



Investment Bank

Investor Deep Dive 2025

November 17, 2025



Re-positioned
IBCM business

The European
Investment Bank
powerhouse

World-class
FIC franchise

Investment Bank at a glance



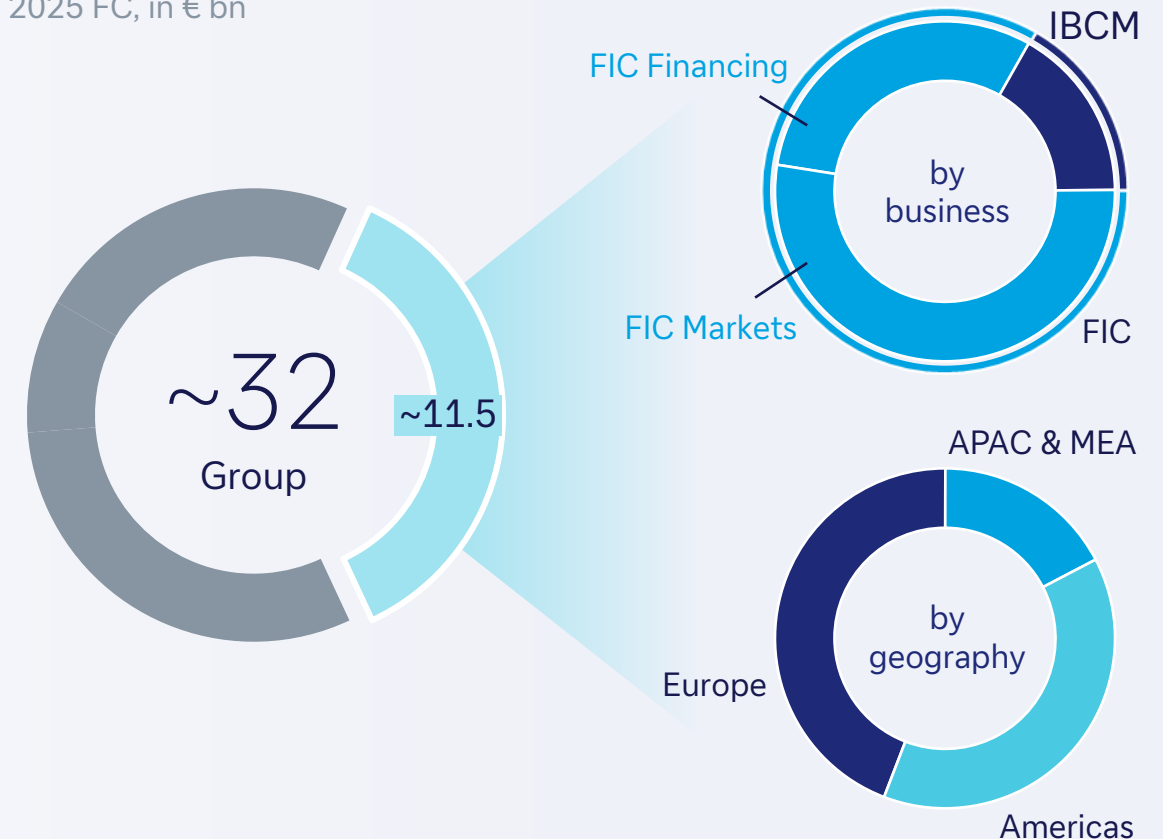
Two aligned and globally recognized segments delivering **~1.5ppts RoTE increase since 2021**¹

Re-positioned: **Investment Banking & Capital Markets** at the core of Global Hausbank

World-class Fixed Income & Currencies franchise delivering efficient, diversified growth

#1 IB in Germany ²	#1 European FIC House globally ³	#1 World's Best FX Bank ⁴
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Net revenues
2025 FC, in € bn



Note: for footnotes and glossary on abbreviations refer to slides 19 and 20 as well as 21 respectively

