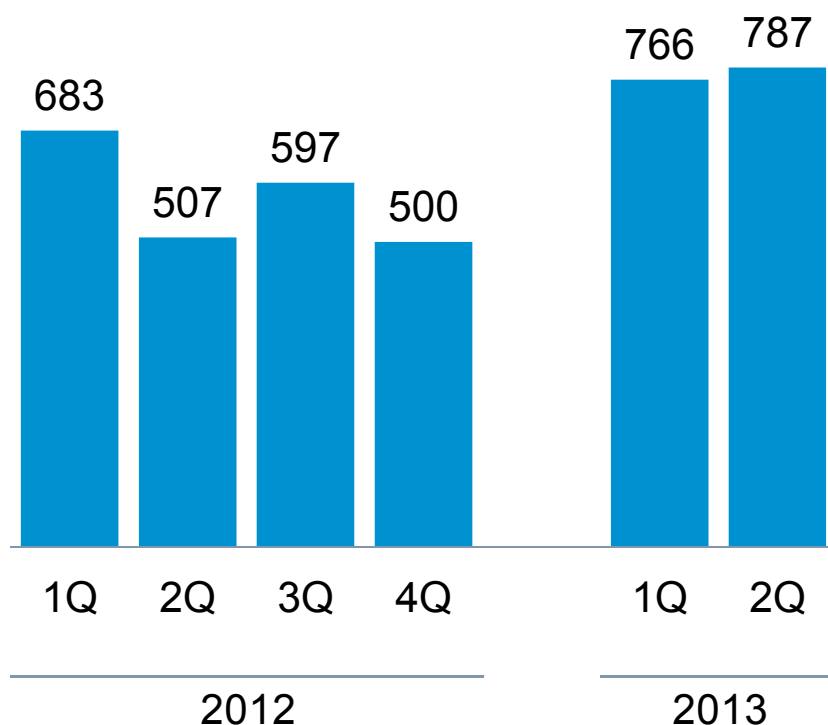
(1) In 2010, 2011 and 2013, Deutsche Bank was tied for the top position in US Fixed Income with at least one other dealer

# Sales & Trading equity



## Revenues

In EUR m



## Key features

### Overall

- Strong performance, up 55% y-o-y, driven by significantly higher revenues in Cash Equities and Equity Derivatives

### Cash Equities

- Significantly higher revenues y-o-y, especially in US and Europe, driven by improved market sentiment

### Equity Derivatives

- Revenues were significantly higher y-o-y with improved client activity, notably in US and Asia

### Prime Brokerage

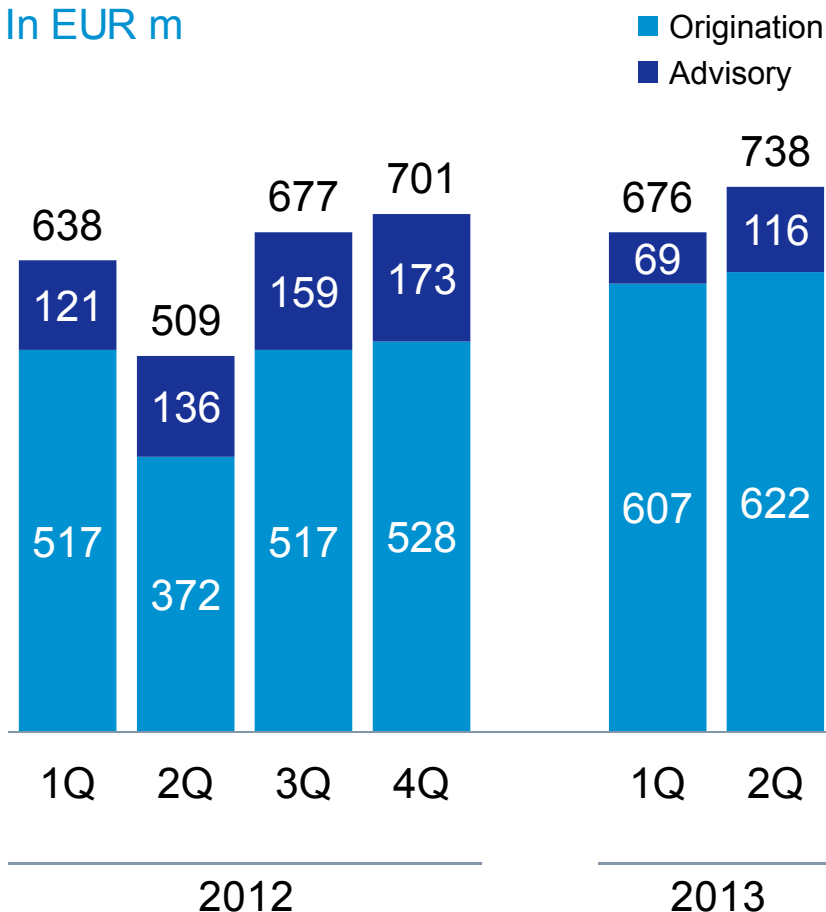
- Revenues were in-line y-o-y reflecting stable client balances
- DB received the most 'Top Rated' awards for the 6<sup>th</sup> consecutive year and most 'Best in Class' awards in the Global Custodian Prime Brokerage Survey 2013

# Origination & Advisory



## Revenues

In EUR m



## Key features

### Overall

- Strong performance, revenues up 45% y-o-y, driven by greater market activity and market share gains
- Highest ever global market share of 5.4% across all fee based products
- Continue to rank No.1 in EMEA

### Advisory

- Revenues down y-o-y driven by lower market activity

### Equity Origination

- Significantly higher revenues y-o-y driven by higher revenues in US and EMEA and market share gains vs. FY2012
- Ranked No.1 in EMEA

### Investment Grade

- Strong revenue growth driven by strong market activity and increase in market share
- Ranked No.1 in EMEA

### High Yield / Leveraged Loans

- Higher revenues driven by greater market activity and market share gains
- Ranked No.2 in HY globally and No.1 in EMEA

Note: Rankings and market share refer to Dealogic; figures may not add up due to rounding differences

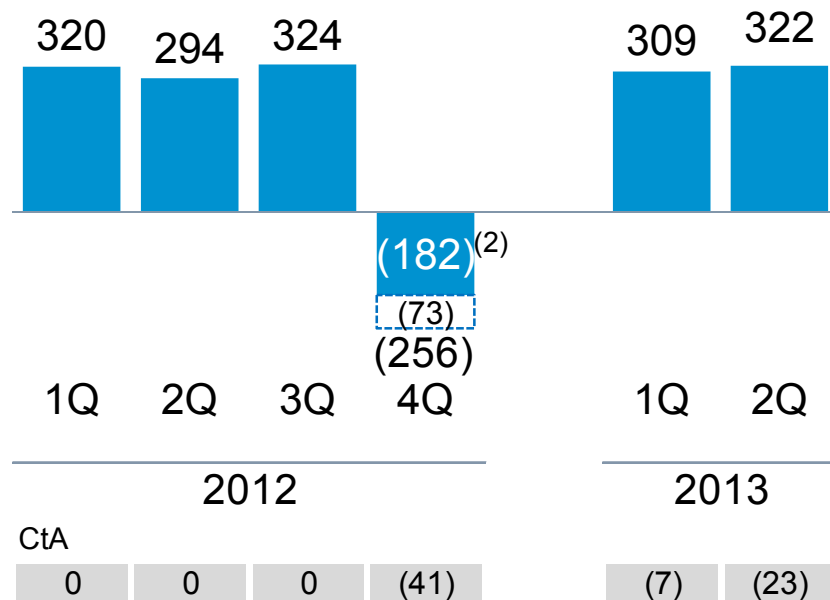
# Global Transaction Banking



## Income before income taxes

In EUR m

▭ Impairment of goodwill and other intangible assets



Note: Figures may not add up due to rounding differences

- (1) Based on average active equity
- (2) IBIT adjusted for impairment of goodwill and other intangible assets
- (3) The Asset Triple A Awards, June 2013
- (4) The Asian Banker Transaction Banking Awards, April 2013
- (5) Euromoney Awards for Excellence, July 2013

## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
Revenues	994	979	992	1 %	0 %
Prov. for credit losses	(77)	(47)	(96)	64 %	(19)%
Noninterest exp.	(595)	(638)	(587)	(7)%	1 %
IBIT	322	294	309	9 %	4 %
CIR (in %)	60	65	59	(5) ppt	1 ppt
Post-tax RoE (in %) <sup>(1)</sup>	21	25	23	(4) ppt	(2) ppt

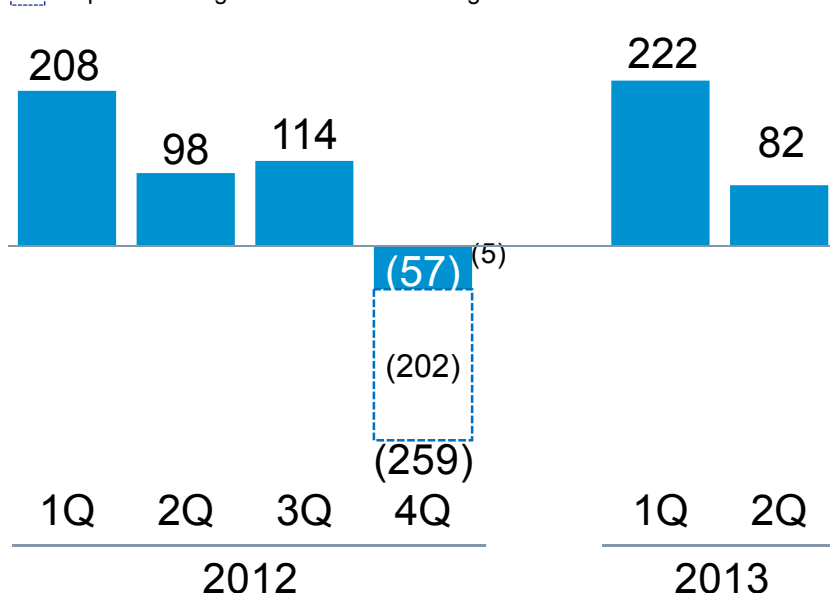
- Solid performance despite a challenging environment in our core markets, with persistently low interest rates and pressure on margins
- Increase in loan loss provisions relate to the same single client credit event as in 1Q2013; overall risk portfolio remains conservative
- Cost income ratio improved y-o-y (including increased CtA) due to ongoing focus on cost management and non-recurrence of integration costs
- Awarded as 'Best Depository Receipt Bank Asia Pacific'<sup>(3)</sup>, 'Best Cash Management Bank in Asia Pacific'<sup>(4)</sup>, as well as 'Best Cash Management House in Western Europe (for five consecutive years)<sup>(5)</sup>



