

Deutsche Bank



# Deutsche Bank

4Q2015 results

11 March 2016

# Group financial highlights

In EUR bn, unless otherwise stated



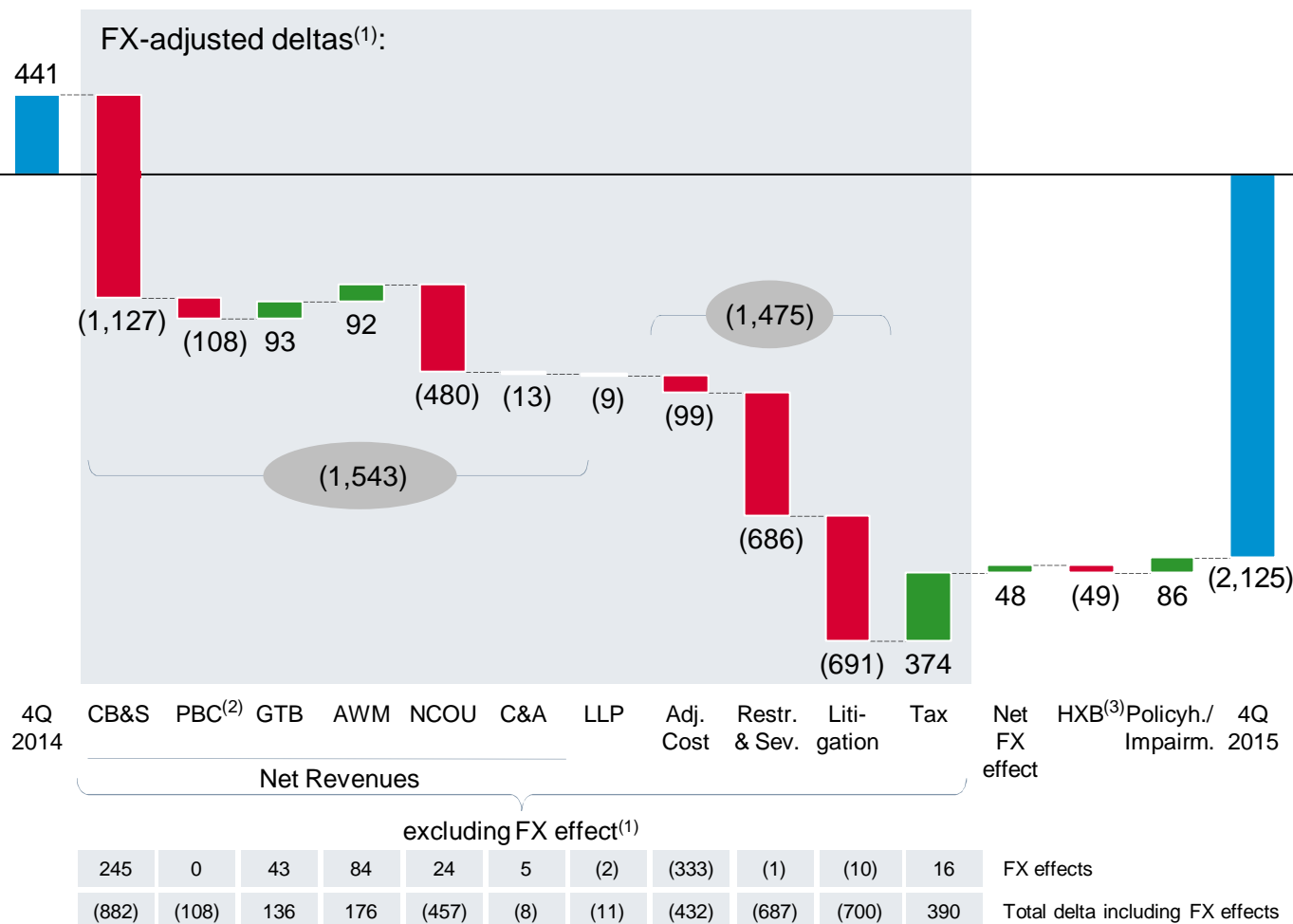
		Group			
		4Q2015	4Q2014	FY2015	FY2014
<b>Profit &amp; Loss</b>	Net Revenues	6.6	7.8	33.5	31.9
	Provision for credit losses	(0.4)	(0.4)	(1.0)	(1.1)
	Noninterest expenses	(9.0)	(7.2)	(38.7)	(27.7)
	therein: Adjusted Cost Base <sup>(1)</sup>	(6.8)	(6.4)	(26.5)	(25.0)
	Restructuring and Severance	(0.8)	(0.1)	(1.0)	(0.4)
	Litigation	(1.2)	(0.5)	(5.2)	(2.0)
	Income before income taxes	(2.7)	0.3	(6.1)	3.1
Net income	(2.1)	0.4	(6.8)	1.7	
		4Q2015	4Q2014	FY2015	FY2014
<b>Metrics</b>	Post-tax return on average tangible shareholders' equity	(15.7)%	3.3%	(12.3)%	3.5%
	Post-tax return on average active equity	(13.2)%	2.6%	(9.9)%	2.7%
	Cost / income ratio	135.0%	92.1%	115.3%	86.7%
		31 Dec 2015	30 Sep 2015	31 Dec 2014	
<b>Resources</b>	Risk-weighted assets (CRD4, fully loaded)	397	408	394	
	Common Equity Tier 1 capital	44	47	46	
	Leverage exposure (CRD4)	1,395	1,420	1,445	
	Total assets IFRS	1,629	1,719	1,709	
	Tangible book value per share (in EUR)	37.90	38.99	38.53	
	Common Equity Tier 1 ratio (fully loaded)	11.1%	11.5%	11.7%	
	Leverage ratio (fully loaded)	3.5%	3.6%	3.5%	

Note: Figures may not add up due to rounding differences

(1) Total noninterest expense excluding Restructuring & Severance, Litigation, impairment of goodwill and other intangibles and policyholder benefits and claims

# Quarterly Net Income

## Net income 4Q2015 vs. 4Q2014, in EUR m



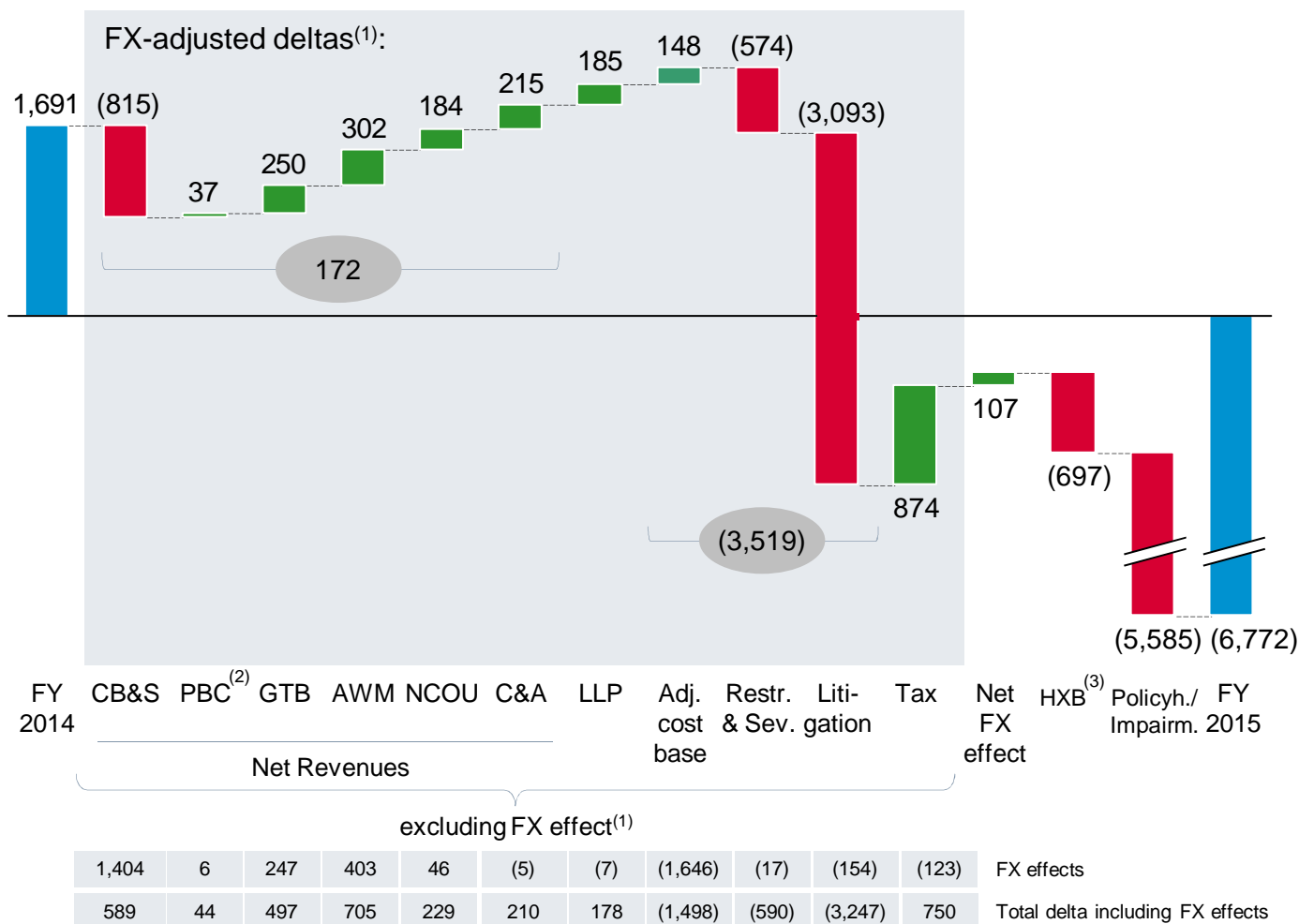
- Revenues declined by 19% mainly driven by weak CB&S performance, MtM losses in NCOU and the sale of Cosmo in 4Q2014
- Overall credit environment remains benign
- Costs increased mainly from higher Litigation and higher Restructuring and Severance
- Adjusted Cost slightly above 4Q2014
- Higher tax benefit due to pre-tax losses in current quarter; however, tax benefit is lower than expected due to non-tax deductible Litigation charges

Note: Comments refer to numbers excl. FX effects

Note: Figures may not add up due to rounding differences  
 (1) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates  
 (2) Excludes impairment / valuation of Hua Xia Bank (HXB) stake  
 (3) Includes reversal of impairment and transaction-related valuation effects

# Full year Net Income

Net income FY2015 vs. FY2014, in EUR m



- FY2015 EUR 6.5 bn impact from impairment of goodwill and other intangibles and Hua Xia Bank stake
- Revenues slightly up excluding impairment of Hua Xia Bank
- Favourable LLP environment
- Adjusted cost improved with lower NCOU expenses and other cost saves, offset by increased regulatory spend and bank levies
- Increase in Litigation charges (EUR (3.1) bn)
- Lower tax charge, however, higher full year tax expense than expected due to significant non-tax deductible goodwill impairments and Litigation charges

Note: Comments refer to numbers excl. FX effects

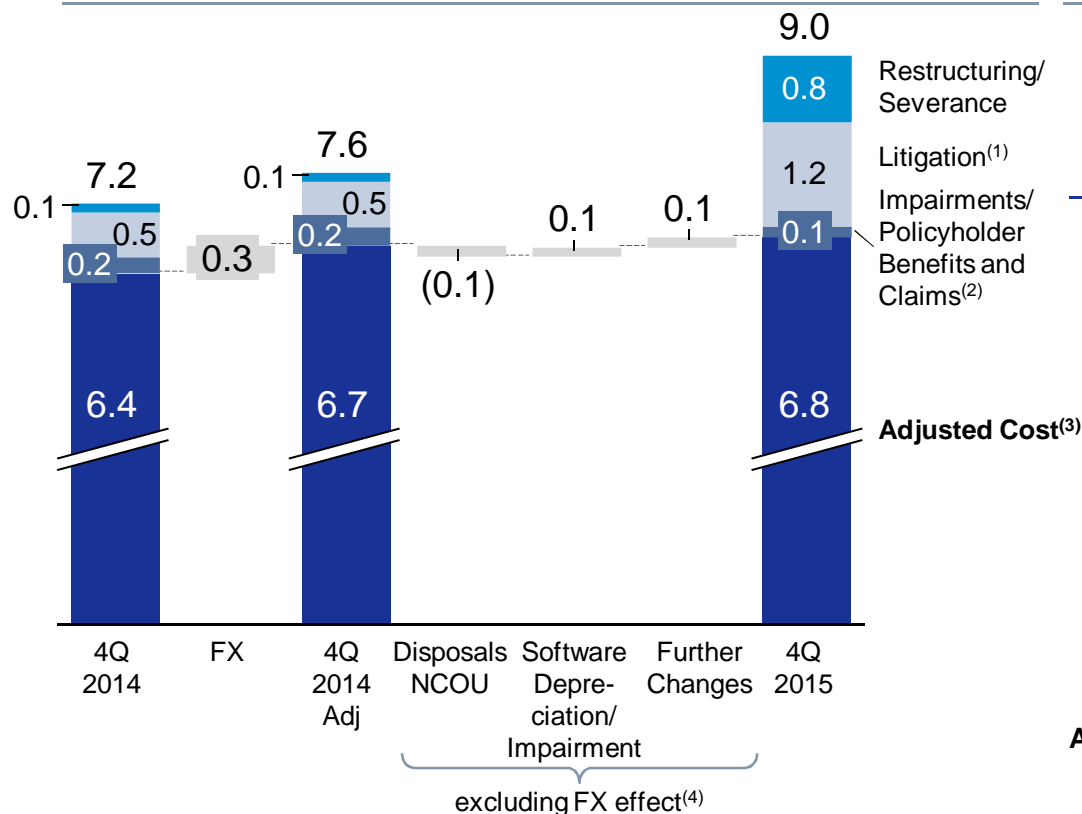
Note: Figures may not add up due to rounding differences  
 (1) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates  
 (2) Excludes impairment / valuation of Hua Xia Bank (HXB) stake  
 (3) Includes impairment of stake and valuation effects

# Costs

In EUR bn



## Noninterest expenses 4Q2015 vs. 4Q2014



FX effects

0.0	0.0	0.3
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Total delta including FX effects

(0.1)	0.1	0.4
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Note: Figures may not add up due to rounding differences

(1) Litigation includes "loan processing fees" according to new Adjusted Cost definition

(2) Impairments refer to Impairments of goodwill and other intangibles

(3) Total noninterest expense excluding Restructuring and Severance, Litigation, impairment of goodwill and other intangibles and policyholder benefits and claims

(4) To exclude the FX effects the prior year figures were recalculated using the corresponding current year's monthly FX rates

