



Scaling the Global Hausbank

Investor Deep Dive 2025

November 17, 2025



Unique Global
Hausbank
positioning

Value through
focus

Elevated
returns

Becoming the European Champion



Note: for footnotes and glossary on abbreviations refer to slides 22 and 23 respectively

Adapting to a world in transition



Redefined globalization

Increasing regionalization reshaping trade flows and supply chains

Demographic change

Wealth and private pension accumulation driven by aging population

Geopolitical uncertainty

Geopolitical realignment resulting in volatility and shifts in economic order

Europe as a capital destination

Stability, structural reforms and fiscal measures enhancing Europe's investment appeal

Technology and AI adoption

AI redefining client demands, operating models and labor dynamics

Elevated event risks

Higher frequency of high-impact events: natural, technological, political

Clients need a reliable & trusted partner with global reach, extensive capabilities & financial resilience

Power of Global Hausbank aligned to evolving needs



Evolving client needs matched by Global Hausbank offering

Redefined globalization

Europe as a capital destination

Demographic change

Technology and AI adoption

Geopolitical uncertainty

Elevated event risks



Asset protection and growth



Asset and Investment Management

Secure and efficient capital mobility



Payments and Servicing

Financial and strategic advice



Advisory

Financial risk management across asset and risk types



Global Markets Expertise

Funding for business transformation



Financing

Four leading businesses set to benefit from opportunities



Scaling the Global Hausbank

- ✓ Client-centric culture of accountability and collaboration
- ✓ Global network benefits more relevant than ever
- ✓ Growth in areas core to Global Hausbank
- ✓ Scaling and optimizing in areas with leading positions
- ✓ Strengthening of advisory offerings and digital client channels

Transformed bank set to drive operating leverage and unlock value

Accelerating value creation with three levers

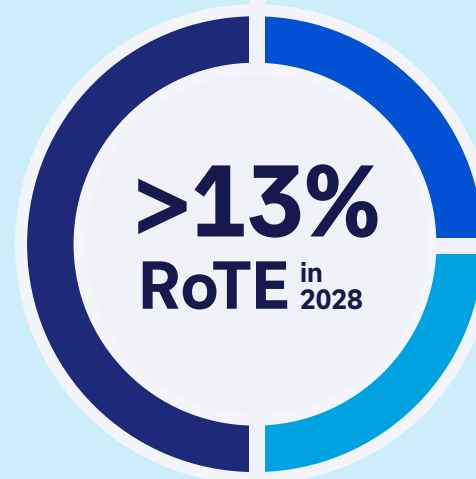
Applying SVA methodology to steer strategic and financial decisions



Long-term vision anchored in client-centric purpose and strong culture

Focused growth

Capture organic opportunities and accelerate growth in most value-accretive areas with compelling strategic positioning



Strict capital discipline

Enforce strict return hurdles, strengthen active balance sheet management and eliminate inefficiencies

Scalable operating model

Move to integrated and automated processes, invest in technology, AI and innovation and develop talent

Financial resilience

Substantial capital and liquidity buffers | Balance sheet strength | Enhanced risk management and controls | Sustainable profitability

Driving growth in most value-accretive areas



Objectives

Capitalize on leading position in home market

Integrate Global Hausbank offering in seamless client experience

Leverage strengths and capabilities to benefit from a world in transition

Focused growth and value accretion

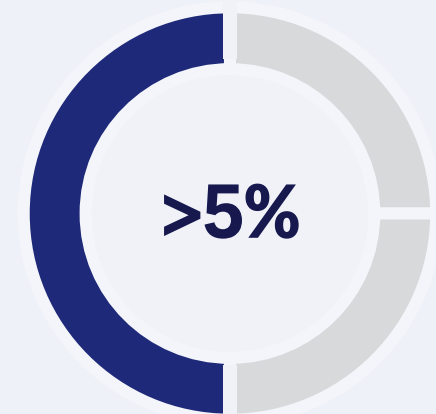
Scale focused growth areas¹

- Asset Gathering (in PB and AM)
- Payments and Servicing (in CB)
- Advisory (across all divisions)