## Income before income taxes

In EUR m

Impairment of goodwill and other intangible assets



CtA

0	0	(91)	(14)	(14)	(171)
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Note: Figures may not add up due to rounding differences  
 (1) Includes Abbey gross up  
 (2) Includes policyholder benefits and claims  
 (3) In EUR bn  
 (4) Based on average active equity  
 (5) IBIT adjusted for impairment of goodwill and other intangible assets

## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
Revenues <sup>(1)</sup>	1,039	981	1,243	6 %	(16)%
Prov. for credit losses	(0)	(8)	(13)	(98)%	(99)%
Noninterest exp. <sup>(2)</sup>	(957)	(875)	(1,008)	9 %	(5)%
IBIT	82	98	222	(17)%	(63)%
Invested assets <sup>(3)</sup>	946	927	973	2 %	(3)%
Net new money <sup>(3)</sup>	0	(5)	6	n.m.	(95)%
Post-tax RoE (in %) <sup>(4)</sup>	4	4	11	(1) ppt	(7) ppt

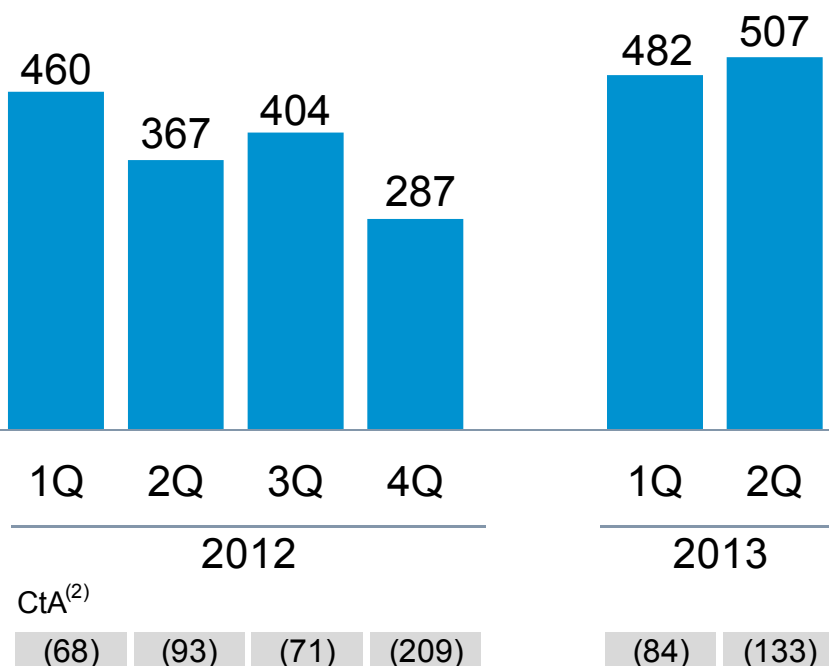
- Revenues, excluding Abbey Life gross up, increased by 6% y-o-y driven by increased client activity and higher assets under management
- Adjusted cost base declined 6% y-o-y as a result of continued progress on Operational Excellence Program; headcount decreased by 9% from peak
- Net asset inflows were EUR 6 bn in 1H2013 compared to outflows of EUR 13 bn in 1H2012. In the second quarter inflows of EUR 300 m includes EUR 3 bn of inflows into the private bank which were primarily offset by outflows in fixed income and cash and to a lesser extent retail funds

# Private & Business Clients



## Income before income taxes

In EUR m



Note: Figures may not add up due to rounding differences  
 (1) Based on average active equity  
 (2) Includes CtA related to Postbank integration and other OpEx measures

## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
Revenues	2,447	2,304	2,384	6 %	3 %
Prov. for credit losses	(194)	(216)	(111)	(10)%	74 %
Noninterest exp.	(1,746)	(1,713)	(1,790)	2 %	(2)%
IBIT	507	367	482	38 %	5 %
CIR (in %)	71	74	75	(3) ppt	(4) ppt
Post-tax RoE (in %) <sup>(1)</sup>	9	8	10	1 ppt	(0) ppt

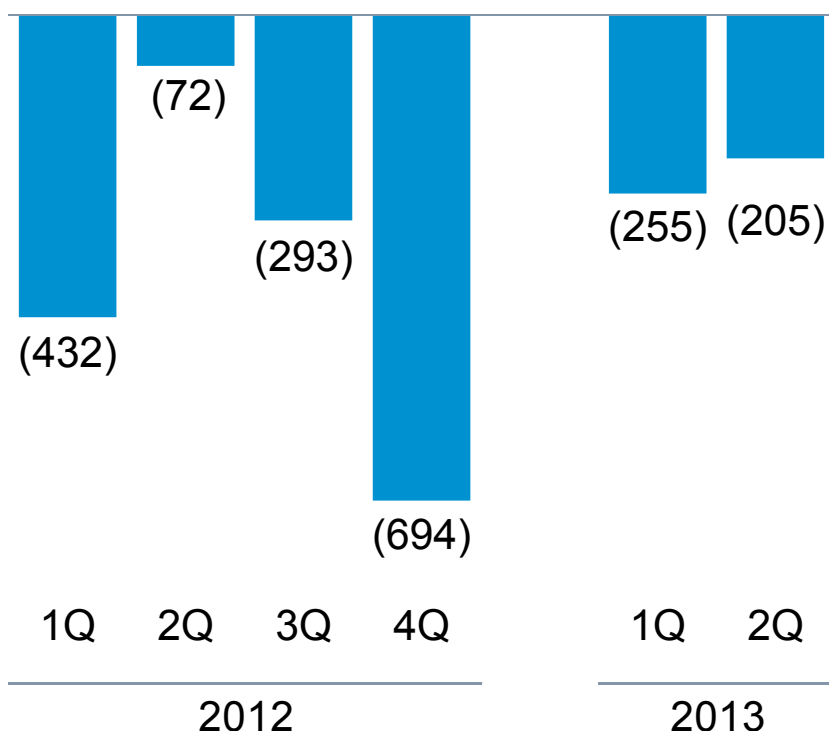
- Strong IBIT increase y-o-y despite continued low interest rates environment and higher CtA spend
- Revenue increase reflect stronger performance of investment and credit products as well as the positive impact of certain non-recurring events in CB Germany
- Provision for credit losses remaining at low level in Germany; moderate increase in AB International
- Total expenses, excluding CtA, were significantly lower q-o-q, benefitting from a provision release related to the HuaXia Bank cooperation and cost containment measures. Y-o-y, total expenses, excluding CtA, were stable reflecting several specific factors; CIR improved by 4 percentage points
- AB Germany: Operating performance up due to growth of mortgage volumes, an uptick in investment product revenues and lower provision for credit losses
- AB International: Strong IBIT increase mainly driven by higher HuaXia Bank contribution, but also reflecting stronger investment and credit product revenues
- CB Germany: IBIT increase driven by non-recurring events and lower risk costs
- Postbank integration well on track; CtA expected to significantly increase in the second half of the year

# Consolidation & Adjustments



## Income before income taxes

In EUR m



## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
<b>IBIT</b>	<b>(205)</b>	(72)	(255)	<b>182 %</b>	(20)%
thereof					
V&T differences <sup>(1)</sup>	<b>(9)</b>	(61)	(159)	<b>(85)%</b>	(94)%
FX hedging of net investments	<b>(100)</b>	(92)	(79)	<b>9 %</b>	27 %
Bank levies	<b>(26)</b>	(23)	(9)	<b>13 %</b>	189 %
Remaining	<b>(70)</b>	104	(7)	<b>n.m.</b>	n.m.

### 2Q2013 key drivers

- Lower negative revenues from Valuation & Timing differences mainly reflect shifts of the euro and U.S. dollar interest rate curves
- Negative effects related to the hedging of net investments in certain foreign operations

Note: Figures may not add up due to rounding differences  
 (1) Valuation and Timing (V&T): reflects the effects from different accounting methods used for management reporting and IFRS

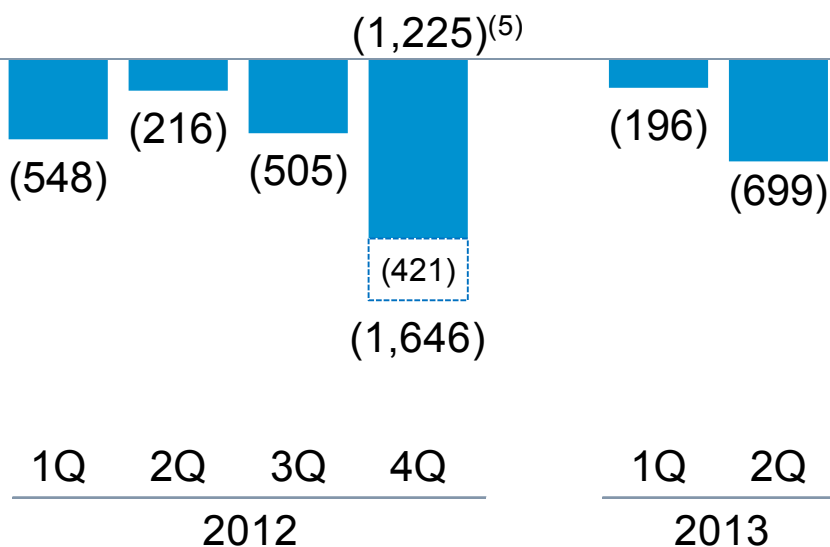
# Non-Core Operations Unit



## Income before income taxes

In EUR m

▭ Impairment of goodwill and other intangible assets



- Note: Figures may not add up due to rounding differences
- (1) Based on average active equity
- (2) In EUR bn
- (3) Pro-forma RWA equivalent (RWA plus equivalent of items currently deducted 50/50 from Tier 1/Tier 2 capital whereby the Tier 1 deduction amount is scaled at 10%)
- (4) Total assets according to IFRS adjusted for netting of derivatives and certain other components
- (5) IBIT adjusted for impairment of goodwill and other intangible assets
- (6) On a pre-tax basis