## Adjusted Cost FY2015 vs FY2014

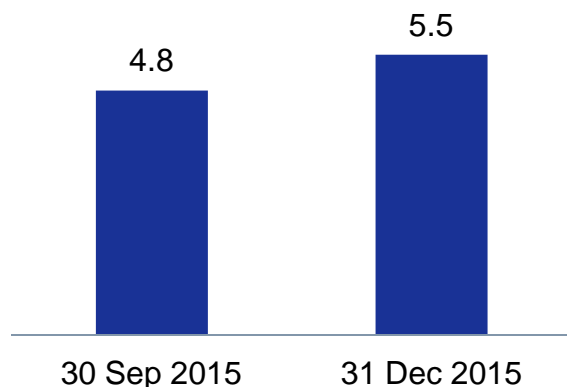
	FY2014 FX Adj <sup>(4)</sup>	FY2015	FY2015 vs FY2014 FX Adj
Compensation and Benefits ex Severance	12.9	13.0	1%
IT Cost includes SW Depreciation/Impairment	3.6	3.7	3%
Professional Service Fees	2.2	2.3	3%
Occupancy includes Furniture & Equipment	2.1	1.9	(7)%
Bank Levy / Deposit Protection Guarantee Schemes	0.6	0.9	50%
Other	5.2	4.6	(12)%
<b>Adjusted Cost</b>	<b>26.6</b>	<b>26.5</b>	<b>(1)%</b>

# Litigation update

In EUR bn

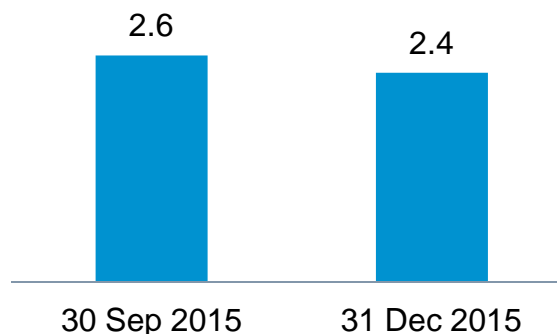


## Litigation reserves



- Settlements and resolutions have been achieved in 4Q2015 including:
  - US Sanction Violations (FED and NY State DFS) - USD 258 m
  - DoJ Tax Program for Swiss Banks
  - EC's CDS Antitrust Investigation and parallel US civil litigation

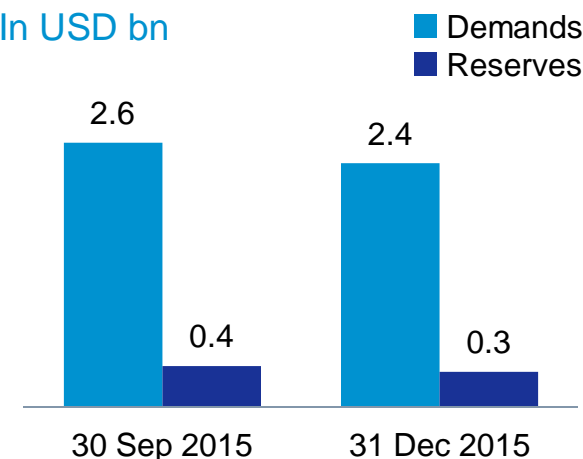
## Contingent liabilities



- Includes possible obligations where an estimate can be made and outflow is more than remote but less than probable for significant matters
- Decrease from 3Q2015 to 4Q2015 primarily driven by provisions taken in certain matters as well as closure of proceedings

## Mortgage repurchase demands/reserves<sup>(1)</sup>

In USD bn



- Reserves treated as negative revenues in NCOU
- Reserve decrease from 3Q2015 to 4Q2015 was the result of payments made in 4Q2015 in connection with settlements reached in prior periods

(1) As of Dec. 31, 2015, Deutsche Bank has approximately USD 2.4 bn of mortgage repurchase demands outstanding and not subject to agreements to rescind (based on original principal balance of the loans). These demands consist primarily of demands made in respect of private label securitizations by the trustees or servicers thereof. Against these outstanding demands, Deutsche Bank recorded provisions of USD 445 m (EUR 409 m) as of Dec. 31, 2015. Deutsche Bank is the beneficiary of indemnity agreements from the originators or sellers of certain of the mortgage loans subject to these demands, with respect to which Deutsche Bank has recognized receivables of USD 109 m (EUR 100 m) as of Dec. 31, 2015. The net provisions against these demands following deduction of such receivables were USD 336 m (EUR 308 m) as of Dec. 31, 2015.

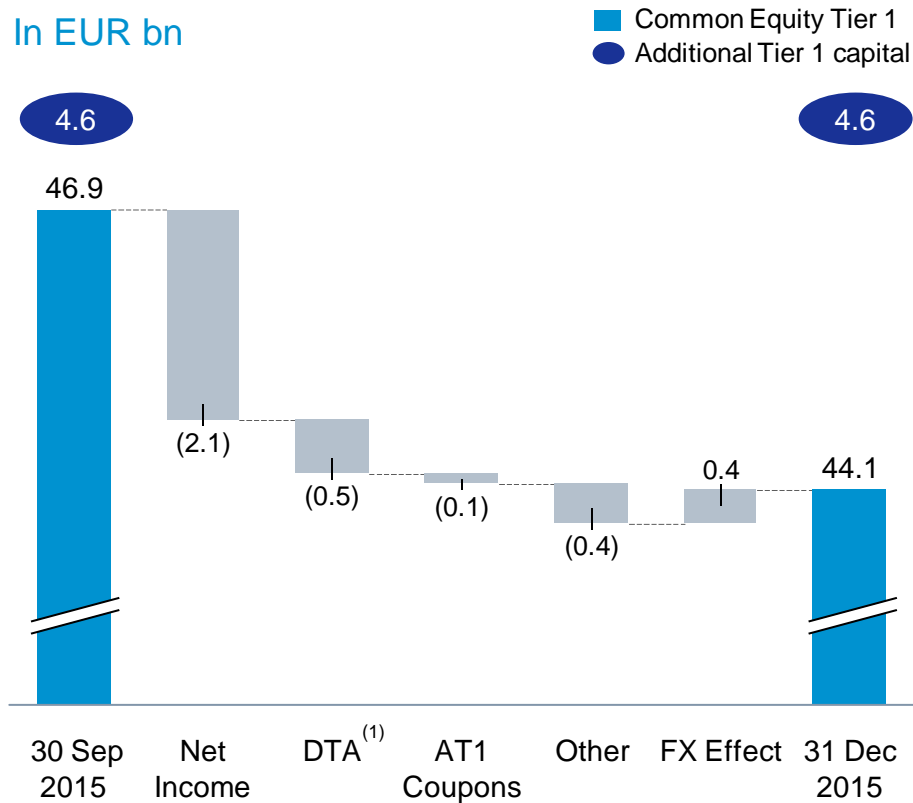
# Tier 1 capital

## CRD4, fully loaded



### Tier 1 capital

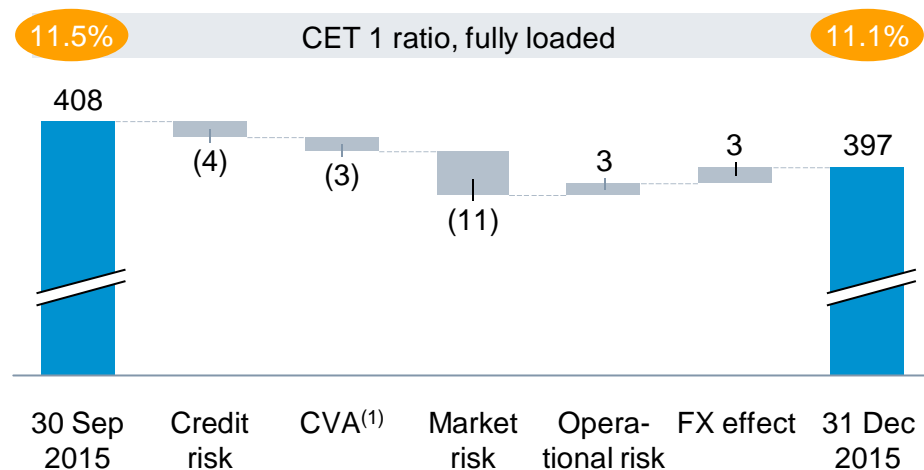
In EUR bn



### Events in the quarter

- CET1 capital down by EUR (2.8) bn, mainly driven by
  - EUR (2.1) bn net loss
  - EUR (0.5) bn higher DTA largely due to the net loss in the quarter
  - EUR (0.4) bn “other”, principally higher deductions under the 10/15% rule as the threshold for Financial Sector Entity holdings and DTA came down given the loss in the quarter

Note: Figures may not add up due to rounding differences  
 (1) Includes both DTAs on temporary differences and DTAs on unused tax losses/tax credits



	30 Sep 2015	31 Dec 2015	QoQ Change	Therein FX
CB&S	201	195	(6)	2
PBC	79	80	1	0
GTB	54	52	(2)	1
AWM	20	24	4	0
NCOU	41	34	(7)	1
Other	12	11	(0)	0
<b>Total</b>	<b>408</b>	<b>397</b>	<b>(11)</b>	<b>3</b>

## Events in the quarter

RWA reduction of EUR (11) bn, key drivers:

- Credit Risk RWA decreased reflecting our de-risking efforts and reduced risk levels, partly offset by the increase in the applicable risk weight for Abbey Life from 100% to 370%, following ECB guidance in the context of harmonizing regulatory treatments across SSM-countries
- Market risk RWA declined due to reduction of securitisation inventory and lower overall risk levels
- Increase in Operational risk RWA driven by RWA inflation from recent internal and industry losses/settlements
- Signing of sale of 19.99% stake in Hua Xia Bank on Dec. 28, 2015
  - Pro-forma CET 1 ratio of ~11.7% as of Dec. 31, 2015; final impact subject to regulatory capital and capital composition at time of closing

Note: Figures may not add up due to rounding differences  
(1) Credit Valuation Adjustments

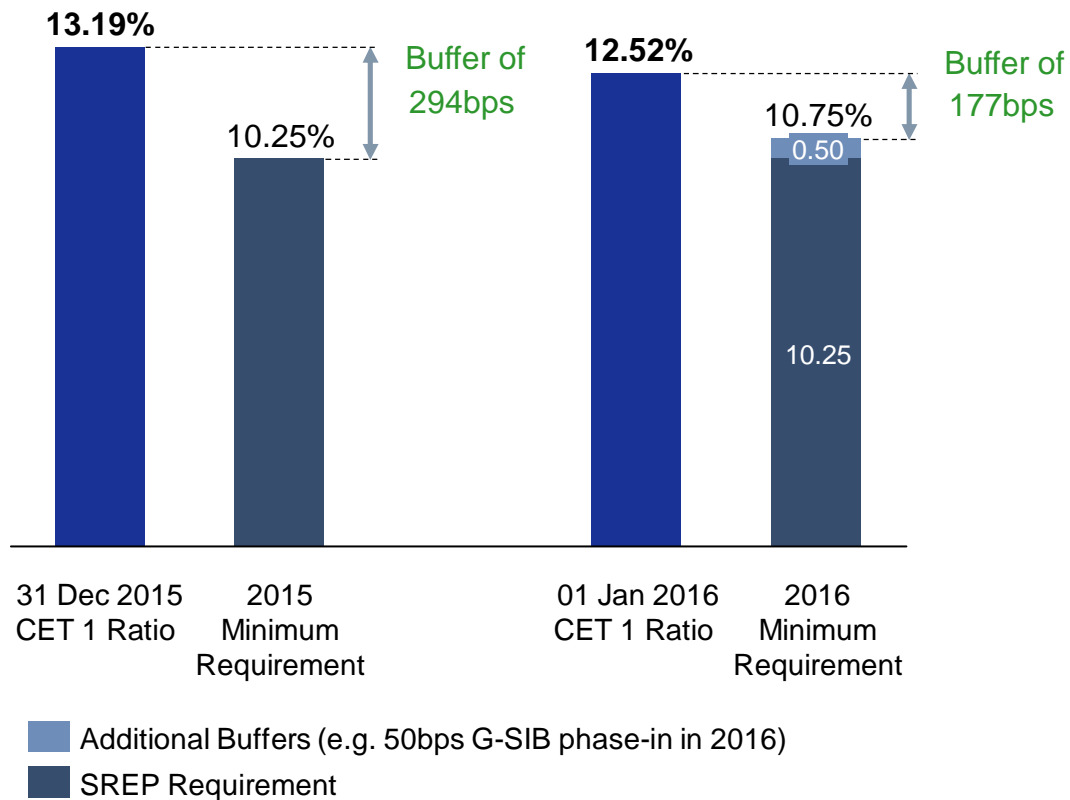


# SREP Requirements – DB above required minimum levels



## CET 1 Ratio vs. SREP Requirements

CRR/CRD 4 CET 1 Ratio, in %

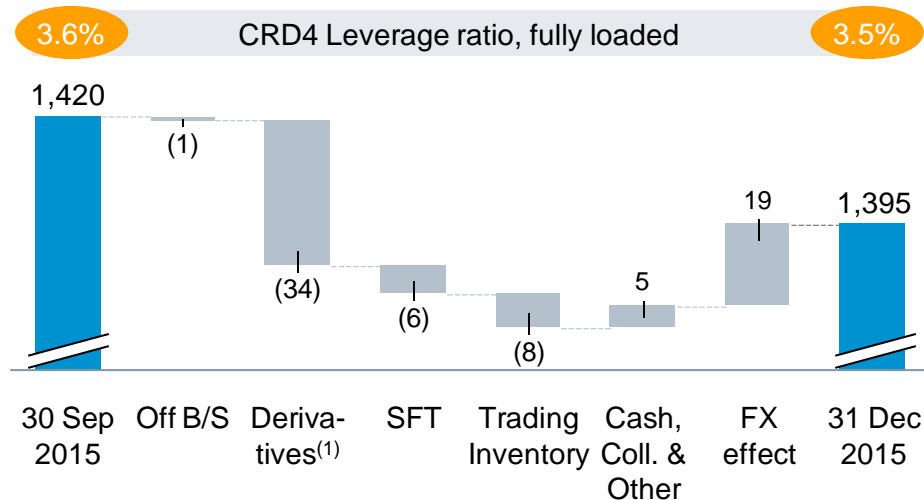


## Events in the quarter

- ECB notified DB of its Supervisory Review and Evaluation Process (SREP) requirement to maintain a Common Equity Tier 1 (CET 1) ratio of at least 10.25% on a phase-in (CRR/CRD 4) basis
- This requirement
  - includes the capital conservation buffer
  - does not include the G-SIB buffer (currently 2.0% for Deutsche Bank) to be phased-in over 4 years starting Jan. 01, 2016
  - leads to a 12.25% minimum once all buffers are phased-in in Jan 2019
- CET 1 ratio CRR/CRD 4 subject to transitional rules per CRR/CRD 4
- Signing of sale of 19.99% stake in Hua Xia Bank on Dec. 28, 2015
  - Pro-forma Jan. 01, 2016 CET1 ratio of ~12.9%, more than 200bps above SREP minimum