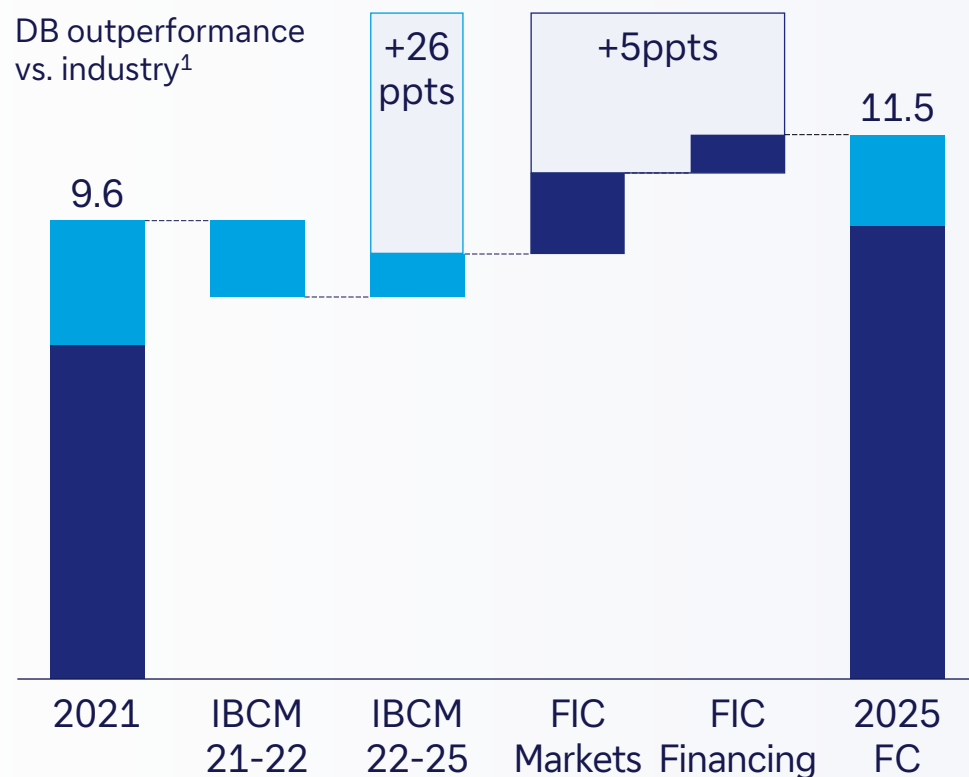
Business transformed and positioned for growth



Strong performance vs. market

Revenues
in € bn

DB outperformance
vs. industry¹



Driven by targeted franchise actions

IBCM

Focus on M&A growth

Cross-border development

Targeted investments, incl. Deutsche Numis

FIC

Diversification of business

Enhanced connectivity across bank

Disciplined capital and risk management

Performance
indicators
2021-2025

+8ppts²
Sole advisor roles

+10ppts
Cross-border deals³

+100bps⁴
UK, GY, APAC, Latam

>150bps
Macro market share⁵

+35%
CB/FIC x-sell productivity⁶

+95%
Revenue/unit of VaR⁷

Strategy 2028: The European IB powerhouse



Performance
indicators
2025-2028

Focused
growth

- **Re-position IBCM:** grow Advisory and ECM and maintain strength of Debt
- **Enhance leading FIC franchise:** leverage existing platforms, deepen US
- **Further leverage the Global Hausbank:** cross collaboration with CB, PB and AM

~5%
Revenue CAGR

Scalable
operating
model

- **Tech-led innovative solutions** enhancing client service and execution
- **AI-enabled front-to-back** automation and end-to-end process re-design
- Continued **control enhancements** underpinning growth

<30%
Marginal cost/income
ratio

Strict capital
discipline

- **Disciplined capital utilization** to support target growth areas
- Leverage leading capabilities and investor network to **distribute risk**
- Focus on **client-level SVA accretion** through newly developed analytics

~€ 1bn
SVA accretion

Re-positioned IBCM – The leading European franchise

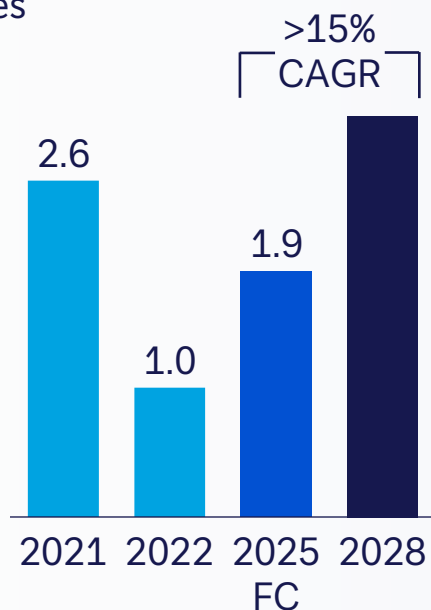


A balanced franchise

Deliver growth and market share improvement

Performance indicators
2025-2028

Revenues
in € bn



Focused
global
offering

- Build on leadership position in Germany
- Invest in core geographies (UK, EMEA, APAC) – target top 5
- Focus US offering on global clients and cross-border