## Key features

In EUR m

	2Q13	2Q12	1Q13	2Q13 vs. 2Q12	2Q13 vs. 1Q13
Revenues	193	414	427	(53)%	(55)%
Prov. for credit losses	(174)	(138)	(87)	27 %	100 %
Noninterest exp.	(718)	(488)	(537)	47 %	34 %
IBIT	(699)	(216)	(196)	n.m.	n.m.
Post-tax RoE (in %) <sup>(1)</sup>	(17)	(5)	(5)	(13) ppt	(12) ppt
RWA (Basel 2.5) <sup>(2)</sup>	67	98	74	(32)%	(10)%
RWA (Basel 3) <sup>(2)(3)</sup>	80	n.a.	91	n.a.	(12)%
Total assets (adj.) <sup>(2)(4)</sup>	73	120	86	(39)%	(15)%

- De-risking at year end target with overall Basel 3 RWA equivalent reduction of EUR 11 bn achieved in 2Q2013
- Adjusted asset reduction of EUR 13 bn in 2Q2013; y-o-y adjusted assets are 39% lower and already EUR 7 bn ahead of the original Dec 2013 target
- Asset sales contributed net gains in the period helping NCOU deliver a further 11 bps<sup>(6)</sup> improvement to CT1 ratio
- Revenues decreased y-o-y as a result of execution of de-risking strategy and mark-to-market P&L from June market deterioration
- Noninterest expenses excluding litigation related charges remain stable q-o-q at ~EUR 0.5 bn



# NCOU adjusted assets EUR 7 bn ahead of year end target



## De-risking successes since June 2012

- Basel 3 RWA equivalent reduction of 43%. At year end target
- Adjusted assets down 39% surpassing year end target
- Basel 3 regulatory capital accretion of approximately EUR 3.6 bn<sup>(5)</sup> (~84 bps CET1 ratio benefit<sup>(5)</sup>)

## Major 2Q2013 accomplishments

(Pro-forma B3 RWA equivalent)

- Continued wholesale de-risking in mainly favorable markets: EUR 3 bn (adjusted assets EUR 5 bn)
- Sale of PB Capital US CRE business: EUR 2 bn (adjusted assets EUR 3 bn)
- Advanced model roll-out leading to the reduction in Operational and Market Risk: EUR 4 bn

## Outlook

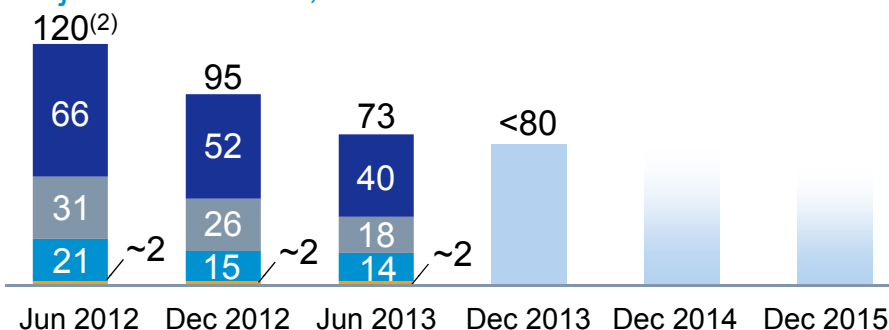
- CT1 contribution from NCOU expected to reduce as de-risking progresses

Note: Figures may not add up due to rounding differences

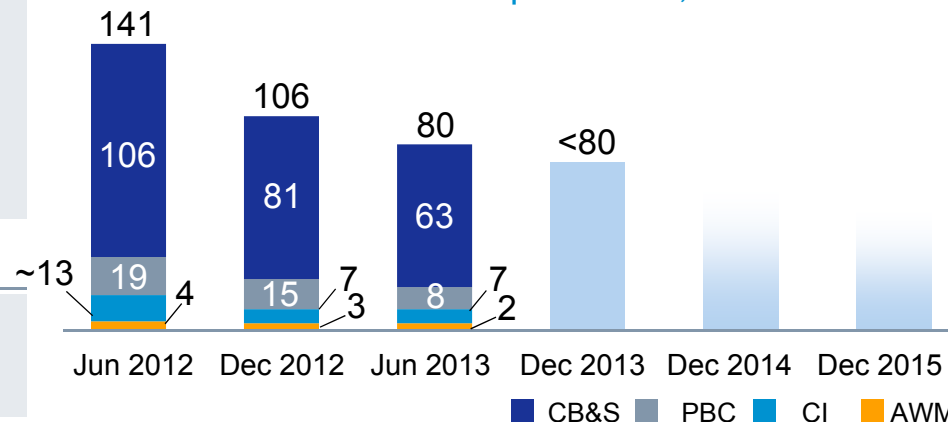
- (1) Total assets according to IFRS adjusted for netting of derivatives and certain other components
- (2) Changed due to refinements in netting and consolidation adjustments to adjusted assets between NCOU and the Core Bank - no overall impact to DB Group
- (3) RWA plus equivalent of items currently deducted 50/50 from Tier 1/Tier 2 capital whereby the Tier 1 deduction amount is scaled at 10%
- (4) Corporate Investments
- (5) On a pre-tax basis

## Size of Non-Core Operations Unit

### Adjusted assets<sup>(1)</sup>, in EUR bn



### Pro-forma Basel 3 RWA equivalent<sup>(3)</sup>, in EUR bn



# Agenda



1 Group results

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2 Segment results

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**3 Key current issues**

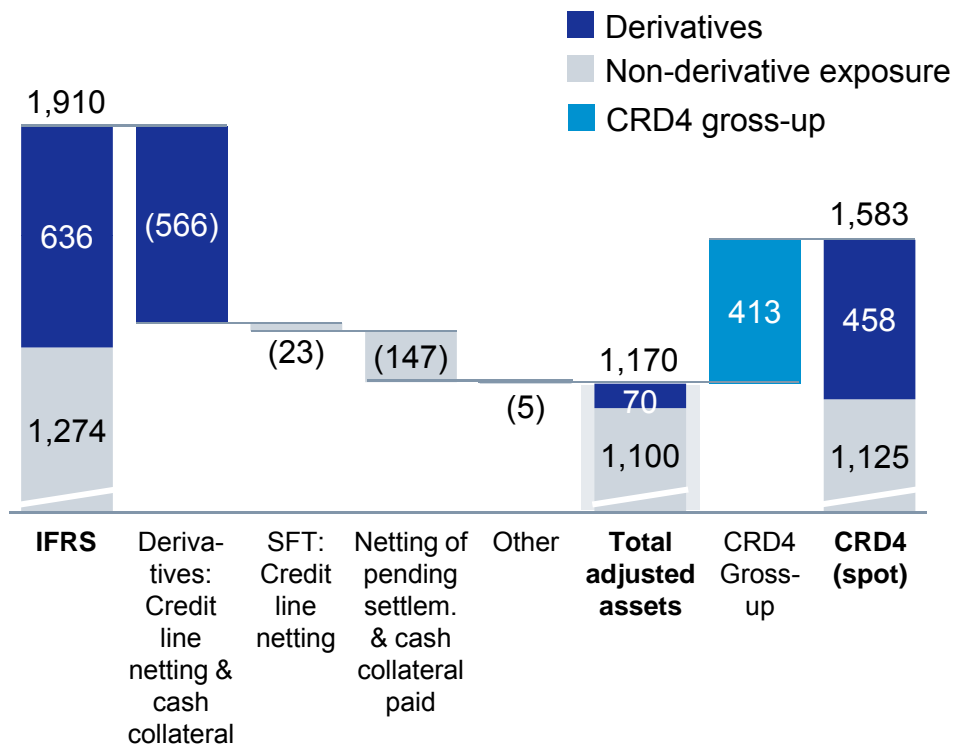
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# CRD4 will be legal basis for regulatory leverage in Europe



## Exposure measure under CRD4 – June 2013

Bridge from total assets adjusted / total assets IFRS, in EUR bn



## CRD 4 gross-up

### Derivatives:

- Regulatory add-on<sup>(1)</sup>
- Add-back of cash collateral received
- Regulatory netting vs. credit line netting

### SFT:

- Net exposure value based regulatory methodology<sup>(1)</sup>
- Regulatory netting vs. credit line netting

### Off balance sheet items:

- Undrawn credit facilities
- Guarantees and other contingent liabilities

### Other effects:

- Add-back of cash collateral paid
- Consolidation adjustments (regulatory vs. IFRS)
- Assets subject to deduction in Tier 1 Capital