# Leverage exposure

CRD4 Leverage exposure development, in EUR bn



## Events in the quarter

- Continued strong de-leveraging in the quarter of EUR 44 bn on an FX neutral basis, principally in derivatives
- Full year 2015 de-leveraging of EUR ~130 bn on an FX neutral basis
- ~10bps decline in the leverage ratio over the quarter entirely due to the impact of lower capital

	30 Sep 2015	31 Dec 2015	QoQ Change	Therein FX
CB&S	802	807	5	15
PBC	264	265	1	0
GTB	214	197	(17)	2
AWM	76	78	2	1
NCOU	59	41	(18)	1
Other	5	7	1	0
<b>Total</b>	<b>1,420</b>	<b>1,395</b>	<b>(25)</b>	<b>19</b>

Note: Figures may not add up due to rounding differences

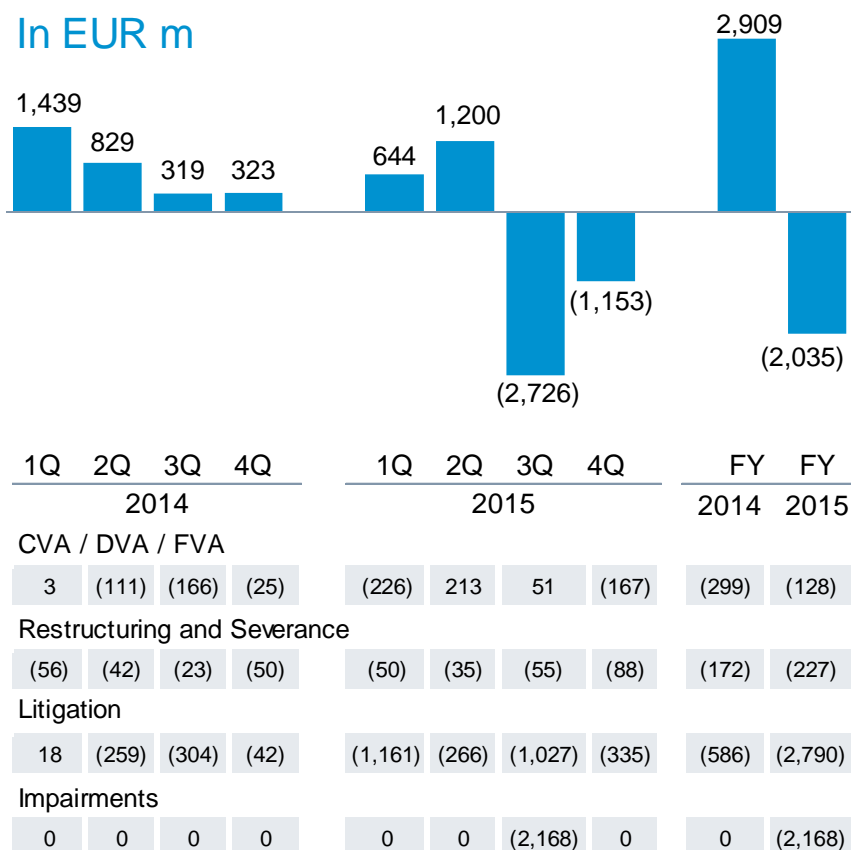


# Segment results



## Income before income taxes

In EUR m



## Key features

In EUR m

	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
Net Revenues <sup>(1)</sup>	<b>2,079</b>	2,961	(30)%	<b>14,219</b>	13,629	4%
Prov. for credit losses	<b>(115)</b>	(9)	n.m.	<b>(265)</b>	(103)	158%
Noninterest exp.	<b>(3,117)</b>	(2,627)	19%	<b>(15,963)</b>	(10,593)	51%
IBIT	<b>(1,153)</b>	323	n.m.	<b>(2,035)</b>	2,909	n.m.
CIR	<b>150%</b>	89%	61 ppt	<b>112%</b>	78%	35 ppt
Post-tax RoE <sup>(2)</sup>	<b>(10.1)%</b>	2.9%	(13) ppt	<b>(4.2)%</b>	7.4%	(12) ppt
Post-tax RoTE <sup>(3)</sup>	<b>(11.2)%</b>	3.4%	(15) ppt	<b>(4.9)%</b>	8.7%	(14) ppt

- FY2015 revenues rose driven by favourable foreign exchange movements, as higher S&T revenues were partially offset by lower Origination & Advisory revenues
- 4Q2015 CB&S revenues lower y-o-y reflecting a challenging trading environment
- 19% increase in costs primarily driven by higher Litigation costs, foreign exchange movements and regulatory costs
- Excluding Litigation and goodwill impairment, FY2015 CIR of 77%

Note: Figures may not add up due to rounding differences

(1) 4Q2015 revenues include four valuation adjustment items totaling EUR 167 m loss (loss of EUR 25 min 4Q2014). First, EUR 49 m CVA loss from RWA mitigation efforts (loss of EUR 18 m in 4Q2014). Second, EUR 146 m loss relating to a refinement in the calculation of IFRS CVA (nil in 4Q2014). Third, EUR 31 m DVA loss (gain of EUR 7 m in 4Q2015). Fourth, EUR 59 m FVA gain (loss of EUR 15 m in 4Q2014) including a gain of EUR 58 m due to a refinement in the calculation methodology (nil in 4Q2014).

(2) Based on average active equity

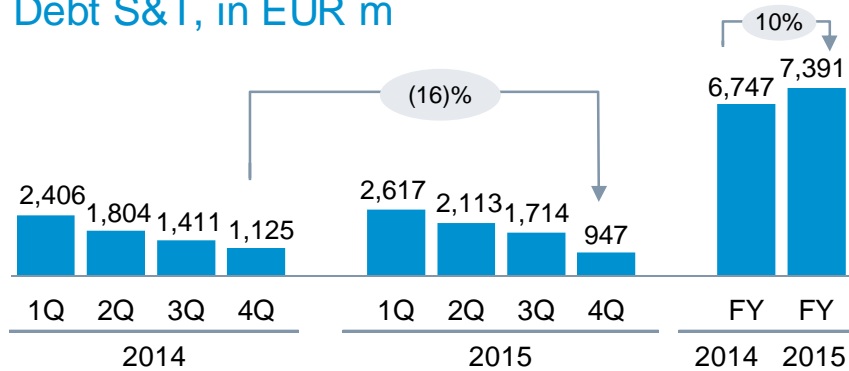
(3) Based on average tangible shareholder's equity

# Sales & Trading revenues

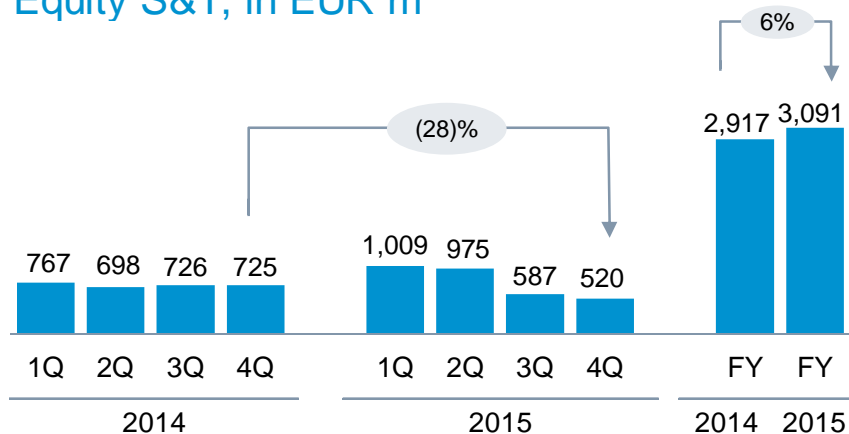


## Revenues

### Debt S&T, in EUR m



### Equity S&T, in EUR m



Note: 4Q2015 Sales and Trading revenues include three valuation adjustment items totaling EUR (136) m loss, of which EUR (135) m loss was included in Debt S&T and EUR (1) m loss was included in Equity S&T. First, EUR (49) m CVA loss from RWA mitigation efforts (EUR (42) m loss in Debt S&T, EUR (7) m loss in Equity S&T). Second, EUR (146) m loss in Debt S&T relating to a refinement in the calculation of IFRS CVA. Third, EUR 59 m FVA gain (EUR 53 m gain in Debt S&T, EUR 6 m in Equity S&T), including a gain of EUR 56 m due to a refinement in the calculation methodology.

## Key revenue features

### Debt Sales & Trading revenues

- FY2015 revenues higher y-o-y driven by favourable foreign exchange movements coupled with strong FX and Rates performance
- 4Q2015 FX in line y-o-y reflecting solid client activity and ongoing market volatility
- Rates significantly higher y-o-y driven by increased client activity in Europe
- RMBS significantly lower y-o-y reflecting ongoing market challenges
- Credit Solutions lower y-o-y vs a strong 4Q2014
- EM Debt higher y-o-y despite challenging markets and our exit from Russia

### Equity Sales & Trading revenues

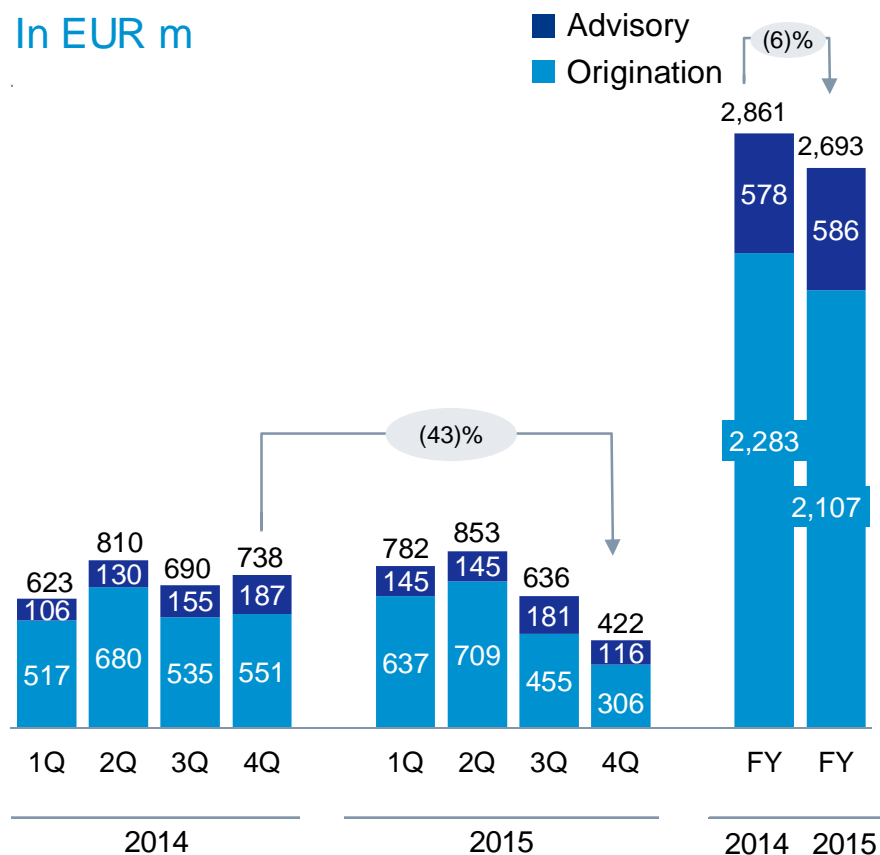
- FY2015 revenues higher y-o-y driven by favourable foreign exchange movements, a strong 1H and good performance in Asia
- 4Q2015 Cash Equities lower y-o-y on lower client activity
- Equity Derivatives significantly lower y-o-y driven by lower client activity exacerbated by challenging risk management in certain areas
- Prime Finance higher y-o-y benefiting from increased client balances

# Origination & Advisory



## Revenues

In EUR m



## Key revenue features

### Overall

- Origination and Advisory market share declined in FY2015 partially reflecting lower risk appetite, particularly in Leveraged Finance
- 4Q2015 revenues down 43%, reflecting lower activity across origination and advisory markets and lower market share in certain segments

### Advisory

- FY2015 M&A market share declined y-o-y driven by Americas and EMEA, partly offset by increase in APAC
- 4Q2015 revenues lower y-o-y driven by Europe reflecting weaker deal volume as some delayed by market conditions

### Equity Origination

- FY2015 revenues down y-o-y reflecting a lower fee pool in H2
- 4Q2015 revenues lower y-o-y due to increased market volatility and a relatively strong 4Q2014

### Debt Origination

- 4Q2015 revenues significantly lower y-o-y reflecting reduced market activity and lower risk tolerance
- #2 in global High Yield and #3 in global Loans in FY2015

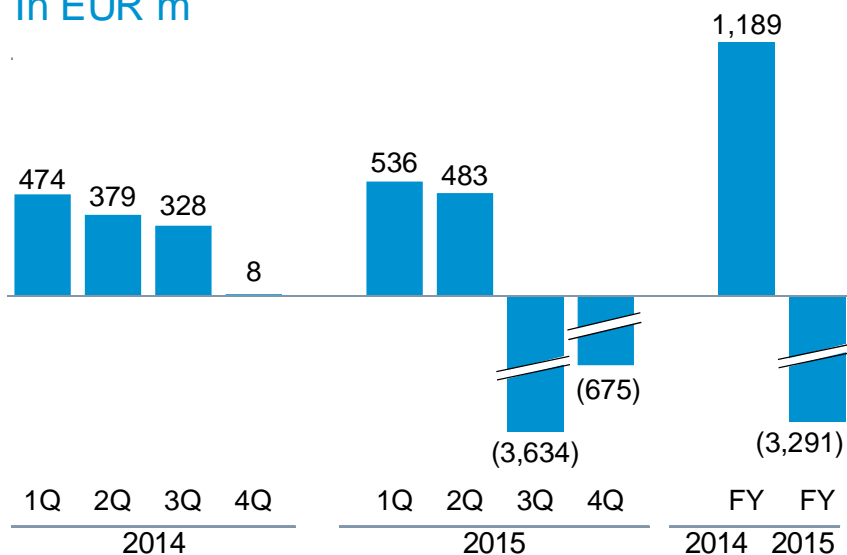
Note: Rankings and market share refer to Dealogic fees; figures may not add up due to rounding differences

# Private & Business Clients



## Income before income taxes

In EUR m



### Restructuring and Severance

(48)	1	(22)	(86)	(2)	0	0	(669)	(156)	(670)
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### Litigation<sup>(3)</sup>

(0)	(32)	(38)	(330)	(1)	(0)	(12)	(3)	(400)	(16)
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### Impairments<sup>(4)</sup>