Leverage leading positioning and platforms²

- Global Fixed Income and Currencies markets
- Debt Financing and Lending

Sustained growth and market share capture



Group revenue CAGR
2025-2028

Management actions to grow focus areas



Management actions

Deepen share of client wallet
by connecting client needs across divisions

Attract new clients
by leveraging Global Hausbank strengths

Improve client experience
with user-friendly interfaces and processes

Drive innovation
and develop new products to meet evolving client needs



Select 2028 performance indicators

€ 1tn

Total PB client assets

>€ 160bn

Cumulative long-term net flows AM¹

+€ 100bn

Deposit volume growth across PB and CB

>3%

Investment banking market share²

€ 900bn

by 2030

Cumulative sustainable and transition finance volume³

Leader in Germany set for further growth



Leader in home market



Set to grow market share from own strengths in all divisions

Strong and scaled platform

- Trusted partner with deep roots in German economy and society
- Natural gateway to and from Germany and Europe
- Superior deposit base as a stable, low-cost funding source

Opportunities to further improve

- Capture benefits from investments made across core banking technology integration and client coverage
- Upgrade retail and corporate platform to drive growth and improve efficiency

Capturing macro tailwinds at home



Macroeconomic tailwinds

Broad economic momentum
+1ppt GDP growth 2026 vs. 2025¹

Impulse from fiscal stimulus
€ 400bn incremental until 2028²

Private sector investments
>€ 700bn from 'Made for Germany'³

Long-term transformation
€ 1tn incr. spending until 2035⁴

Ready to seize opportunities

Private Bank

- Accelerated asset gathering via deposit campaigns
- Conversion to discretionary and pension investment solutions

Asset Management

- Growth in private markets
- Broadening of savings plans and scaling of ETFs

Corporate Bank

- Expansion in capex and opex financing
- Positioning to meet liquidity, payments and FX needs

Investment Bank

- Grow in sectors benefiting from environment, e.g., defense, infrastructure
- Major expansion in SSA issuance volumes

Clear path to greater capital productivity



Objectives

Improve capital deployment

Eliminate capital drags

Increase shareholder returns

Capital productivity levers

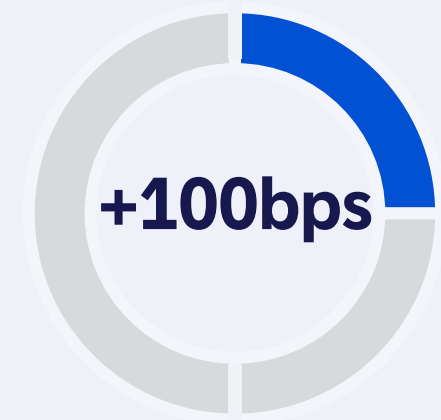
Business-led decisions based on SVA

- Strict pricing and return hurdles
- Re-allocation of capital away from below-hurdle sub-portfolios

Active balance sheet management

- Increased capital optimization actions, including SRTs

Enhanced capital returns



Revenue/RWA¹ ratio uplift
2025-2028

Driving capital productivity across divisions



Private Bank

- Optimize mortgages and consumer finance
- Focus on capital-light lending in Wealth Management

Asset Management

- Deploy seed capital to drive organic growth in Alternatives
- Selectively pursue inorganic opportunities

Corporate Bank

- Optimize Trade Finance & Lending
- Re-deploy capital into higher-return opportunities

Investment Bank

- Re-allocate capital within Financing to higher-return areas
- Increase balance sheet velocity

Additional capital productivity improvement via select exits of sub-scale offerings and geographies

Investments unlocking further efficiencies



Objectives

Integrated and automated

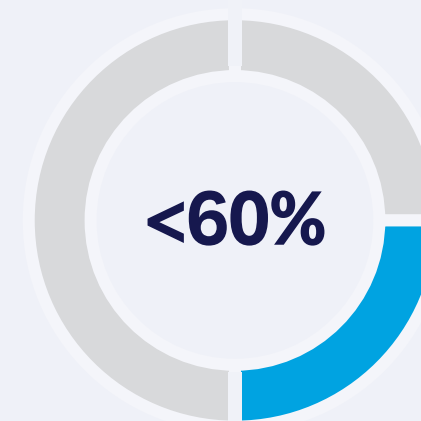
Lean and adaptable

AI-driven and innovative

Optimization levers

- Shift investments towards growth and efficiency
- Drive targeted programs to deliver ~€ 2bn¹ gross efficiencies
- Simplify organization & develop talent deeply dedicated to our purpose