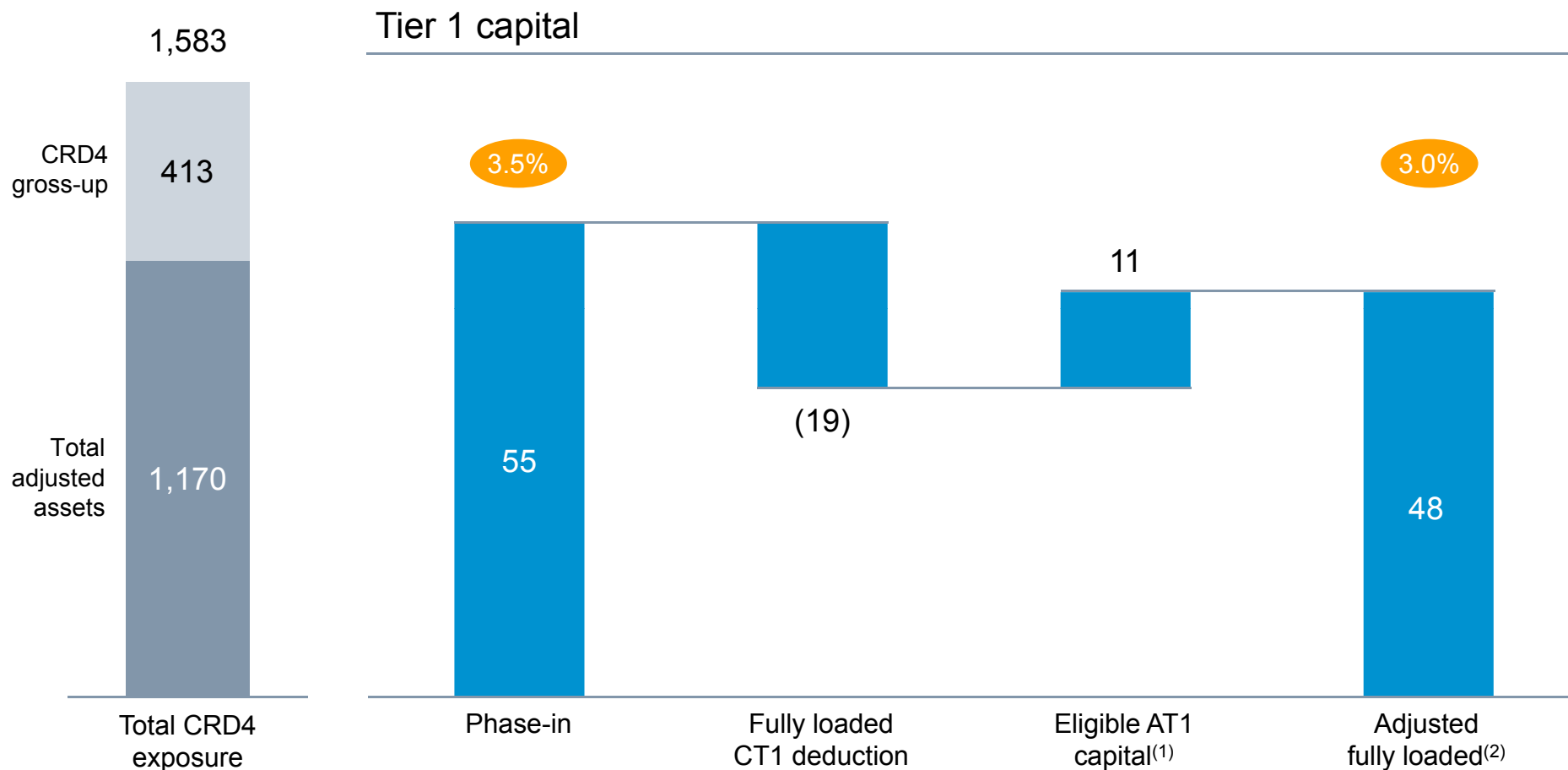
(1) Derivatives based on the regulatory current exposure method and securities financing transactions according to the supervisory volatility adjustment approach

# CRD4 leverage ratio

As of 30 June 2013, in EUR bn



x.x% Leverage ratio



Note: Figures may not add up due to rounding differences

(1) Assumes 10% p.a. phase out of existing AT1 starting in 2013

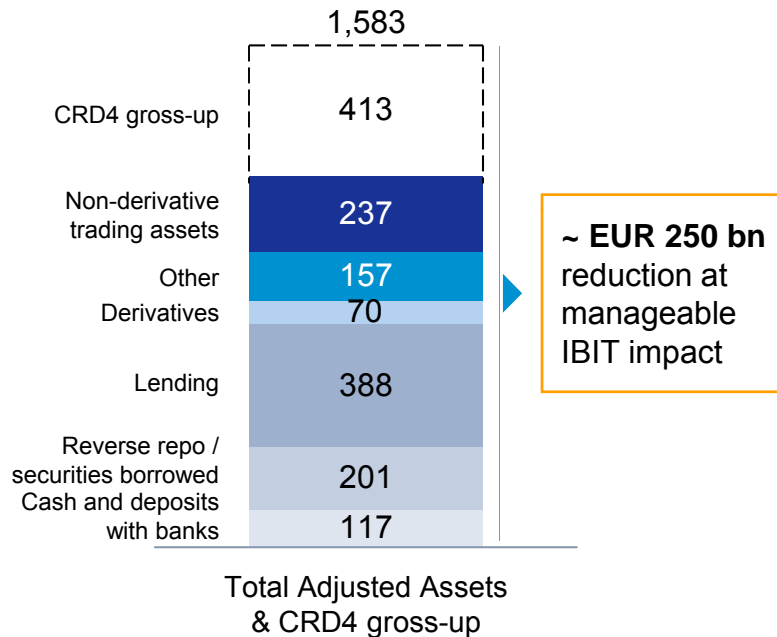
(2) Comprises pro-forma fully loaded CET1, plus all current eligible AT1 outstanding (under phase-in). Assumes that new eligible AT1 will be issued as this phases out



# Leverage toolbox: Flexibility to comply with CRD4 requirements

## CRD4 exposure

In EUR bn, as of 30 Jun 2013



## Leverage toolbox

### Asset measures

CRD4 gross-up:

- Clearing house netting
- Tear-ups / trade compression
- Review of unutilized lending commitments

EUR 120 – 170 bn

Balance sheet assets:

- NCOU de-risking
- Optimization of collateral management
- Review level of trading inventory
- Review of cash and liquidity pool
- Portfolio measures

EUR 80 – 130 bn

### Capital measures

- AT1 issuance
- CT1 capital accretion

Leverage toolbox provides sufficient flexibility to comply with accelerated or more severe regulatory requirements

Note: Figures may not add up due to rounding differences

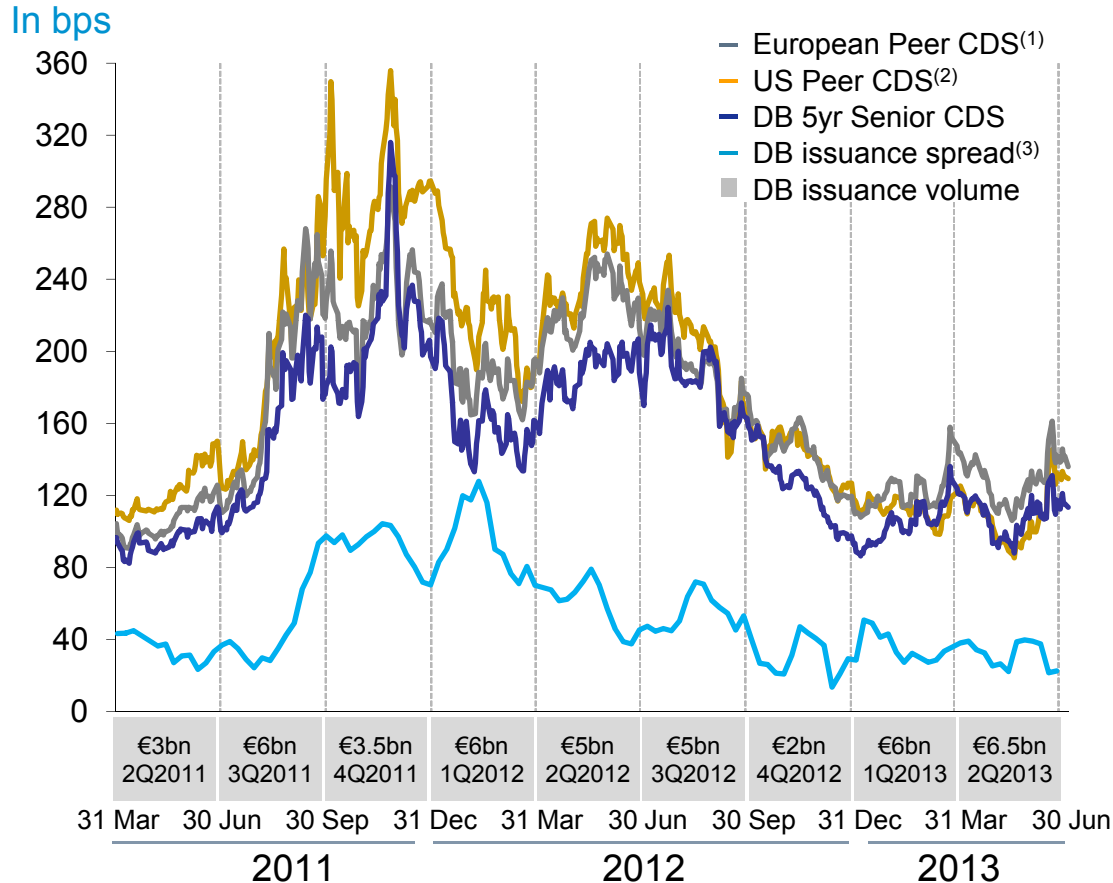


# Appendix



# Funding activities update

## Funding cost development



Source: Bloomberg, Deutsche Bank  
 (1) Average of BNP, Barclays, UBS, Credit Suisse, SocGen, HSBC  
 (2) Average of JPM, Citi, BofA, Goldman  
 (3) 4 week moving average

## Observations

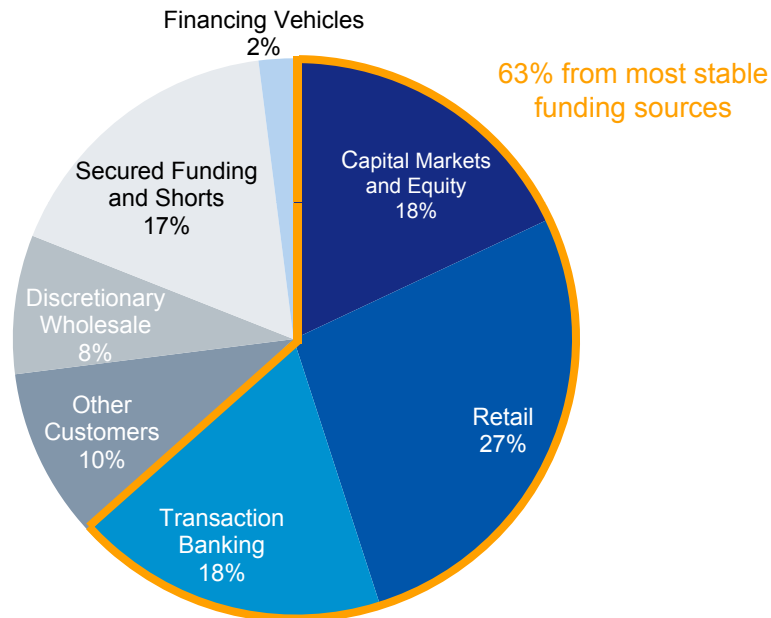
- Funding plan of up to EUR 18 bn for 2013
- Issuance at EUR 12.8 bn per mid-July at average L+43 bps (ca. 55 bps inside CDS)
  - EUR 4.3 bn (~34%) by benchmark issuance (unsecured and subordinated)
  - EUR 8.5 bn (~66%) raised via retail & other private placements
- Successful CRR/CRD4 compliant subordinated capital issue: USD 1.5 bn 15NC10 Lower Tier 2 benchmark at Libor + 225 bps
- YTD rise seen in DB CDS not observed in cash spreads