0	0	0	0	0	0	(4,251)	(49)	0	(4,300)
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Note: Figures may not add up due to rounding differences

(1) Based on average active equity

(2) Based on average tangible shareholders' equity

(3) Litigation includes "loan processing fees" according to new ACB definition

(4) 3Q2015 includes Goodwill /other intangible impairment of EUR 3.6 bn and impairment of Hua Xia Bank stake of EUR 0.6 bn; 4Q2015 Includes reversal of impairment and transaction-related valuation effects of Hua Xia Bank

## Key features

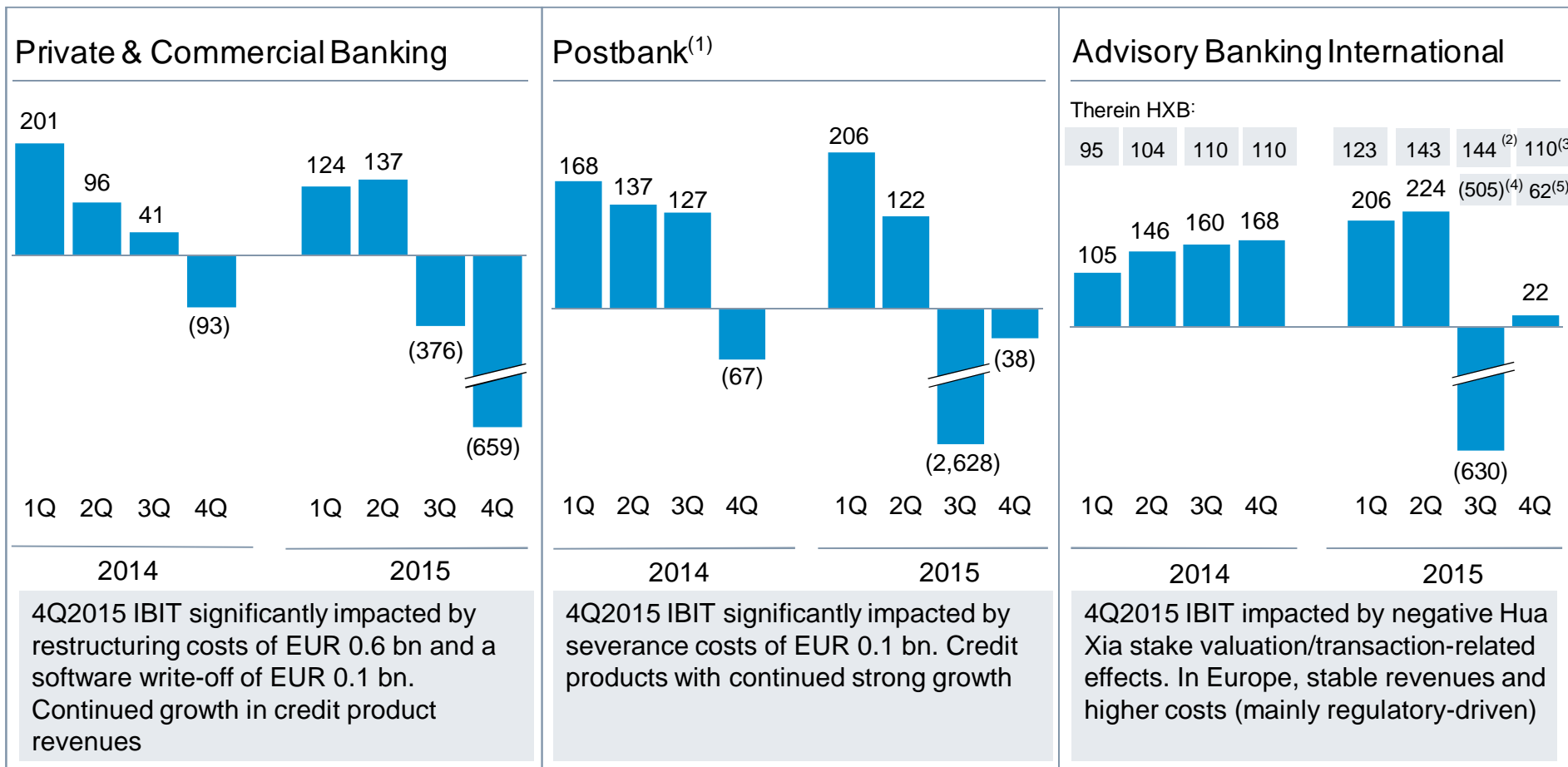
In EUR m

	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
Net Revenues	<b>2,232</b>	2,389	(7)%	<b>8,911</b>	9,565	(7)%
Prov. for credit losses	<b>(150)</b>	(187)	(20)%	<b>(501)</b>	(622)	(20)%
Noninterest exp.	<b>(2,757)</b>	(2,194)	26%	<b>(11,700)</b>	(7,753)	51%
IBIT	<b>(675)</b>	8	n.m.	<b>(3,291)</b>	1,189	n.m.
CIR	<b>124%</b>	92%	32 ppt	<b>131%</b>	81%	50 ppt
Post-tax RoE <sup>(1)</sup>	<b>(13.5)%</b>	0.1%	(14) ppt	<b>(14.1)%</b>	5.2%	(19) ppt
Post-tax RoTE <sup>(2)</sup>	<b>(15.6)%</b>	0.2%	(16) ppt	<b>(18.2)%</b>	7.2%	(25) ppt

- FY2015 IBIT significantly impacted by impairments and Restructuring and Severance
- FY2015 revenues broadly flat excluding impairment of Hua Xia Bank stake
- 4Q2015 revenues impacted by stake valuation and other transaction effects relating to Hua Xia Bank. Lower Deposit revenues (due to ongoing low interest rate environment) partly offset by sustained revenue growth in Credit products
- 4Q2015 noninterest expenses impacted by Restructuring and Severance expenses as well as a software write-off of EUR 131 m
- Lower loan loss provisions reflecting portfolio quality and the benign economic environment

# Private & Business Clients: Profit by business unit

Income before income taxes, in EUR m



- (1) Contains the major core business activities of Postbank AG as well as BHW and norisbank
- (2) Excludes EUR (0.6) bn Hua Xia Bank stake impairment
- (3) Excludes EUR (49) m Hua Xia stake valuation/transaction-related effects
- (4) Net IBIT of Hua Xia after EUR (649) m stake impairment
- (5) Net IBIT of Hua Xia after EUR (49) m stake valuation/transaction-related effects

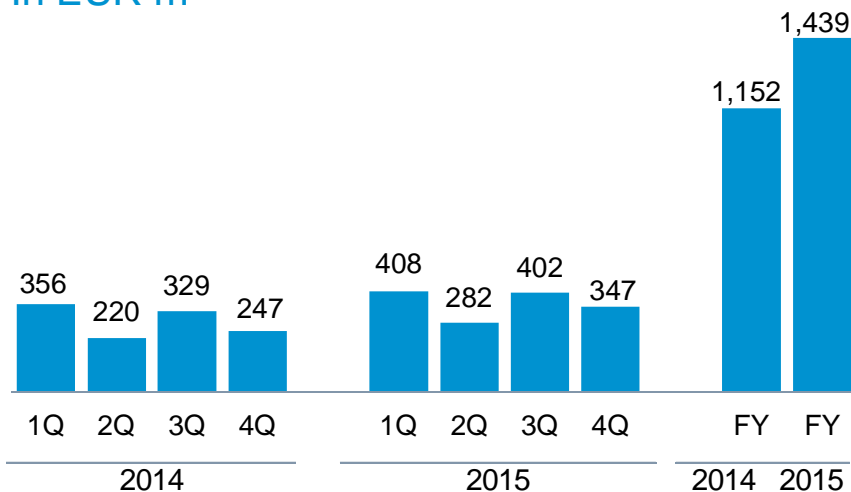


# Global Transaction Banking



## Income before income taxes

In EUR m



### Restructuring and Severance

(4)	(8)	(2)	(13)	(2)	(1)	(1)	(18)	(27)	(22)
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### Litigation

2	(100)	3	(18)	(0)	(139)	(2)	(1)	(113)	(141)
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Note: Figures may not add up due to rounding differences

(1) Based on average active equity

(2) Based on average tangible shareholders' equity

(3) Trade Finance and Cash Management Corporates

(4) Institutional Cash and Securities Services

(5) The Banker, Transaction Banking Awards 2015, Oct 2015

(6) Euromoney Cash Management Survey 2015, Oct 2015

## Key features

In EUR m

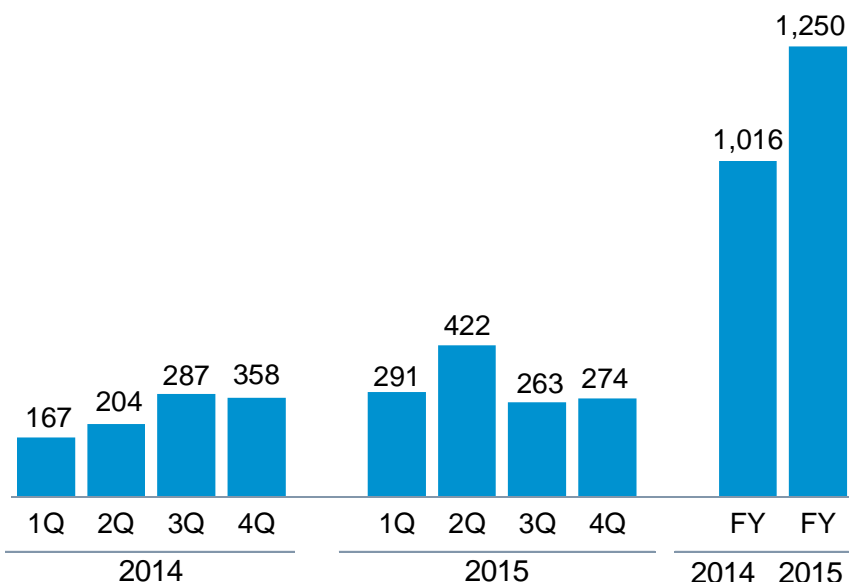
	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
Net Revenues	<b>1,175</b>	1,039	13%	<b>4,616</b>	4,119	12%
Prov. for credit losses	<b>(91)</b>	(42)	118%	<b>(127)</b>	(156)	(18)%
Noninterest exp.	<b>(737)</b>	(750)	(2)%	<b>(3,050)</b>	(2,811)	9%
IBIT	<b>347</b>	247	40%	<b>1,439</b>	1,152	25%
CIR	<b>63%</b>	72%	(9) ppt	<b>66%</b>	68%	(2) ppt
Post-tax RoE <sup>(1)</sup>	<b>11.6%</b>	9.6%	2 ppt	<b>12.2%</b>	12.4%	(0) ppt
Post-tax RoTE <sup>(2)</sup>	<b>13.4%</b>	11.1%	2 ppt	<b>14.2%</b>	14.5%	(0) ppt

- FY2015 pre-tax profit increased 25% to EUR 1.4 bn driven by good business development in still difficult environment
- FY2015 revenues increased 12% supported by favourable foreign exchange movements
- Solid 4Q2015 revenue development; volumes in TF/CMC<sup>(3)</sup> and ICSS<sup>(4)</sup> holding up predominantly in the Americas and EMEA
- LLP increase mainly due to specific cases in Trade Finance
- Despite adverse FX impact, non-interest expenses decreased mainly due to lower litigation and performance-related expenses
- 'Best Transaction Bank from Europe'<sup>(5)</sup>, No.1 Best Cash Manager for Financial Institutions<sup>(6)</sup> and 'No.1 Cash Management Provider for Corporates in Western Europe'<sup>(6)</sup>



## Income before income taxes

In EUR m



### Restructuring and Severance

(8)	(11)	(9)	17	(2)	(4)	(3)	(10)	(11)	(19)
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### Litigation

(13)	(10)	(1)	(13)	(1)	(25)	(5)	4	(37)	(28)
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### Impairments

0	0	0	83 <sup>(4)</sup>	0	0	0	(6)	83 <sup>(4)</sup>	(6)
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Note: Figures may not add up due to rounding differences

(1) In EUR bn

(2) Based on average active equity

(3) Based on average tangible shareholders' equity

(4) Partial reversal of an intangible write-down for Scudder

## Key features

In EUR m

	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
Net Revenues	<b>1,416</b>	1,240	14%	<b>5,408</b>	4,704	15%
Prov. for credit losses	<b>(4)</b>	0	n.m.	<b>(9)</b>	7	n.m.
Noninterest exp.	<b>(1,137)</b>	(878)	30%	<b>(4,149)</b>	(3,691)	12%
IBIT	<b>274</b>	358	(23)%	<b>1,250</b>	1,016	23%
CIR	<b>80.3%</b>	70.8%	9 ppt	<b>76.7%</b>	78.5%	(2) ppt
Invested assets <sup>(1)</sup>	<b>1,114</b>	1,039	7%	<b>1,114</b>	1,039	7%
Net new money <sup>(1)</sup>	<b>(9)</b>	10	n.m.	<b>24</b>	40	(42)%
Post-tax RoE <sup>(2)</sup>	<b>8.6%</b>	13.4%	(5) ppt	<b>10.1%</b>	10.1%	(0) ppt
Post-tax RoTE <sup>(3)</sup>	<b>25.2%</b>	44.1%	(19) ppt	<b>30.3%</b>	35.6%	(5) ppt

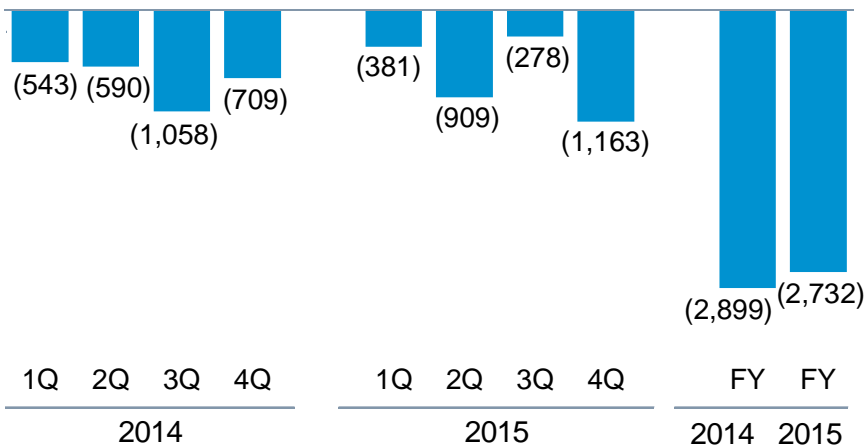
- FY2015 IBIT rose 23%; 4Q2015 IBIT was broadly flat y-o-y excluding Scudder effect of EUR 83 m in 4Q2014
- FY2015 revenues up 15% reflecting asset inflows, increased business activity in Active, Passive, Alternatives and FX effects
- EUR 29 bn net new asset inflows in 2015; outflows in 4Q mainly in Germany and Americas and partially offset by EMEA inflows
- Noninterest expenses were up y-o-y in 4Q and FY2015. For the full year the increase was driven by higher revenue-related and compensation costs, FX and partially offset by cost savings
- Sale of US Private Client Services business announced to streamline WM in line with DB strategy, exp. closing in 3Q2016