Scale and operating leverage



Cost/income ratio
in 2028

Scaling platforms to generate operating leverage



Private Bank

Asset Management

Corporate Bank

Investment Bank

Clients

Enhanced client experience with comprehensive digital journeys and self-service capabilities

People

Simplified organization with clear accountabilities, driving faster decision-making; increased employer attractiveness through upskilling and development of talent

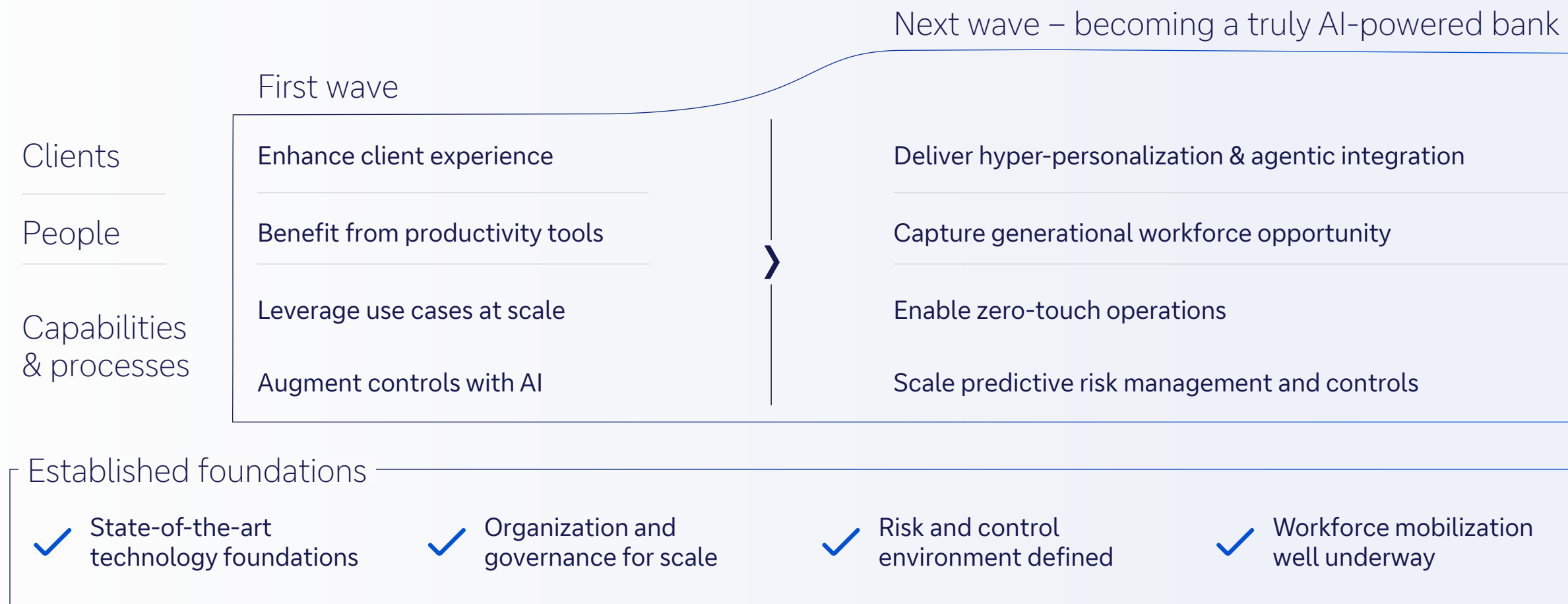
Capabilities & processes

Clear capability model with enterprise-wide delivery platforms, front-to-back optimized processes and automated controls