# Funding Profile

## Funding well diversified

As of 30 Jun 2013



Total: EUR 1,051 bn

## Highlights 2Q2013

- Funding liabilities reduced slightly, mainly in discretionary wholesale and secured funding and shorts
- Most stable funding sources increased to approx. 63% of funding
- Funding plan 2013 of up to EUR 18 bn: 71% already achieved at L+43 bp on average
- Issuance activities include a successful USD 1.5 bn 15 year, callable Tier 2 issue at L+225 bp
- Liquidity Reserves EUR 213 bn

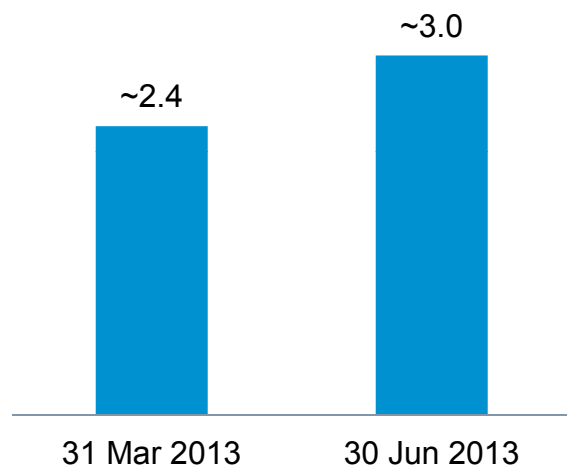


# Litigation



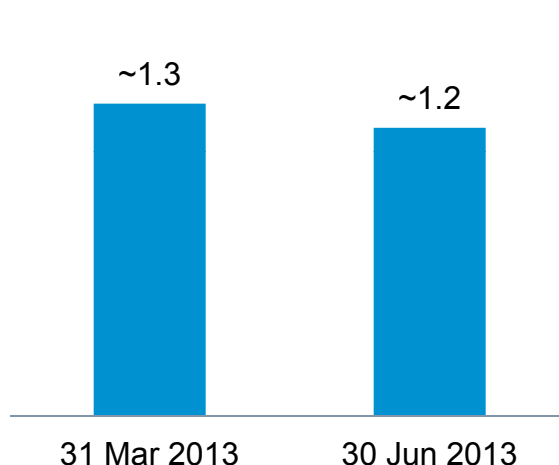
## Litigation reserves

In EUR bn



## Contingent liabilities<sup>(1)</sup>

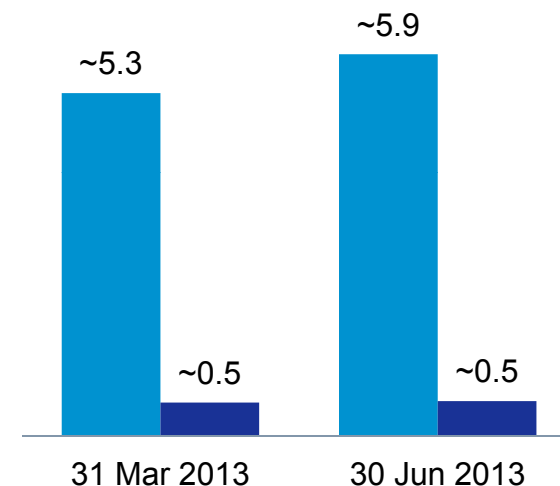
In EUR bn



## Mortgage repurchase demands/reserves

In USD bn

■ Demands  
■ Reserves



- The bulk of the bank's current legal risk is concentrated in a fairly small number of matters, disclosed in our public filings, relating to conduct from many years back
- Most of the bank's legal risk is not unique to DB but rather is experienced by many other banks in our peer group
- While we have resolved a number of important legal matters and made progress on others, we expect the regulatory and litigation environment to continue to be challenging

(1) Contingent liabilities, also referred to as reasonably possible losses above provisions, are recognized pursuant to accounting standards when an outflow of funds is determined to be more than remote (>10%) but less than probable (<50%) and an estimate of such outflow reliably can be made

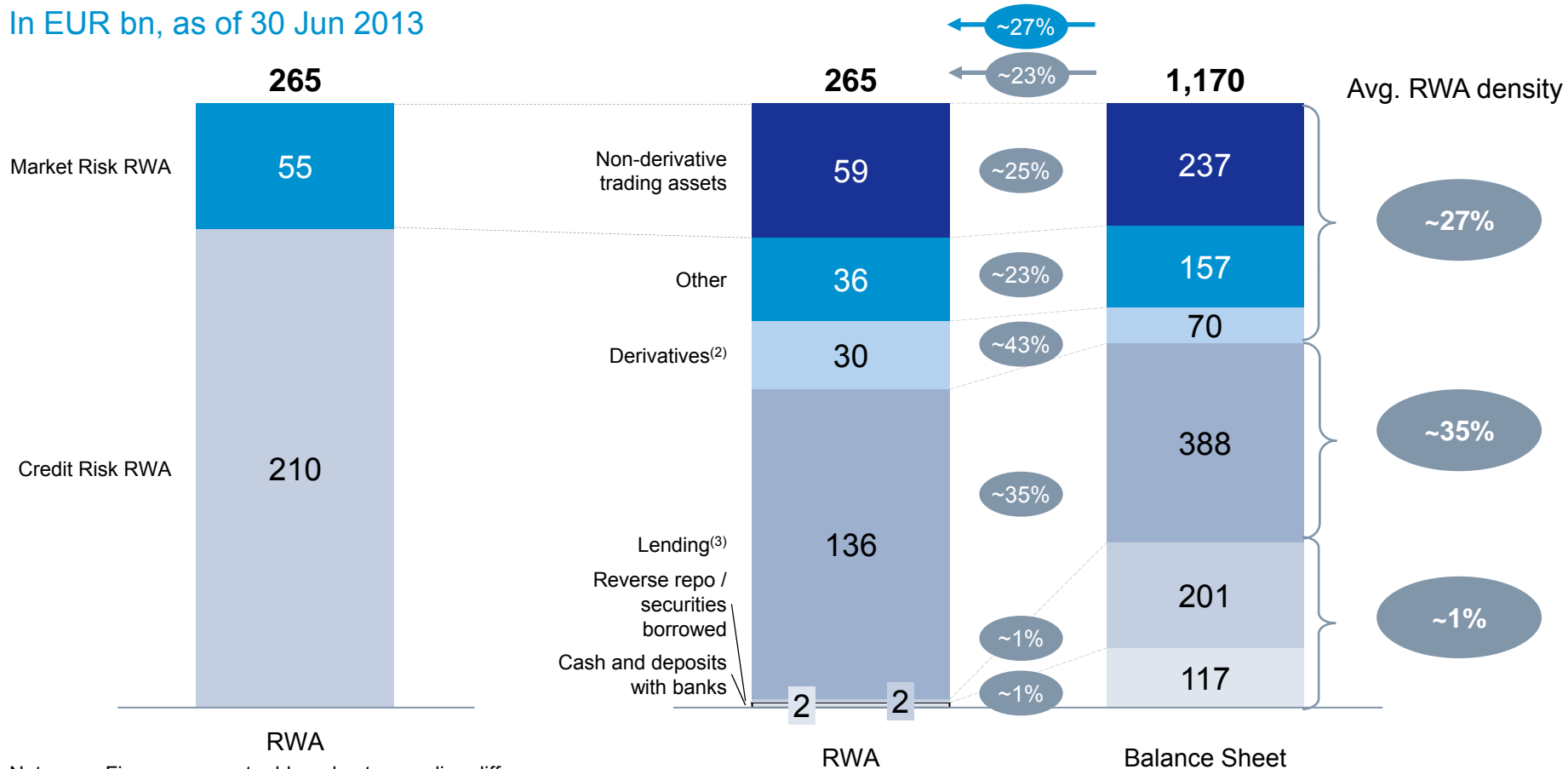
# Balance sheet and risk weighted assets