# Non-Core Operations Unit



## Income before income taxes

In EUR m



Litigation

(6)	(95)	(591)	(104)	(380)	(797)	(143)	(544)	(796)	(1,864)
-----	------	-------	-------	-------	-------	-------	-------	-------	---------

## Key features

In EUR m

	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
Net Revenues	<b>(304)</b>	152	n.m.	<b>401</b>	172	133%
Prov. for credit losses	<b>(19)</b>	(131)	(86)%	<b>(54)</b>	(259)	(79)%
Noninterest exp.	<b>(840)</b>	(731)	15%	<b>(3,079)</b>	(2,813)	9%
IBIT	<b>(1,163)</b>	(709)	64%	<b>(2,732)</b>	(2,899)	(6)%
RWA <sup>(1)</sup>	<b>34</b>	59	(41)%	<b>34</b>	59	(41)%
Total assets IFRS <sup>(2)</sup>	<b>27</b>	39	(30)%	<b>27</b>	39	(30)%

- Revenue includes MtM losses, partially offset by net gains from asset sales
- FY2015 Noninterest expenses excluding Litigation related charges were ~40% lower compared to FY2014, mainly due to Cosmo sale in 4Q2014
- Litigation remains a material driver of NCOU performance
- De-risking activity was the main driver of Balance Sheet reductions in 4Q2015:
  - RWA EUR ~7 bn
  - CRD4 Leverage Exposure EUR ~16 bn
  - IFRS assets EUR ~6 bn

Note: Figures may not add up due to rounding differences

(1) Fully loaded, in EUR bn

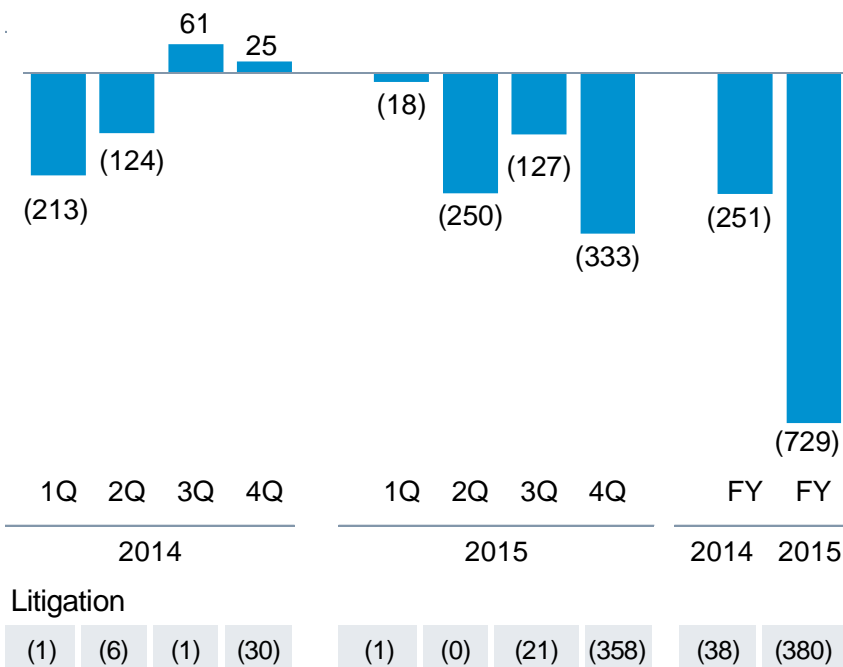
(2) In EUR bn

# Consolidation & Adjustments



## Income before income taxes

In EUR m



## Key features

In EUR m

	4Q15	4Q14	4Q15 vs. 4Q14	FY15	FY14	FY15 vs. FY14
<b>IBIT</b>	<b>(333)</b>	25	n.m.	<b>(729)</b>	(251)	190%
thereof						
V&T differences <sup>(1)</sup>	<b>(167)</b>	(29)	n.m.	<b>(146)</b>	(172)	(15)%
FVA <sup>(2)</sup>	<b>149</b>	18	n.m.	<b>72</b>	(66)	n.m.
Bank levies	<b>142</b>	1	n.m.	<b>(5)</b>	0	n.m.
Remaining	<b>(458)</b>	35	n.m.	<b>(649)</b>	(14)	n.m.

- Negative effects in 4Q2015 from V&T driven by a narrowing of DB's own credit spreads, narrowing of the basis spread between EUR/USD, and finalization of methodology refinements
- Remaining includes negative impact of EUR 358 m Litigation costs related to infrastructure functions reallocated from CB&S to C&A, partially offset by positive FVA on uncollateralized intercompany derivatives as well as a methodology change in 4Q2015
- 4Q2015 positive impact from offset of divisional accruals of Bank Levies <sup>(3)</sup>

Note: Figures may not add up due to rounding differences  
 (1) Valuation and Timing (V&T) reflects the effects from different accounting methods used for management reporting and IFRS  
 (2) Funding Valuation Adjustment (FVA)  
 (3) Charges reflected in 1Q2015 allocated to corporate Divisions over the course of the year



2016 peak restructuring year

Cost pressure to be offset by savings, Adjusted Cost expected to be flat in 2016

Restructuring and Severance charges of EUR ~1.0 billion in 2016

Litigation will remain a burden, but expected to be below 2015 levels

LLPs to increase in 2016 from historic low levels, DB exposure to energy sector “underweight” versus industry and biased towards investment grade or well secured exposures

RWA reduction from NCOU likely offset by OpRisk, RWA expected to be flat in 2016

CET1 ratio expected to decline slightly in 1Q2016, but increase steadily from there

Expect sufficient ADI capacity to service AT1 coupons



# Appendix

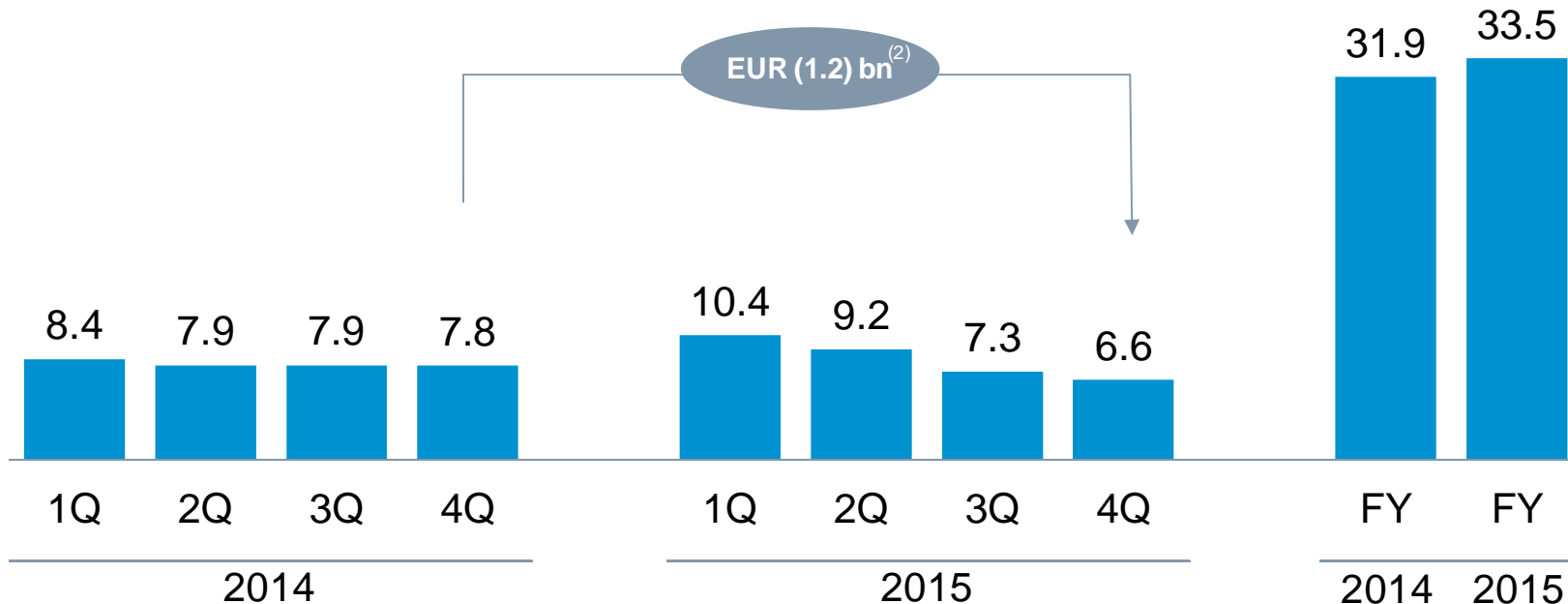
# Appendix: Table of Contents



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# Net revenues

In EUR bn



Contribution to Group revenues ex Consolidation & Adjustments by business segment<sup>(1)</sup>:

Business Segment	2014 1Q	2014 2Q	2014 3Q	2014 4Q	2015 1Q	2015 2Q	2015 3Q	2015 4Q	2014 FY	2015 FY
CB&S	47%	44%	40%	38%	47%	46%	42%	32%	42%	42%
PBC	28%	30%	30%	31%	25%	25%	24%	34%	30%	27%
GTB	12%	13%	13%	13%	11%	12%	15%	18%	13%	14%
AWM	12%	14%	16%	16%	14%	15%	16%	21%	15%	16%
NCOU	1%	(1)%	0%	2%	3%	2%	2%	(5)%	1%	1%

(1) Figures may not add up due to rounding differences

(2) Includes EUR 0.4 bn favorable FX movements



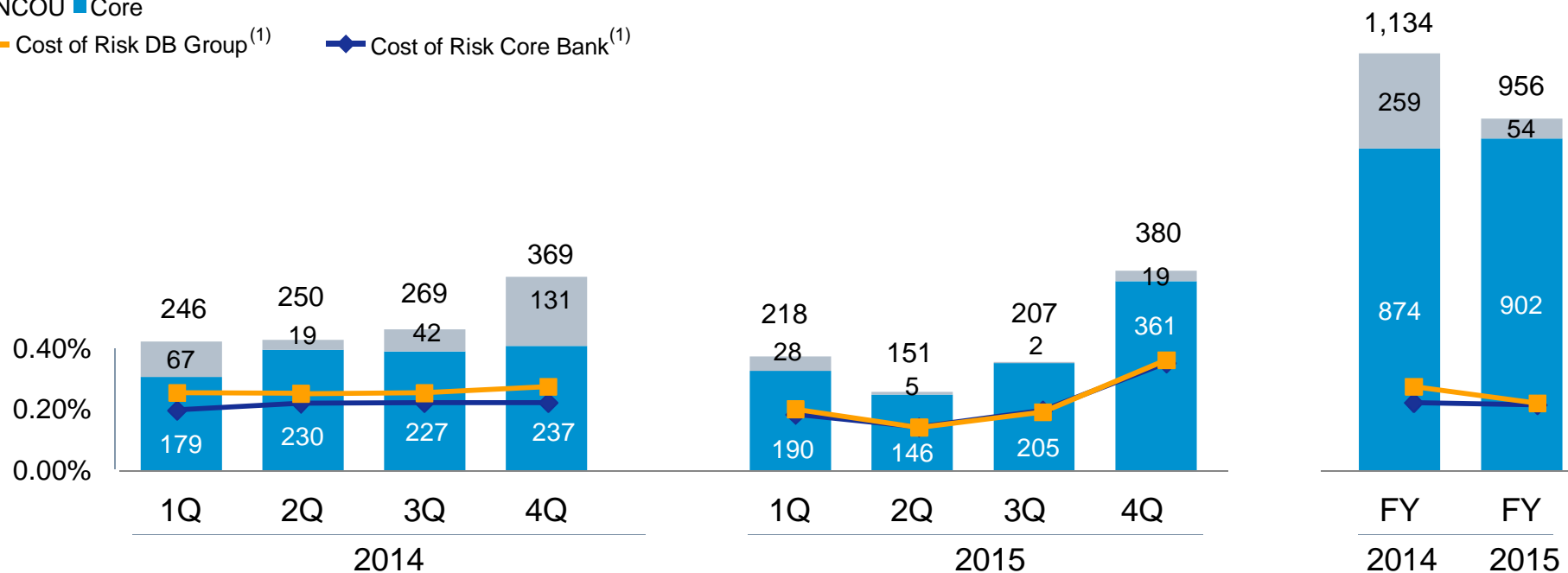
# Provision for credit losses

In EUR m



## Cost of Risk<sup>(1)</sup>

■ NCOU ■ Core  
—■— Cost of Risk DB Group<sup>(1)</sup> —◆— Cost of Risk Core Bank<sup>(1)</sup>



CB&S	16	44	33	9	37	57	56	115	103	265
GTB	24	47	43	42	15	(12)	34	91	156	127
PBC	140	145	150	187	135	100	116	150	622	501

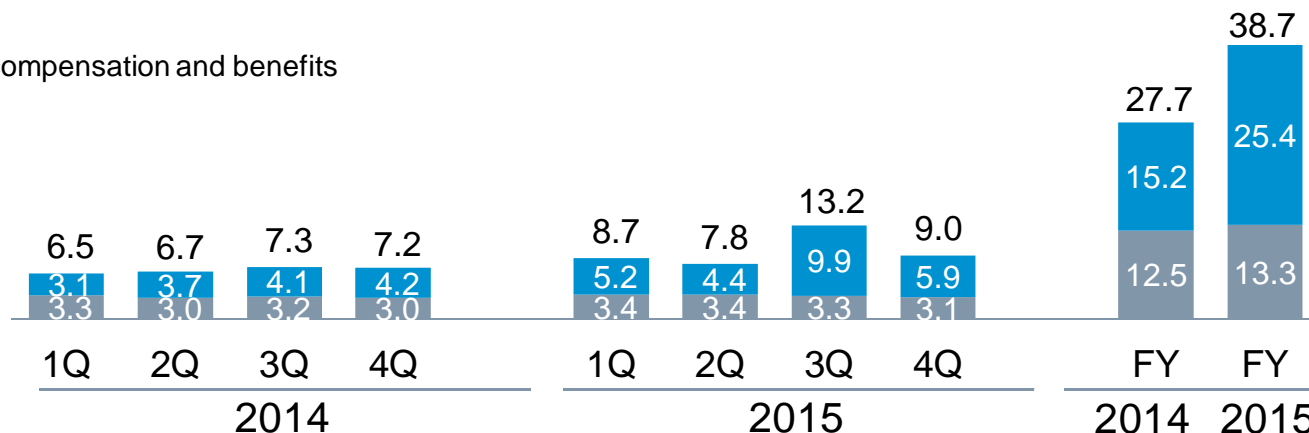
Note: Divisional figures do not add up due to omission of Deutsche AWM; figures may not add up due to rounding differences  
 (1) Provision for credit losses annualized in % of total loan book; total loan book see page 35