Technology

Integrated, scalable and AI-enabled technology stack based on hybrid cloud

Significant potential from deploying AI at scale



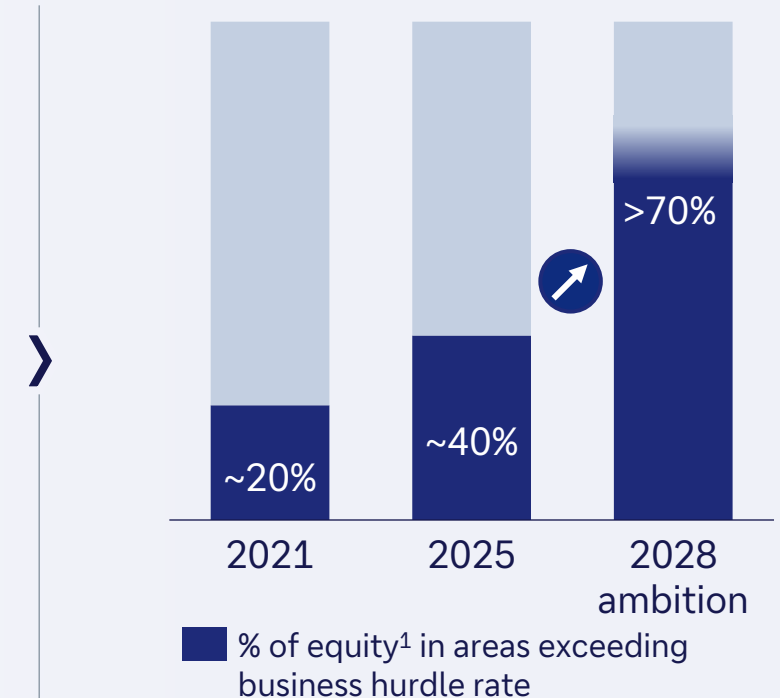
Accelerated value creation through disciplined execution



Priorities by businesses

	Focused growth	Strict capital discipline	Scalable operating model
Private Bank	Drive operating efficiencies in retail, scale Wealth Management and optimize capital usage		
Asset Management	Position as Gateway to Europe, expand regionally and drive digital disruption and growth priorities		
Corporate Bank	Scale fee-based platforms, optimize capital consumption and unlock structural efficiencies		
Investment Bank	Re-balance towards advisory and corporate relationships and retain leading position in FIC, while closing competitive gaps		

Portfolio value accretion



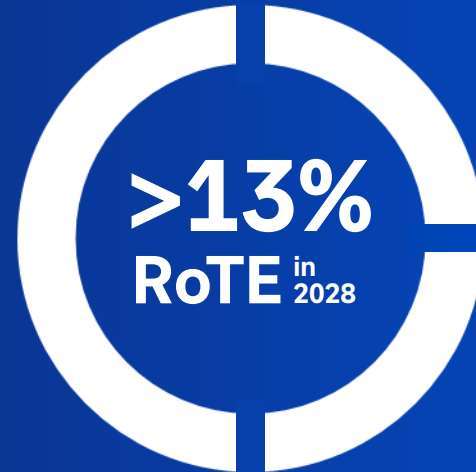
Management team fully committed to and incentivized on SVA generation

>13% RoTE as key milestone with further upside



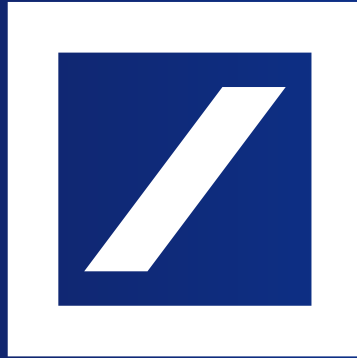
Firmly committed to our targets

- Global Hausbank more relevant than ever
- Clear strategic levers in our control
- Full focus on SVA and distributions
- Aligned incentives to ensure delivery



Significant further upside

- Upside from Germany's transformation and stimulus
- Significant further value from AI
- Ready to leverage European capital markets (SIU)
- Potential from regulatory level playing field



The European Champion

European leadership across key segments

Market-leading returns

Deep and scaled global presence and network

AI-powered and innovation-focused bank



With deep dedication.



Appendix



Note: Throughout this presentation, figures are rounded and totals may not sum due to rounding differences and percentages may not precisely reflect the absolute figures; forward-looking financials are based on 2025 Forecast and 2026 to 2028 Plan based on September 2025 FX rates, if not stated otherwise; performance indicators 2025-2028 refer to FY 2026, FY 2027 and FY 2028

Slide 6 – Four leading businesses set to benefit from opportunities

1. In DB perimeter, IBCM and FIC, excluding Equities Sales and Trading

Slide 8 – Driving growth in most value-accretive areas

1. Includes select business units across Private Bank, Asset Management, Corporate Bank and the Investment Bank which have been grouped under Asset Gathering, Payments and Servicing and Advisory
2. Includes select business units across Private Bank, Corporate Bank and the Investment Bank which have been grouped under Global Fixed Income and Currencies markets and Debt Financing and Lending