## RWA<sup>(1)</sup> vs. balance sheet (adj. assets)

XX RWA density incl. operational risk  
 XX RWA density excl. operational risk

In EUR bn, as of 30 Jun 2013



Note: Figures may not add up due to rounding differences

(1) RWA excludes Operational Risk RWA of EUR 49 bn

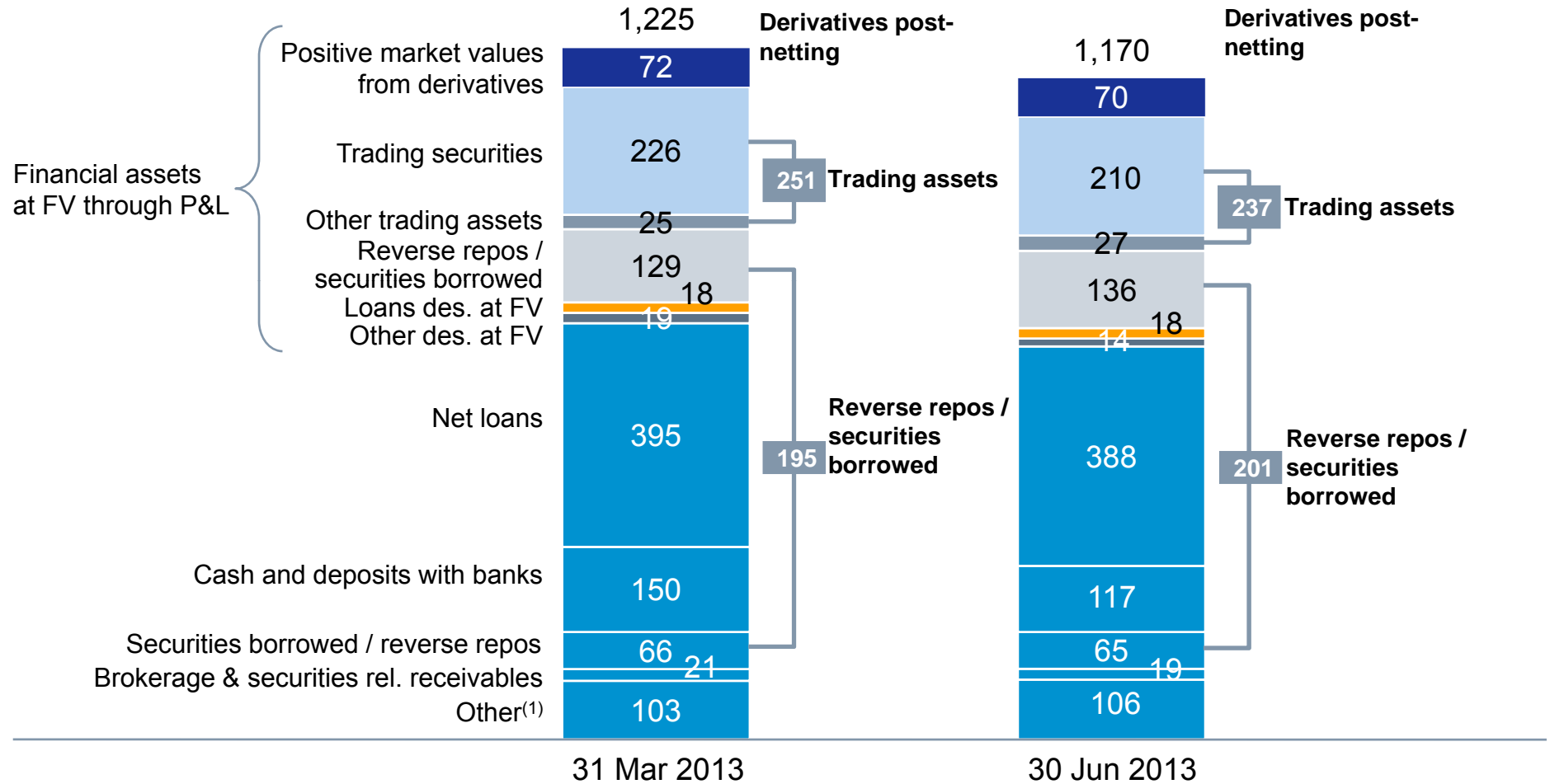
(2) Excludes any related Market Risk RWA which has been fully allocated to non-derivatives trading assets

(3) RWA includes EUR 24 bn RWA for lending commitments and contingent liabilities



# Total assets (adjusted)

In EUR bn



Note: Figures may not add up due to rounding differences

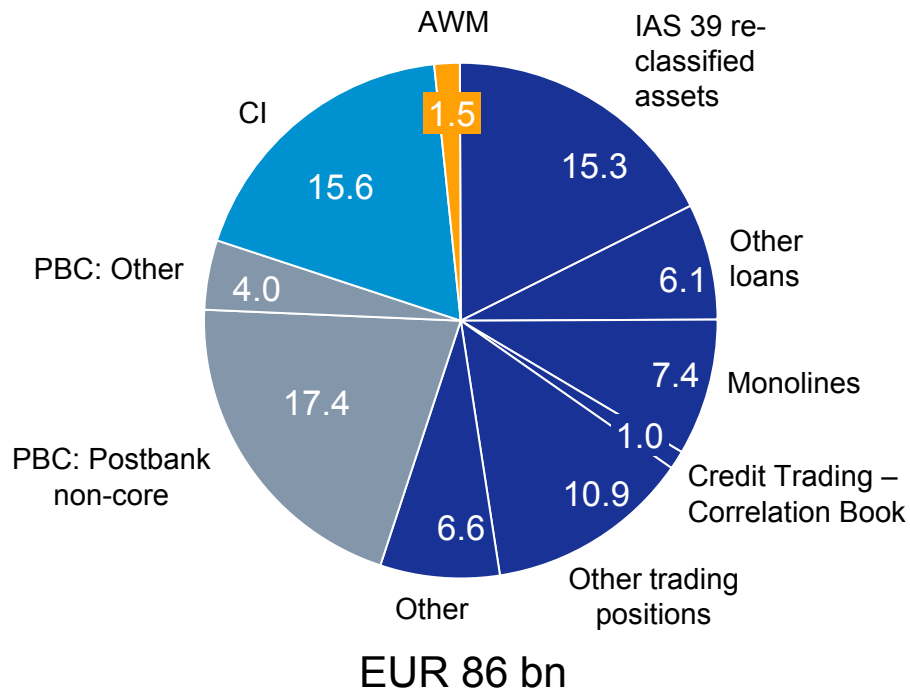
(1) Incl. financial assets AfS, equity method investments, property and equipment, goodwill and other intangible assets, income tax assets, derivatives qualifying for hedge accounting and other



# NCOU: Total adjusted assets

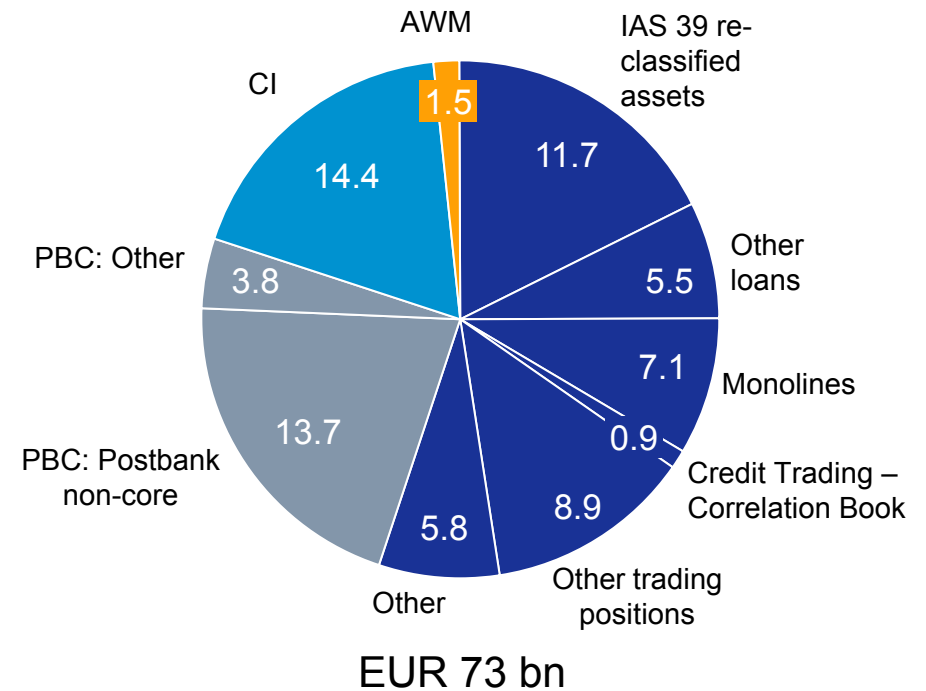
## Total adjusted assets<sup>(1)</sup> – 31 Mar 2013

In EUR bn



## Total adjusted assets<sup>(1)</sup> - 30 June 2013

In EUR bn

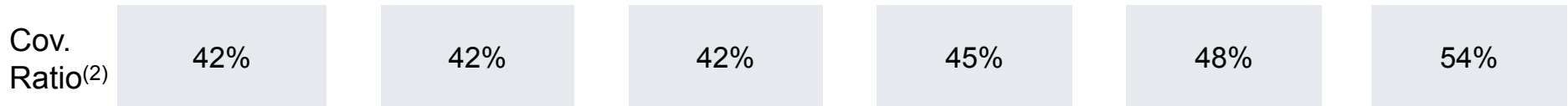
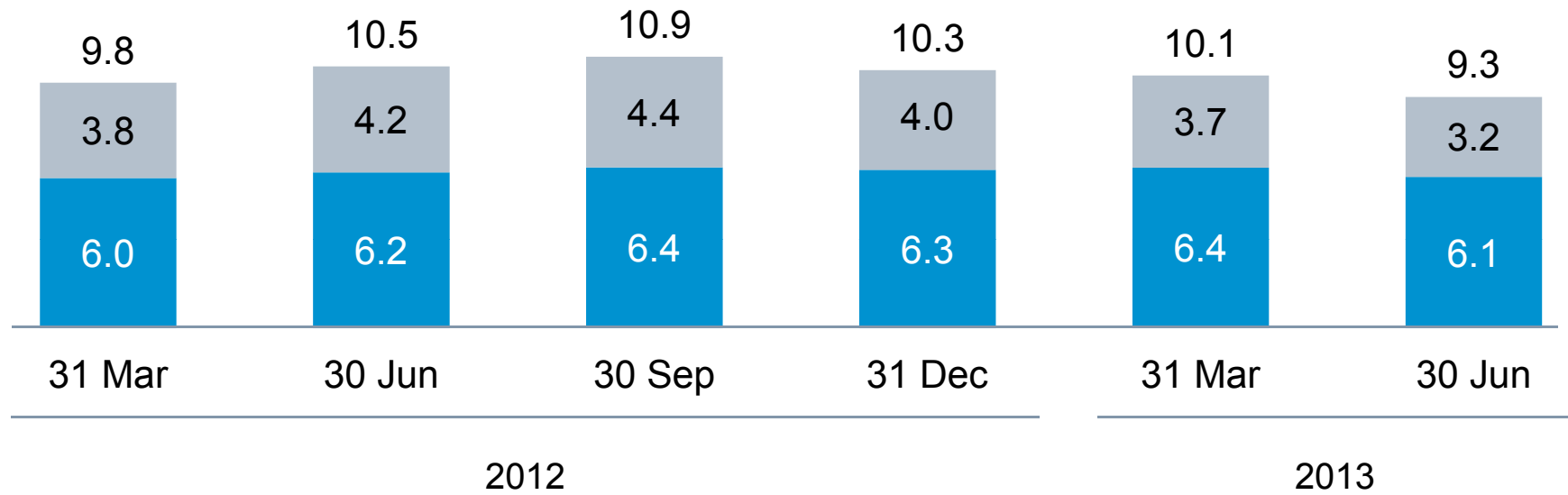


(1) Total assets according to IFRS adjusted for netting of derivatives and certain other components