# Reported and adjusted costs

## Noninterest expenses, in EUR bn



■ Compensation and benefits  
 ■ Noninterest expenses excl. compensation and benefits



Adj. cost (in EUR m)	2014 1Q	2014 2Q	2014 3Q	2014 4Q	2015 1Q	2015 2Q	2015 3Q	2015 4Q	2014 FY	2015 FY
<b>Adj. cost (in EUR m)</b>	<b>6,280</b>	<b>6,045</b>	<b>6,248</b>	<b>6,380</b>	<b>6,914</b>	<b>6,516</b>	<b>6,210</b>	<b>6,811</b>	<b>24,953</b>	<b>26,451</b>
<i>excludes:</i>										
Impairment of Goodwill & Intangibles <sup>(1)</sup>	0	0	0	111	0	0	5,770	6	111	5,776
Litigation <sup>(2)</sup>	0	501	932	538	1,544	1,227	1,209	1,238	1,971	5,218
Policyholder benefits and claims	52	80	77	80	153	10	(29)	122	289	256
Restructuring and Severance	134	67	71	103	67	45	63	790	375	965
Cost / income ratio (reported)	77%	85%	93%	92%	84%	85%	180%	135%	87%	115%
Compensation ratio (reported)	40%	38%	41%	38%	33%	38%	45%	47%	39%	40%

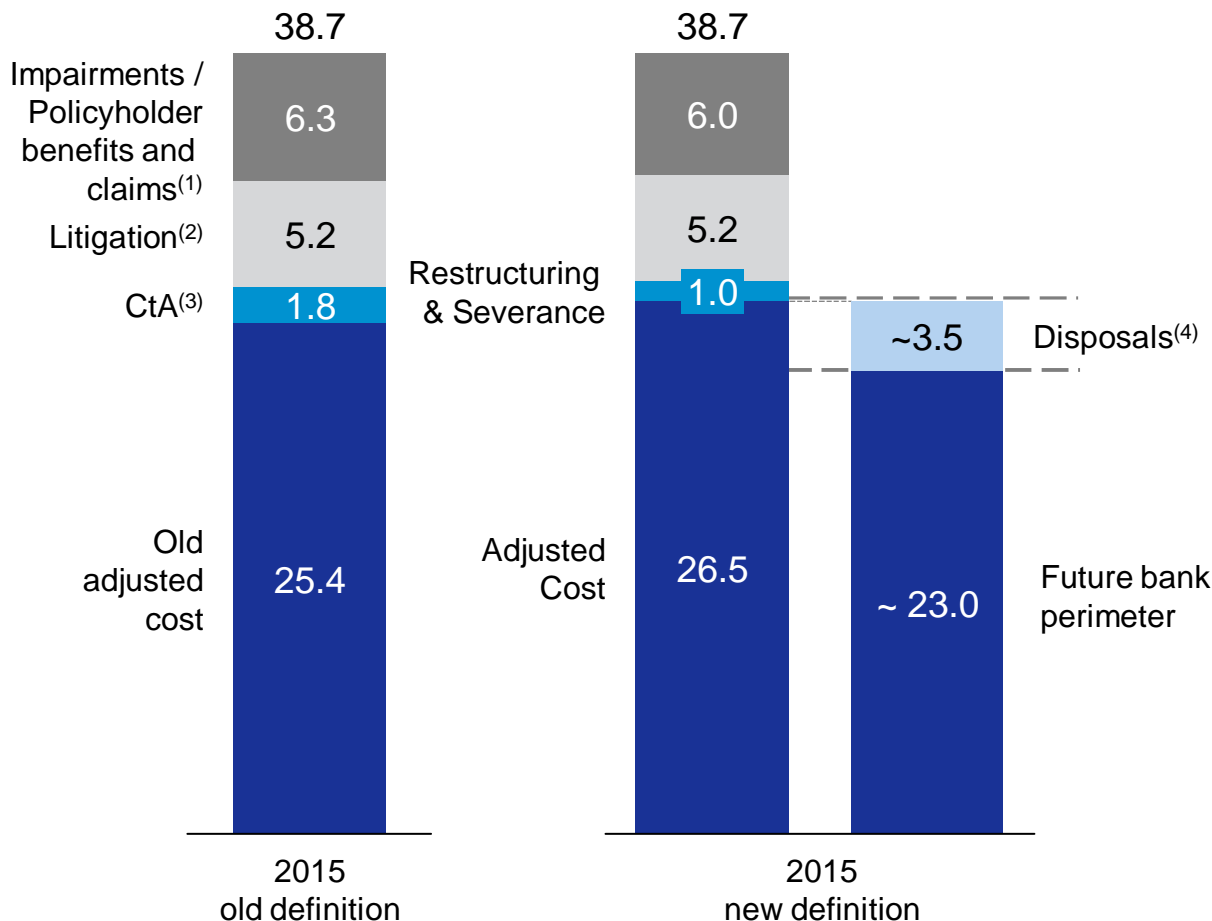
Note: Adjusted Cost is a non-GAAP financial measure most directly comparable to the IFRS financial measure noninterest expenses. Adjusted Cost is calculated by adjusting noninterest expenses under IFRS for the excluded items mentioned above. Figures may not add up due to rounding differences.

(1) 4Q2014 includes recovery of goodwill and other intangibles of EUR 83 m and EUR ~200 m Maher impairment in NCOU; 3Q2015 includes goodwill and other intangibles impairment of EUR 5.8 bn in CB&S and PBC

(2) 2Q2014 – 4Q2014 include charges from loan processing fees (EUR 32 m 2Q2014, EUR 38 m 3Q2014, EUR 330 m in 4Q2014)

# New definition of “Adjusted Costs”

## Noninterest expenses 2015, in EUR bn



In October 2015 we presented the new concept of “Adjusted Cost” with reduced carve-outs:

- Litigation cost
- Restructuring and Severance
- Impairments
- Policyholder benefits and claims

All other costs are included in Adjusted Cost. Restructuring and Severance are the most significant to achieve our cost savings.

- (1) Impairments refer to Impairments of goodwill and other intangibles. The old definition also includes other disclosed cost specific items, which become part of adjusted costs under the new definition
- (2) Includes loan processing fees recorded in PBC
- (3) CtA includes other severance
- (4) Executed and planned disposals, e.g. related to Postbank and NCOU operating assets

# 4Q2015: IBIT detail



## 4Q2015

In EUR m	IBIT reported	CVA / DVA / FVA	Restructuring and Severance	Litigation	Impairments <sup>(1)</sup>
CB&S	(1,153)	(167)	(88)	(335)	0
PBC	(675)	0	(669)	(3)	(49)
GTB	347	0	(18)	(1)	0
AWM	274	0	(10)	4	(6)
C&A	(333)	149	0	(358)	(0)
<b>Core Bank</b>	<b>(1,541)</b>	(18)	(786)	(693)	(55)
NCOU	(1,163)	118	(4)	(544)	0
<b>Group</b>	<b>(2,704)</b>	100	(790)	(1,238)	(55)

Note: Figures may not add up due to rounding differences

(1) Includes EUR (49) m Hua Xia Bank reversal of stake impairment and other transaction related valuation effects

# 4Q2014: IBIT detail



## 4Q2014

In EUR m	IBIT reported	CVA / DVA / FVA	Restructuring and Severance	Litigation	Impairments
CB&S	323	(25)	(50)	(42)	0
PBC	8	0	(86)	(330)	0
GTB	247	0	(13)	(18)	0
AWM	358	0	17	(13)	83
C&A	25	18	31	(30)	0
<b>Core Bank</b>	<b>961</b>	(7)	(101)	(433)	83
NCOU	(709)	(8)	(1)	(104)	(194)
<b>Group</b>	<b>253</b>	(15)	(103)	(538)	(111)

Note: Figures may not add up due to rounding differences

# FY2015: IBIT detail



## FY2015

In EUR m	IBIT reported	CVA / DVA / FVA	Restructuring and Severance	Litigation	Impairments <sup>(1)</sup>
CB&S	(2,035)	(128)	(227)	(2,790)	(2,168)
PBC	(3,291)	0	(670)	(16)	(4,300)
GTB	1,439	0	(22)	(141)	0
AWM	1,250	0	(19)	(28)	(6)
C&A	(729)	72	(0)	(380)	(0)
<b>Core Bank</b>	<b>(3,365)</b>	<b>(57)</b>	<b>(938)</b>	<b>(3,354)</b>	<b>(6,474)</b>
NCOU	(2,732)	(26)	(27)	(1,864)	0
<b>Group</b>	<b>(6,097)</b>	<b>(83)</b>	<b>(965)</b>	<b>(5,218)</b>	<b>(6,474)</b>

Note: Figures may not add up due to rounding differences

(1) Includes impairment of goodwill and other intangibles; 3Q2015 impairment of goodwill and other intangibles of EUR (2.2) bn in CB&S and EUR (3.6) bn in PBC as well as EUR (649) m Hua Xia Bank stake impairment in PBC; includes EUR (49) m Hua Xia Bank reversal of stake impairment and other transaction related valuation effects

# FY2014: IBIT detail



## FY2014

In EUR m	IBIT reported	CVA / DVA / FVA	Restructuring and Severance	Litigation	Impairments
CB&S	2,909	(299)	(172)	(586)	0
PBC	1,189	0	(156)	(400)	0
GTB	1,152	0	(27)	(113)	0
AWM	1,016	0	(11)	(37)	83
C&A	(251)	(66)	(0)	(38)	0
<b>Core Bank</b>	<b>6,015</b>	<b>(365)</b>	<b>(365)</b>	<b>(1,175)</b>	<b>83</b>
NCOU	(2,899)	29	(10)	(796)	(194)
<b>Group</b>	<b>3,116</b>	<b>(336)</b>	<b>(375)</b>	<b>(1,971)</b>	<b>(111)</b>

Note: Figures may not add up due to rounding differences

# Post-tax RoTE

In EUR m, unless otherwise stated



	CB&S		PBC		GTB		AWM		NCOU		C&A		Group	
	4Q15	4Q14	4Q15	4Q14	4Q15	4Q14	4Q15	4Q14	4Q15	4Q14	4Q15	4Q14	4Q15	4Q14
IBIT	(1,153)	323	(675)	8	347	247	274	358	(1,163)	(709)	(333)	25	(2,704)	253
Taxes	(408)	113	(239)	3	123	87	97	125	(412)	(248)	260	(268)	(579)	(189)
Net Income	(745)	210	(436)	5	224	161	177	233	(751)	(461)	(594)	293	(2,125)	441
Noncontrolling Interest	0	0	0	0	0	0	0	0	0	0	5	(4)	5	(4)
Net Income DB shareholders	(745)	210	(436)	5	224	161	177	233	(751)	(461)	(589)	290	(2,120)	438
Average Active Equity	29,520	28,979	12,882	15,514	7,752	6,725	8,256	6,951	5,693	8,155	0	0	64,104	66,324
Average Goodwill and other intangibles	2,799	3,977	1,736	4,096	1,078	922	5,438	4,837	451	827	(1,370)	147	10,132	14,808
Dividend Accrual	0	0	0	0	0	0	0	0	0	0	(194)	(3,276)	(194)	(3,276)
Average Tangible Shareholders' Equity	26,721	25,002	11,147	11,417	6,673	5,803	2,818	2,114	5,242	7,328	1,564	3,129	54,166	54,793
Post-tax RoTE (in %)	<b>(11.2)</b>	3.4	<b>(15.6)</b>	0.2	<b>13.4</b>	11.1	<b>25.2</b>	44.1	<b>N/M</b>	N/M	<b>N/M</b>	N/M	<b>(15.7)</b>	3.3
	<b>FY15</b>	FY14	<b>FY15</b>	FY14	<b>FY15</b>	FY14	<b>FY15</b>	FY14	<b>FY15</b>	FY14	<b>FY15</b>	FY14	<b>FY15</b>	FY14
IBIT	(2,035)	2,909	(3,291)	1,189	1,439	1,152	1,250	1,016	(2,732)	(2,899)	(729)	(251)	(6,097)	3,116
Taxes	(720)	1,018	(1,165)	416	509	403	443	356	(967)	(1,015)	2,575	247	675	1,425
Net Income	(1,315)	1,891	(2,126)	773	929	749	808	661	(1,765)	(1,884)	(3,304)	(498)	(6,772)	1,691
Noncontrolling Interest	0	0	0	0	0	0	0	0	0	0	(21)	(28)	(21)	(28)
Net Income DB shareholders	(1,315)	1,891	(2,126)	773	929	749	808	661	(1,765)	(1,884)	(3,326)	(526)	(6,794)	1,663
Average Active Equity	30,948	25,445	15,099	14,853	7,607	6,033	8,023	6,532	6,674	7,762	7	0	68,359	60,624
Average Goodwill and other intangibles	3,897	3,759	3,407	4,107	1,053	883	5,362	4,678	573	809	(383)	63	13,909	14,299
Dividend Accrual	0	0	0	0	0	0	0	0	0	0	(696)	(785)	(696)	(785)
Average Tangible Shareholders' Equity	27,051	21,686	11,693	10,746	6,554	5,151	2,662	1,854	6,100	6,953	1,087	722	55,146	47,111
Post-tax RoTE (in %)	<b>(4.9)</b>	8.7	<b>(18.2)</b>	7.2	<b>14.2</b>	14.5	<b>30.3</b>	35.6	<b>N/M</b>	N/M	<b>N/M</b>	N/M	<b>(12.3)</b>	3.5

Note: Post-tax return on average tangible shareholders' equity is calculated as net income (loss) attributable to Deutsche Bank shareholders as a percentage of average tangible shareholders' equity. Net income (loss) attributable to Deutsche Bank shareholders is defined as net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests. At the Group level, the post-tax return reflects the reported effective tax rate for the Group, which was 21 % for the three months ended December, 2015, and (75) % for the prior year's quarter. The tax rate was 11 % for the full year 2015, and 46 % for the prior year's comparative period. To calculate post-tax return for the segments, the applied tax rate was 35 % for the respective periods. At the Group level, tangible shareholders' equity is the shareholders' equity per balance sheet excluding goodwill and other intangible assets. Average tangible shareholders' equity for the segments is calculated by deducting average goodwill and other intangible assets from average active equity as allocated to the segments. C&A contains the dividend accrual.