Slide 9 – Management actions to grow focus areas

1. Net flows excluding flows from Cash and advisory
2. Relates to Investment Banking & Capital Markets
3. Cumulative figures include sustainable and transition financing as well as ESG investment activities, as defined in Deutsche Bank's Sustainable Finance Framework, Transition Finance Framework, and ESG Investments Framework, all of which are published on the bank's website

Slide 11 – Capturing macro tailwinds at home

1. See slide 'Key macro assumptions underpinning planning' in 'Accelerating value creation' presentation
2. € 400bn based on special fund ('Sondervermögen Infrastruktur und Klimaneutralität') spending until 2028 and planned German defense spending above the debt cap
3. Investments by 105 initiative members from 2025-2028 in Germany, including already planned and new capital expenditures, spending on research and development and commitments from international investors
4. € 1tn based on € 500bn special fund ('Sondervermögen Infrastruktur und Klimaneutralität') and German defense spending above the debt cap aligned to NATO target

Slide 12 – Clear path to greater capital productivity

1. Excluding operational risk RWA

Slide 14 – Investments unlocking further efficiencies

1. To be achieved by 2028

Slide 17 – Accelerated value creation through disciplined execution

1. Average tangible shareholders' equity



AI	Artificial Intelligence
AM	Asset Management
Bps	Basis points
CAGR	Compound annual growth rate
Capex	Capital expenditure
CB	Corporate Bank
DB	Deutsche Bank
ETF	Exchange Traded Funds
FIC	Fixed Income & Currencies
FX	Foreign Exchange
GDP	Gross domestic product
Opex	Operational expenditure
PB	Private Bank
RoTE	Post-tax return on average tangible shareholders' equity
RWA	Risk-weighted assets
SIU	Savings and Investment Union
SRT	Significant risk transfer
SSA	Sovereign, Supranational, and Agency
SVA	Shareholder value add



Christian Sewing, born in 1970, has been a member of the Management Board of Deutsche Bank since January 1, 2015. He has been Chief Executive Officer since April 2018.

He joined the bank in 1989. He has been on the Management Board since January 2015, initially responsible for the bank's Legal, Incident Management Group and Group Audit, until July 2015, when he assumed responsibility for Deutsche Bank's Private & Commercial Bank until April 2018 when he became Chief Executive Officer.

He was Head of Group Audit from June 2013 to December 2014, prior to which he held a number of management positions in Deutsche Bank's Risk Management unit. From 2012 to 2013, he was Deputy Chief Risk Officer. From 2010 to 2012, he served as the bank's Chief Credit Officer. He has worked in Frankfurt, London, Singapore, Tokyo and Toronto.

From 2005 until 2007, Christian Sewing was a member of the Management Board of Deutsche Genossenschafts-Hypothekenbank.

He has been the President of the German Banking Association since July 2021 and from March 2023 to February 2025, he also was the President of the European Banking Federation.

Cautionary statements



Forward-Looking Statements

This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our most recent SEC Form 20-F. Copies of this document are readily available upon request or can be downloaded from investor-relations.db.com

Non-IFRS Financial Measures

This document contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation not provided herein, please refer to the Financial Data Supplement which is available at investor-relations.db.com. When used with respect to future periods, non-GAAP financial measures used by Deutsche Bank are also forward-looking statements. Deutsche Bank cannot predict or quantify the levels of the most directly comparable financial measures under IFRS that would correspond to these measures for future periods. This is because neither the magnitude of such IFRS financial measures, nor the magnitude of the adjustments to be used to calculate the related non-GAAP financial measures from such IFRS financial measures, can be predicted. Such adjustments, if any, will relate to specific, currently unknown, events and in most cases can be positive or negative, so that it is not possible to predict whether, for a future period, the non-GAAP financial measure will be greater than or less than the related IFRS financial measure. For the comparative figures and ratios provided in this presentation, as well as their respective reconciliations, please refer to the published reports for the relevant reporting periods

ESG Classification

Sustainable financing and ESG investment activities are defined in the “Sustainable Finance Framework” and “Deutsche Bank ESG Investments Framework” which are available at investor-relations.db.com. Given the cumulative definition of the sustainable financing and ESG investment target, in cases where validation against the Frameworks cannot be completed before the end of the reporting quarter, volumes are disclosed upon completion of the validation in subsequent quarters. For details on ESG product classification of DWS, please refer to the section “Sustainability in Our Product Suite and Investment Approach – Our Product Suite” in DWS Annual Report 2024