# Impaired loans<sup>(1)</sup> In EUR bn

■ Core Bank ■ Non-Core Operations unit



Note: Figures may not add up due to rounding differences

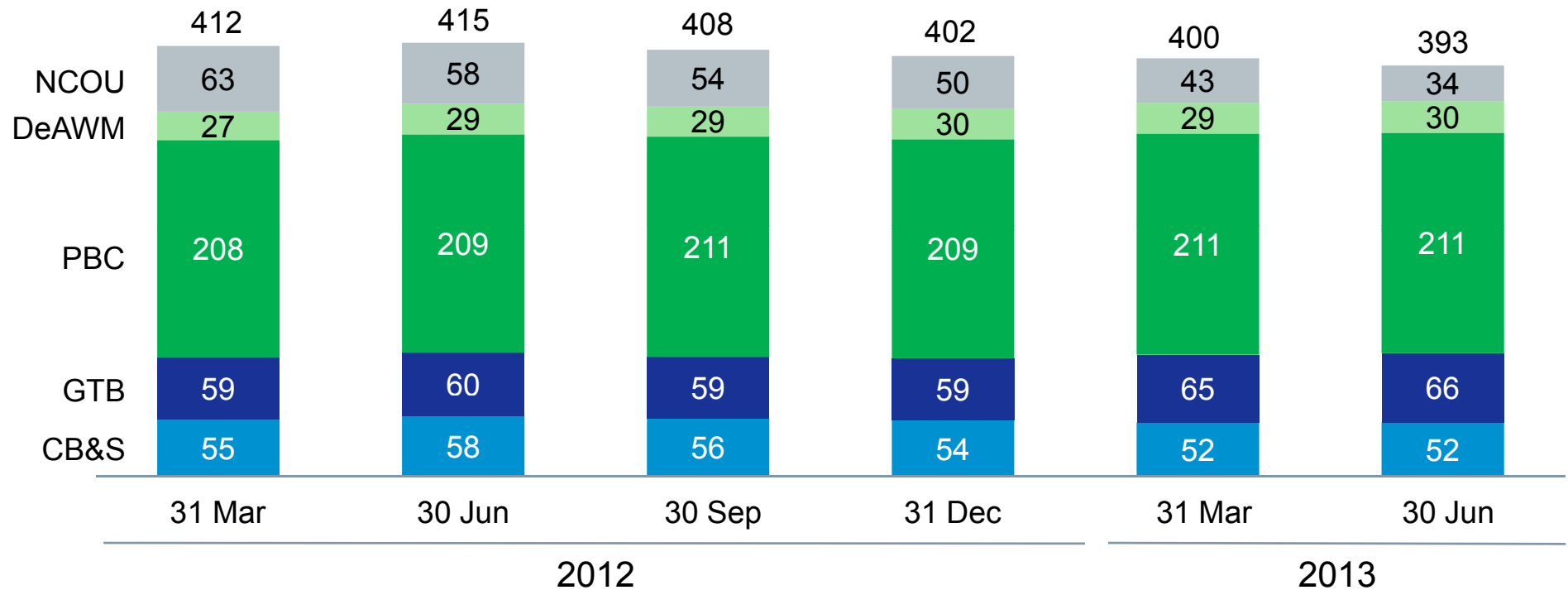
(1) IFRS impaired loans include loans which are individually impaired under IFRS, i.e. for which a specific loan loss allowance has been established, as well as loans collectively assessed for impairment which have been put on nonaccrual status

(2) Total on-balance sheet allowances divided by IFRS impaired loans (excluding collateral); total on-balance sheet allowances include allowances for all loans individually impaired or collectively assessed



# Loan book

In EUR bn



## Germany excl. Financial Institutions and Public Sector:



Note: Loan amounts are gross of allowances for loan losses; figures may not add up due to rounding differences



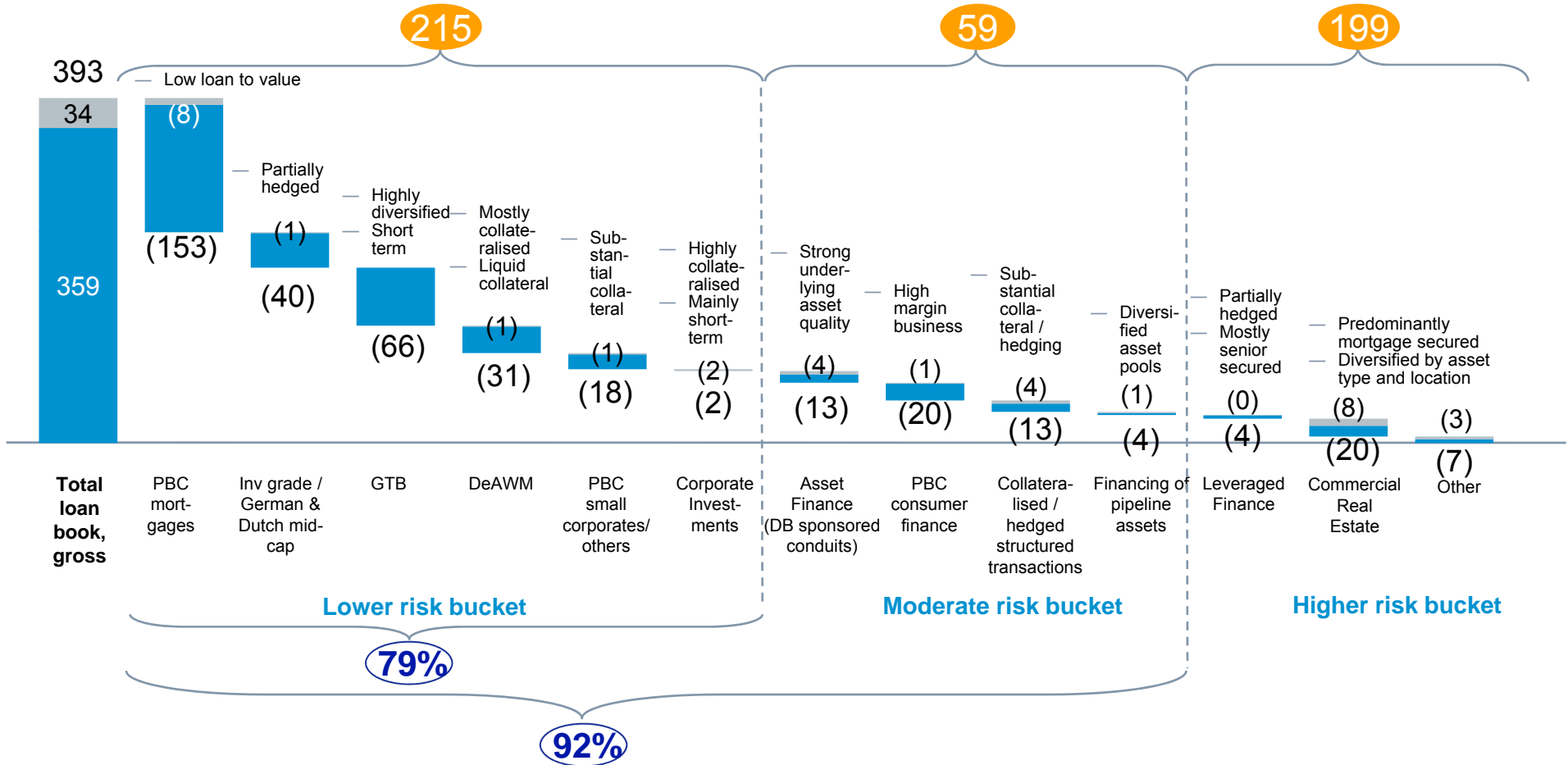
# Composition of loan book and provisions by category

## In EUR bn, as of 30 Jun 2013

Core Bank

Non-Core Operations Unit

473 2Q2013 provision for credit losses, in EUR m



Note: Loan amounts are gross of allowances for loan losses; Figures may not add up due to rounding differences



# Group headcount

## Full-time equivalents, at period end

	30 Jun 2012	30 Sep 2012	31 Dec 2012	31 Mar 2013	30 Jun 2013	30 Jun 2013 vs. 31 Mar 2013
CB&S	9,685	9,468	8,979	8,728	8,543	(185)
GTB	4,457	4,507	4,497	4,450	4,388	(62)
DeAWM	7,006	6,890	6,554	6,419	6,344	(75)
PBC	40,253	40,213	39,396	39,921	39,986	66
NCOU	1,549	1,508	1,457	1,440	1,419	(22)
Infrastructure / Regional Management	37,705	37,888	37,336	36,836	36,478	(358)
<b>Total</b>	<b>100,654</b>	<b>100,474</b>	<b>98,219</b>	<b>97,794</b>	<b>97,158</b>	<b>(636)</b>





# IAS 39 reclassification

## Carrying Value vs. Fair Value

In EUR bn

	Dec 2009	Dec 2010	Dec 2011	Dec 2012	Mar 2013	Jun 2013
Carrying Value	33.6	26.7	22.9	17.0	15.3	11.7
Fair Value	29.8	23.7	20.2	15.4	14.3	10.9
CV vs FV Gap	(3.7)	(3.0)	(2.7)	(1.6)	(1.0)	(0.8)

## 2Q2013 developments

- The gap between carrying value and fair value has decreased by EUR 0.1 bn in 2Q2013
- Decrease of fair value by EUR 3.4 bn as well as decrease of carrying value by EUR 3.6 bn largely driven by sale of assets and restructures
- Assets sold during 2Q2013 had a book value of EUR 1.5 bn; net loss on disposal was EUR 63 m

Note: At the reclassification dates, assets had a carrying value of EUR 37.9 bn; incremental RWAs were EUR 4.4 bn; there have been no reclasses since 1Q2009; above figures may not add up due to rounding differences