# NCOU IBIT components

IBIT, in EUR m



	Component	FY2014	FY2015	4Q2015	Comments/Outlook
Asset Driven	Portfolio Revenues	994	509	113	<ul style="list-style-type: none"> <li>— Net IBIT expected to be impacted by accelerated wind down strategy</li> <li>— Quarterly performance impacted by MtM volatility</li> </ul>
	De-risking IBIT <sup>(1)</sup>	179	412	43	
	MtM/Other	(885)	(77)	(220)	
	LLPs	(301)	(102)	(13)	
	<u>Costs</u>	<u>(1,135)</u>	<u>(643)</u>	<u>(161)</u>	
	<b>Total</b>	<b>(1,148)</b>	<b>99</b>	<b>(238)</b>	
Allocations & Other Items	Allocated Costs	(531)	(478)	(115)	<ul style="list-style-type: none"> <li>— Impact expected to decrease albeit not linked to asset profile</li> <li>— To be reported in a separate Postbank division in 2016</li> <li>— Timing and size of potential impact difficult to assess</li> </ul>
	<u>Other</u>	<u>(30)</u>	<u>(37)</u>	<u>(5)</u>	
	<b>Total</b>	<b>(561)</b>	<b>(514)</b>	<b>(120)</b>	
	Postbank IBIT <i>of which: PB Liabilities</i>	<b>(477)</b> (413)	<b>(467)</b> (330)	<b>(274)</b> (88)	
	Litigation <sup>(2)</sup>	<b>(712)</b>	<b>(1,849)</b>	<b>(531)</b>	
<b>NCOU</b>	Reported IBIT	<b>(2,899)</b>	<b>(2,732)</b>	<b>(1,163)</b>	

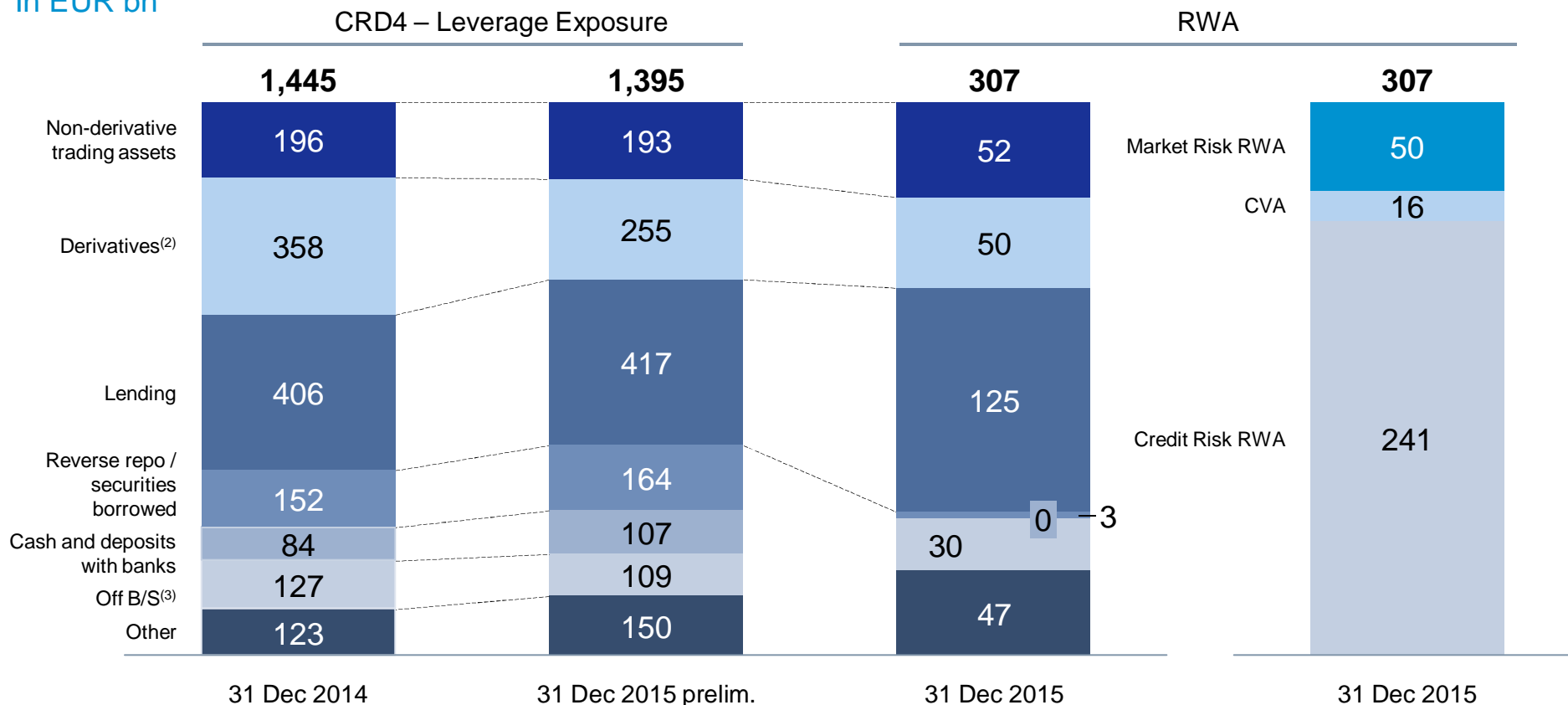
Note: Figures may not add up due to rounding differences  
(1) De-risking impact reported in LLPs are combined with revenues in the de-risking IBIT line  
(2) Litigation excludes Postbank related matters

# CRD4 – Leverage Exposure and Risk Weighted Assets



## Leverage Exposure vs. RWA<sup>(1)</sup>

In EUR bn



Note: Figures may not add up due to rounding differences; Dec 2014: NDTA, Loans, Cash and deposits for the leverage exposure are based on the IFRS consolidation circle

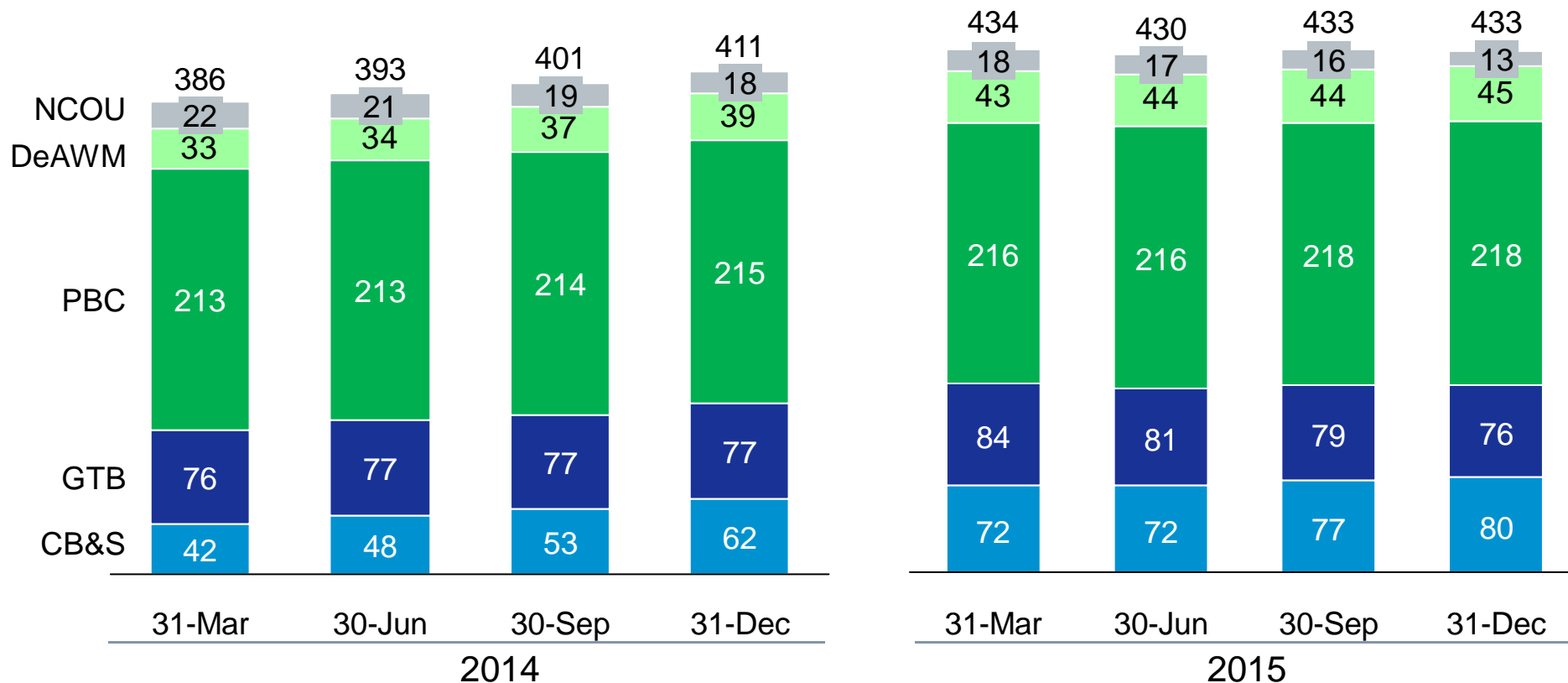
(1) RWA excludes Operational Risk RWA of EUR 89.9 bn

(2) Excludes any related Market Risk RWA which has been fully allocated to non-derivatives trading assets

(3) Lending commitments and contingent liabilities

# Loan book

In EUR bn



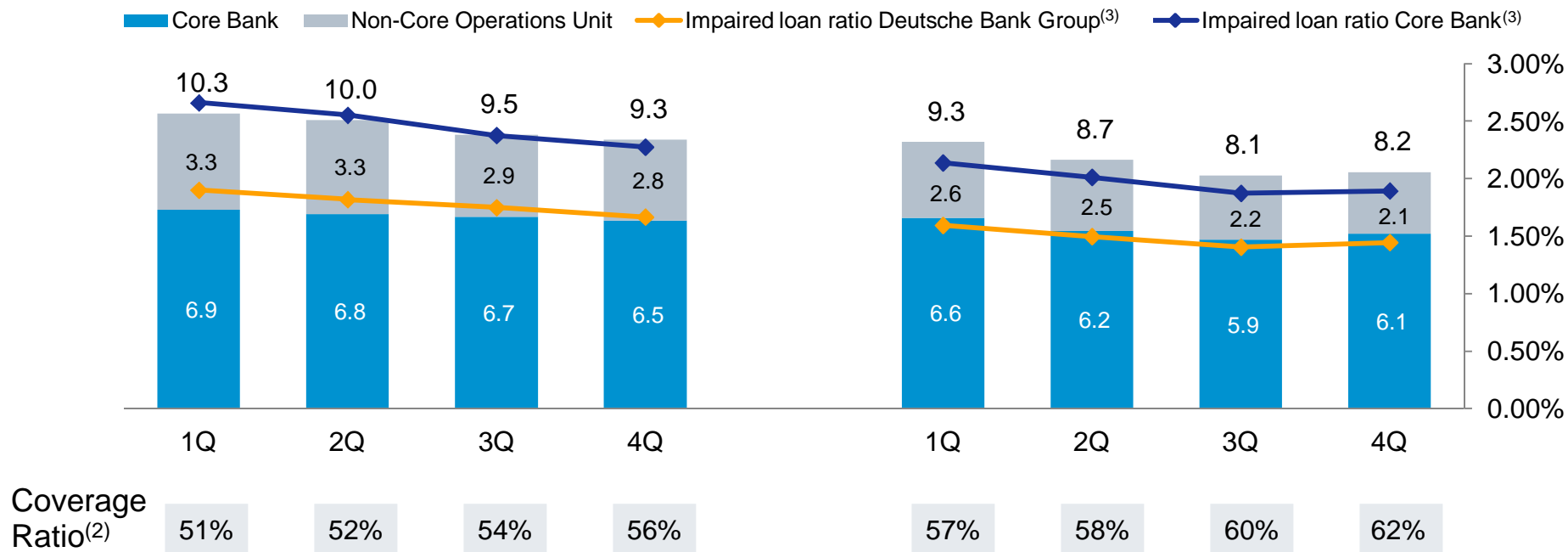
## Germany excl. Financial Institutions and Public Sector:



Note: Loan amounts are gross of allowances for loan losses. Figures may not add up due to rounding differences

# Impaired loans<sup>(1)</sup>

Period-end, in EUR bn



Note: Figures may not add up due to rounding differences

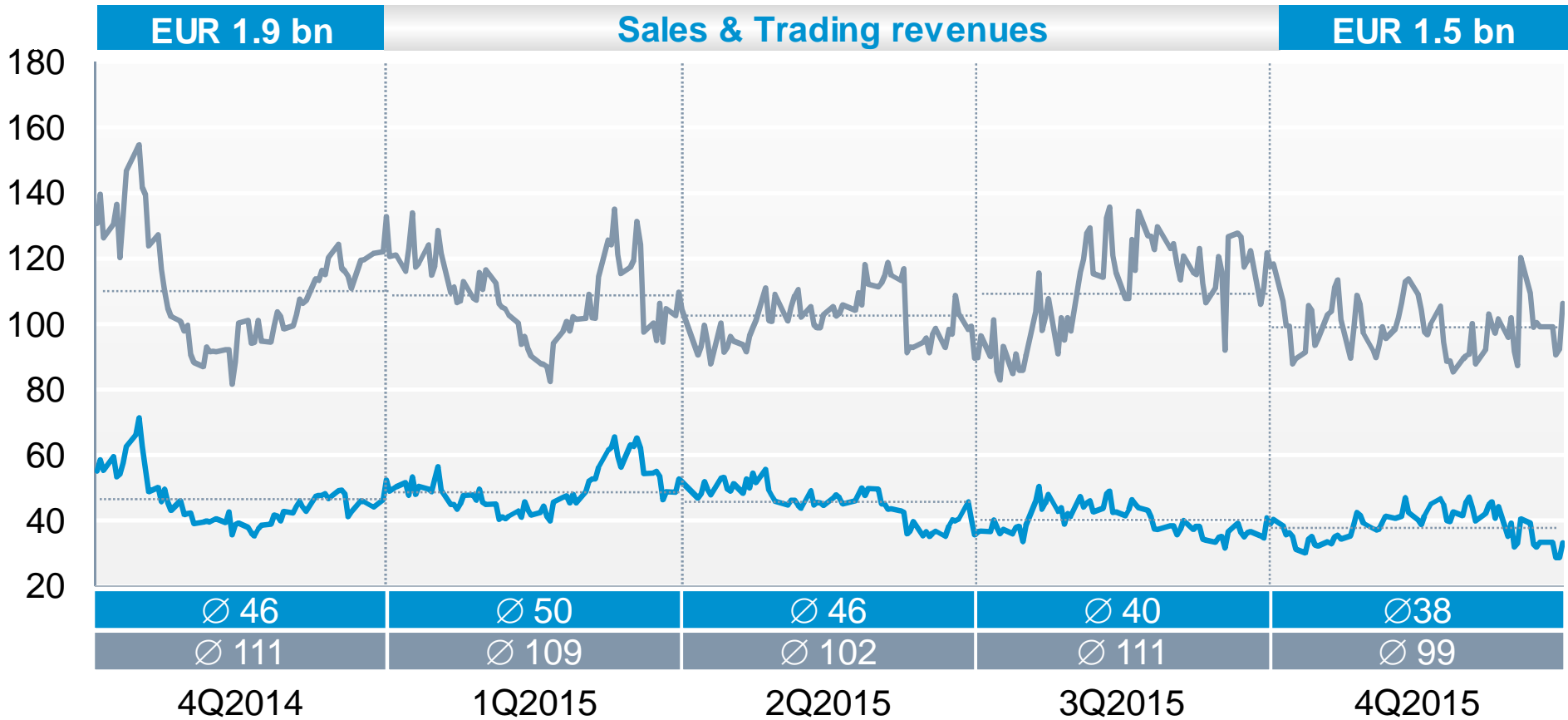
- (1) IFRS impaired loans include loans which are individually impaired under IFRS, i.e. for which a specific loan loss allowance has been established, as well as loans collectively assessed for impairment which have been put on nonaccrual status
- (2) Total on-balance sheet allowances divided by IFRS impaired loans (excluding collateral); total on-balance sheet allowances include allowances for all loans individually impaired or collectively assessed
- (3) Impaired loans in % of total loan book

# Value-at-Risk

DB Group, 99%, 1 day, in EUR m



— Average VaR  
— Stressed VaR<sup>(1)</sup>



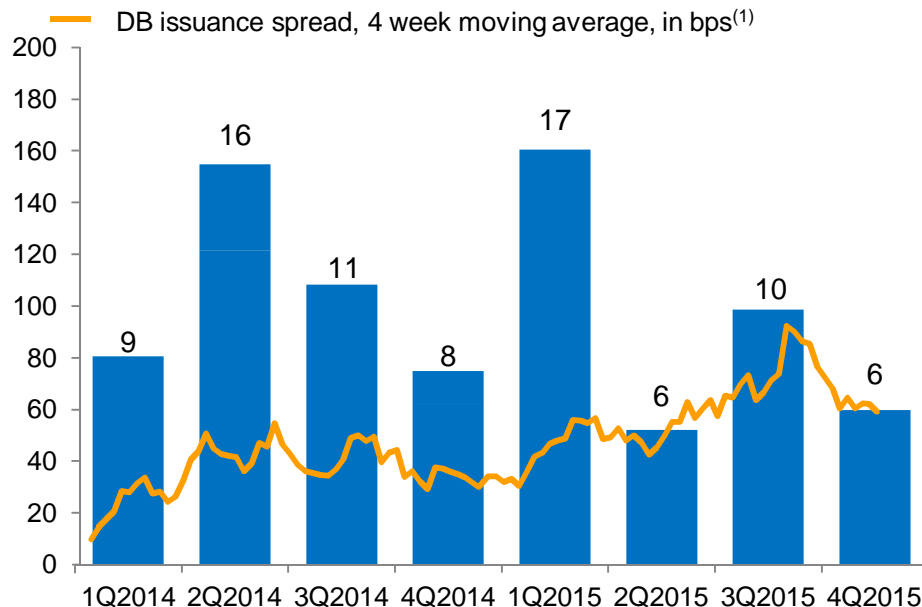
(1) Stressed Value-at-Risk is calculated on the same portfolio as VaR but uses a historical market data from a period of significant financial stress (i.e. characterized by high volatilities and extreme price movements)

# Funding activities and profile



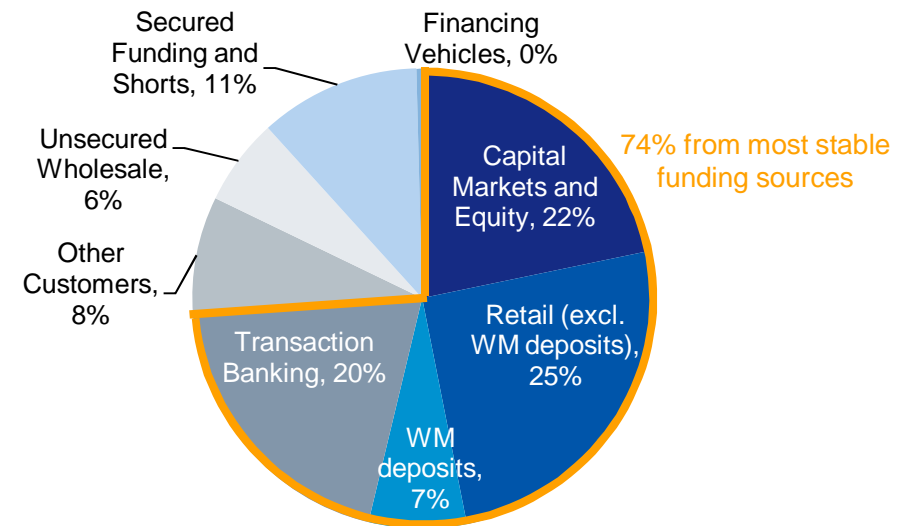
## Funding cost and volume development

### Issuance, in EUR bn



## Funding profile well diversified

### As of 31 December 2015



**Total: EUR 976 bn**

- 2015 recap: Funding plan fully completed
- Raised EUR 39 bn at average spread of 57<sup>(1)</sup> bps, ca. 40 bps inside interpolated CDS and average tenor of 6.3 years
- EUR 11 bn by public benchmark issuances / EUR 28 bn raised via issuance in retail networks and other private placements
- 2016: Funding plan of up to EUR 35 bn

- Total external funding increased by EUR 57 bn to EUR 976 bn (vs. EUR 919 bn as of Dec 2014)
- 74% of total funding from most stable sources (vs. 76% as of Dec 2014)
- Liquidity Reserves EUR 215 bn

Note: Figures may not add up due to rounding differences  
 (1) Over relevant floating index; AT1 instruments excluded from spread calculation

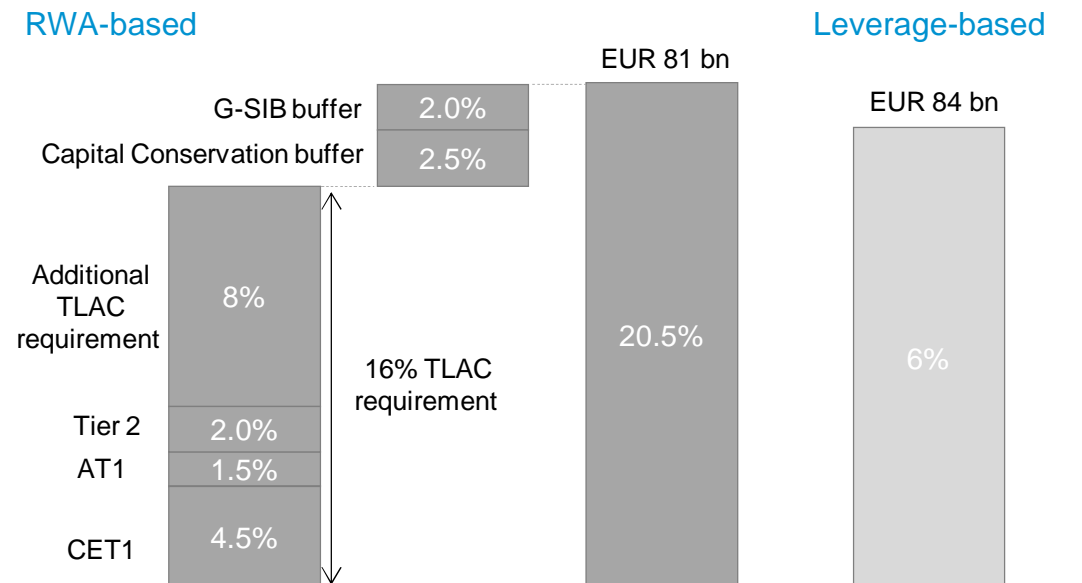
# Total Loss Absorbing Capacity (TLAC)

## DB well positioned to meet future TLAC requirements

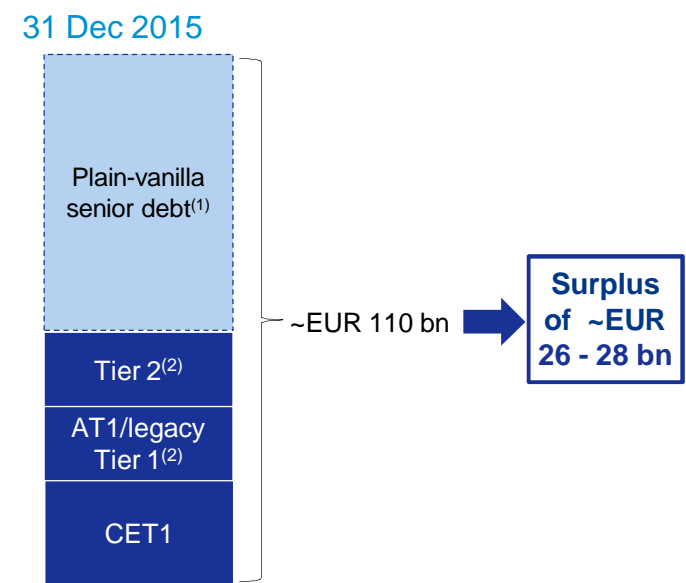


- Final FSB term sheet requirements: higher of 16% RWAs (plus buffers) and 6% leverage exposure from 2019; higher of 18% RWAs (plus buffers) and 6.75% leverage exposure from 2022
- New German legislation ranks plain-vanilla senior debt below other senior liabilities in case of insolvency from 2017 onwards, with retroactive effect for all outstanding bonds
- CET1 and capital instruments (AT1/T2) of EUR 59 bn available to protect senior debtholders

### Transitional TLAC requirement for DB (applicable from 2019)



### Estimated available TLAC for DB



(1) Based on the new German legislation includes all non-callable plain-vanilla senior debt (including Schuldscheine and other domestic registered issuance) > 1 year, irrespective of issuer jurisdiction and governing law; assumes EUR 11.5 bn of legacy bonds under non-EU law without bail-in clause will be replaced over time (ca. EUR 1.6 bn outstanding in 2019 when TLAC enters into force)

(2) Instruments issued by DB AG or DB-related trusts with time to maturity or time to call > 1 year; nominal values

# Regional invested assets – Deutsche AWM

In EUR bn



	30 Jun 2014	30 Sep 2014	31 Dec 2014	31 Mar 2015	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Dec 2015 vs. 30 Sep 2015
Americas	261	282	297	338	327	316	325	8
Asia-Pacific	75	85	86	97	96	91	93	2
EMEA (ex Germany)	263	272	280	315	292	280	287	7
Germany	356	366	376	409	420	401	410	8
<b>AWM</b>	<b>955</b>	<b>1,006</b>	<b>1,039</b>	<b>1,159</b>	<b>1,135</b>	<b>1,089</b>	<b>1,114</b>	<b>26</b>

# Regional net new money – Deutsche AWM

In EUR bn

	2Q2014	3Q2014	4Q2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015
Americas	0	1	3	1	4	(2)	(4)	(1)
Asia-Pacific	3	5	(0)	0	2	2	0	3
EMEA (ex Germany)	8	7	5	10	4	(2)	3	15
Germany	(1)	4	2	6	5	3	(9)	6
<b>AWM</b>	<b>11</b>	<b>17</b>	<b>10</b>	<b>17</b>	<b>15</b>	<b>1</b>	<b>(9)</b>	<b>24</b>

Note: Figures may not add up due to rounding differences



# Client view invested assets – Deutsche AWM

In EUR bn



	30 Jun 2014	30 Sep 2014	31 Dec 2014	31 Mar 2015	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Dec 2015 vs. 30 Sep 2015
Retail	255	267	272	310	338	308	327	19
Institutional	406	432	449	495	445	440	441	1
Private Client	294	307	317	354	351	340	346	6
<b>AWM</b>	<b>955</b>	<b>1,006</b>	<b>1,039</b>	<b>1,159</b>	<b>1,135</b>	<b>1,089</b>	<b>1,114</b>	<b>26</b>

# Client view net new money - Deutsche AWM

In EUR bn

	2Q2014	3Q2014	4Q2014	1Q2015	2Q2015	3Q2015	4Q2015	FY2015
Retail	4	7	2	8	9	1	(4)	13
Institutional	2	5	6	7	2	(5)	(0)	4
Private Client	5	5	1	2	5	5	(5)	6
<b>AWM</b>	<b>11</b>	<b>17</b>	<b>10</b>	<b>17</b>	<b>15</b>	<b>1</b>	<b>(9)</b>	<b>24</b>

Note: Figures may not add up due to rounding differences

# Invested assets – PBC

In EUR bn



	30 Jun 2014	30 Sep 2014	31 Dec 2014	31 Mar 2015	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Dec 2015 vs. 30 Sep 2015
<b>Private &amp; Business Clients</b>	<b>286</b>	<b>289</b>	<b>291</b>	<b>303</b>	<b>295</b>	<b>283</b>	<b>288</b>	<b>4</b>
Investment & Insurance Products	153	154	156	167	161	154	160	6
Deposits excl. Sight Deposits	133	135	136	135	133	130	128	(2)
								0
Memo: Sight Deposits	86	88	92	94	99	100	104	4

Note: Figures may not add up due to rounding differences

# Group headcount

## Full-time equivalents, at period end



	30 Jun 2014	30 Sep 2014	31 Dec 2014	31 Mar 2015	30 Jun 2015	30 Sep 2015	31 Dec 2015	31 Dec 2015 vs. 30 Sep 2015
CB&S	8,113	8,384	8,204	8,027	7,895	8,072	7,958	(114)
PBC	38,217	38,401	38,064	38,351	38,279	38,096	37,799	(297)
GTB	4,035	4,131	4,146	4,123	4,109	4,187	4,290	103
AWM	5,934	5,945	5,997	5,923	5,893	6,088	6,154	66
NCOU	288	269	254	250	220	210	196	(14)
Infrastructure / Regional Management	40,146	40,632	41,473	41,941	42,251	43,753	44,706	954
<b>Total</b>	<b>96,733</b>	<b>97,762</b>	<b>98,138</b>	<b>98,615</b>	<b>98,647</b>	<b>100,407</b>	<b>101,104</b>	<b>697</b>

# Cautionary statements



This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of 11 March 2016 under the heading “Risk Factors.” Copies of this document are readily available upon request or can be downloaded from [www.db.com/ir](http://www.db.com/ir).

This presentation also contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation is not provided in this presentation, refer to the 4Q2015 Financial Data Supplement, which is accompanying this presentation and available at [www.db.com/ir](http://www.db.com/ir).