# PBC business division performance

## In EUR m, post-minorities

		FY2011	1Q2012	2Q2012	3Q2012	4Q2012	FY2012	1Q2013	2Q2013
Advisory Banking Germany <sup>(1)</sup>	Reported IBIT	522	233	137	93	5	468	118	126
	Cost-to-achieve	(180)	(28)	(42)	(49)	(149)	(268)	(51)	(59)
	PPA <sup>(2)</sup>								
	Impact from Greek government bonds	(62)	1				1		
	Hua Xia								
	Adjusted IBIT	765	260	178	142	154	735	168	186
Advisory Banking International	Reported IBIT	626	139	123	129	151	543	161	204
	Cost-to-achieve				(0)	(19)	(19)	(1)	(11)
	PPA <sup>(2)</sup>								
	Impact from Greek government bonds								
	Hua Xia	263							
	Adjusted IBIT	363	139	123	130	170	563	162	215
Consumer Banking Germany <sup>(1)</sup>	Reported IBIT	754	88	107	182	131	508	204	177
	Cost-to-achieve	(102)	(40)	(51)	(22)	(41)	(155)	(32)	(63)
	PPA <sup>(2)</sup>	(29)	(64)	(72)	(74)	(86)	(296)	(83)	(82)
	Impact from Greek government bonds								
	Hua Xia								
	Adjusted IBIT	885	191	231	278	258	958	318	321
PBC	Reported IBIT	1,902	460	367	404	287	1,519	482	507
	Cost-to-achieve	(283)	(68)	(93)	(71)	(209)	(442)	(84)	(133)
	PPA <sup>(2)</sup>	(29)	(64)	(72)	(74)	(86)	(296)	(83)	(82)
	Impact from Greek government bonds	(62)	1				1		
	Hua Xia	263							
	Adjusted IBIT	2,013	591	533	549	583	2,256	649	722

(1) norisbank reported under Consumer Banking Germany

(2) Net regular FVA amortization



# Regional invested assets - DeAWM

In EUR bn

	30 Jun 2012	30 Sep 2012	31 Dec 2012	31 Mar 2013	30 Jun 2013	30 Jun 2013 vs. 31 Mar 2013	30 Jun 2013 vs. 30 Jun 2012
Americas	292	296	286	300	281	(19)	(11)
Asia Pacific	52	54	55	58	54	(4)	2
EMEA excl. Germany	288	295	293	281	281	(1)	(7)
Germany	294	304	310	333	330	(3)	36
<b>DeAWM</b>	<b>927</b>	<b>950</b>	<b>944</b>	<b>973</b>	<b>946</b>	<b>(27)</b>	<b>19</b>

# Regional net new money - DeAWM

	2Q2012	3Q2012	4Q2012	1Q2013	2Q2013
America	(6)	1	(4)	2	(4)
Asia Pacific	1	(0)	2	(0)	1
EMEA excl. Germany	(1)	(0)	(0)	1	0
Germany	6	(6)	3	3	4
Other	(6)	(1)	(4)	0	(0)
<b>DeAWM</b>	<b>(5)</b>	<b>(6)</b>	<b>(3)</b>	<b>6</b>	<b>0</b>

Note: Figures may not add up due to rounding differences



# Invested assets - PBC

In EUR bn

	30 Jun 2012	30 Sep 2012	31 Dec 2012	31 Mar 2013	30 Jun 2013	30 Jun 2013 vs. 31 Mar 2013	30 Jun 2013 vs. 30 Jun 2012
<b>Private &amp; Business Clients</b>	<b>294</b>	<b>297</b>	<b>293</b>	<b>290</b>	<b>285</b>	<b>(5)</b>	<b>(9)</b>
Investment & Insurance Products	136	138	139	142	141	(1)	5
Deposits excl. Sight Deposits	158	158	154	148	144	(4)	(14)
Memo: Sight Deposits	72	74	80	79	82	4	10

# Number of shares

## In million



	Average used for EPS calculation			End of period numbers		
	FY2011	FY2012	2Q2013	31 Dec 2011	31 Dec 2012	30 Jun 2013
Common shares issued	929	929	987	929	929	1,019
Total shares in treasury	(17)	(9)	(1)	(25)	0	0
<b>Common shares outstanding</b>	<b>913</b>	<b>921</b>	<b>986</b>	<b>905</b>	<b>929</b>	<b>1,019</b>
Vested share awards	15	13	13			
<b>Basic shares (denominator for basic EPS)</b>	<b>928</b>	<b>934</b>	<b>998</b>			
Dilution effect	29	26	29			
Diluted shares (denominator for diluted EPS)	957	960	1,027			



# Balance sheet leverage ratio (adjusted)

In EUR bn, except ratios

	2012				2013	
	31 Mar	30 Jun	30 Sep	31 Dec	31 Mar	30 Jun
<b>Total assets (IFRS)</b>	<b>2,111</b>	<b>2,249</b>	<b>2,194</b>	<b>2,022</b>	<b>2,033</b>	<b>1,910</b>
Adjustment for additional derivatives netting <sup>(1)</sup>	(688)	(782)	(741)	(705)	(642)	(571)
Adjustment for additional pending settlements netting and netting of pledged derivatives cash collateral <sup>(2)</sup>	(146)	(153)	(141)	(82)	(138)	(147)
Adjustment for additional reverse repos netting	(14)	(10)	(23)	(26)	(28)	(23)
<b>Total assets (adjusted)</b>	<b>1,263</b>	<b>1,304</b>	<b>1,289</b>	<b>1,209</b>	<b>1,225</b>	<b>1,170</b>
<b>Total equity (IFRS)</b>	<b>55.4</b>	<b>56.0</b>	<b>57.1</b>	<b>54.2</b>	<b>56.1</b>	<b>57.7</b>
Adjustment for pro-forma fair value gains (losses) on the Group's own debt (post-tax) <sup>(3)</sup>	3.1	3.8	3.0	1.7	2.4	2.4
<b>Total equity (adjusted)</b>	<b>58.6</b>	<b>59.9</b>	<b>60.1</b>	<b>55.9</b>	<b>58.5</b>	<b>60.1</b>
<b>Leverage ratio (IFRS)</b>	<b>38</b>	<b>40</b>	<b>38</b>	<b>37</b>	<b>36</b>	<b>33</b>
<b>Leverage ratio (adjusted)</b>	<b>22</b>	<b>22</b>	<b>21</b>	<b>22</b>	<b>21</b>	<b>19</b>

Note: Figures may not add up due to rounding differences

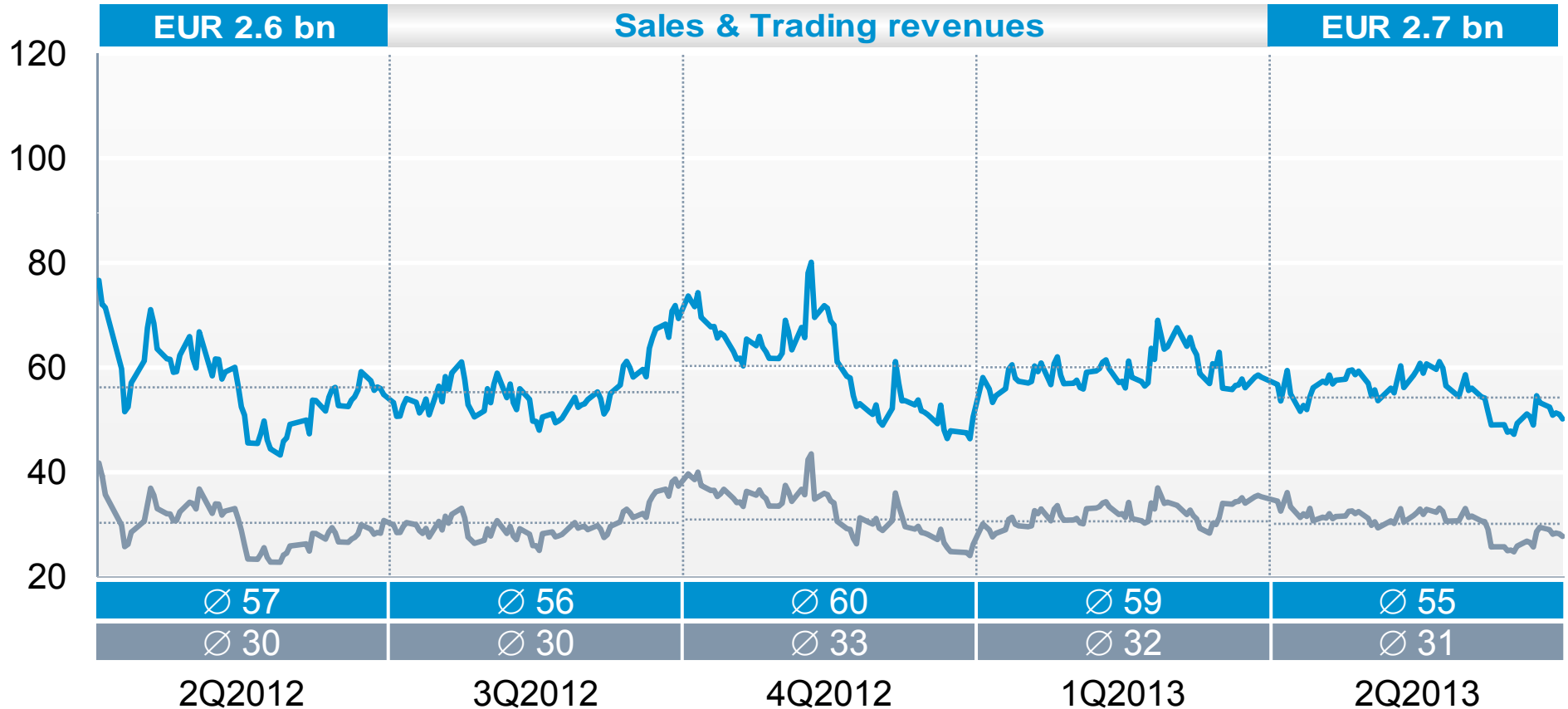
- (1) Includes netting of cash collateral received in relation to derivative margining
- (2) Includes netting of cash collateral pledged in relation to derivative margining
- (3) Estimate assuming that substantially all own debt was designated at fair value



# Value-at-Risk

DB Group, 99%, 1 day, in EUR m

— Average VaR  
— Constant VaR<sup>(1)</sup>



(1) Constant VaR is an approximation of how the VaR would have developed in case the impact of any market data changes since 4th Oct 2007 on the current portfolio of trading risks was ignored and if VaR would not have been affected by any methodology changes since then



# Cautionary statements

This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 15 April 2013 under the heading “Risk Factors.” Copies of this document are readily available upon request or can be downloaded from [www.db.com/ir](http://www.db.com/ir).

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 2Q2013 Financial Data Supplement, which is accompanying this presentation and available at [www.db.com/ir](http://www.db.com/ir).