>3%
IBCM global
market share

Build
Advisory
and ECM

- Invest in target sectors: Industrials, FIG, Healthcare, Tech
- Leverage corporate relationships and lending
- Build on cross-border strength
- Strengthen Equity distribution and leading Research

~150bps
M&A & ECM
market share growth

Advisory/
ECM¹
(% total)

31%	39%	39%	~50%
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Fee pool
(€ bn)²

112	73	87
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Deepen
corporate
relationships

- Position Advisory at center of client relationships
- Build on strength of DCM/LDCM
- Increase client coverage in target fee pools

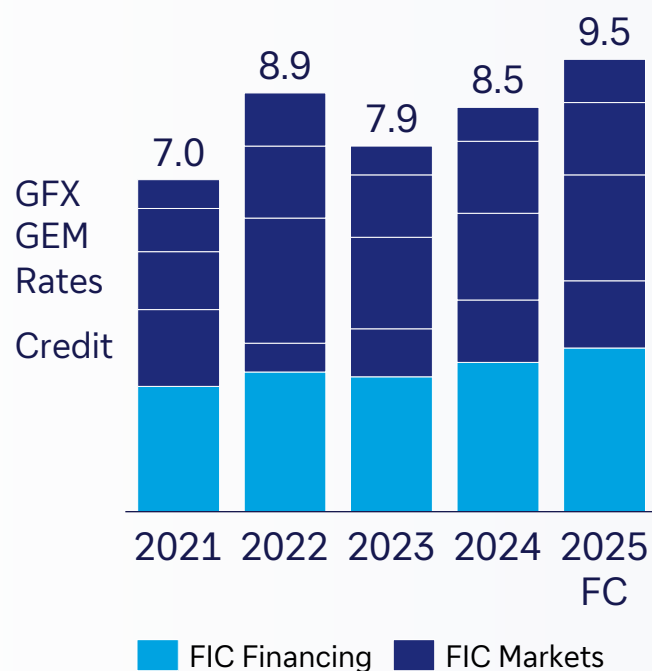
>€ 5bn
Incremental fee
pool covered

FIC franchise – Client-led, diversified, disciplined, resilient



Diversified revenue streams

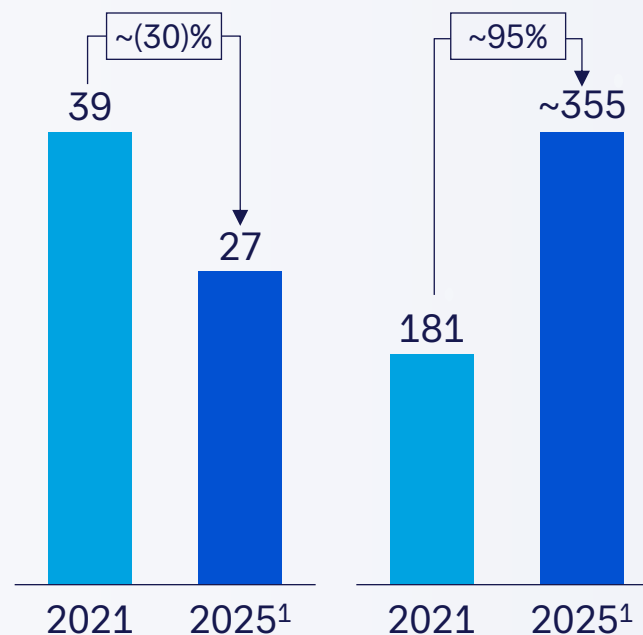
Revenues
in € bn



Disciplined risk management

VaR¹
in € m

Revenues/VaR¹
in € m



Capital efficiency

Efficient revenue growth
2021-2025

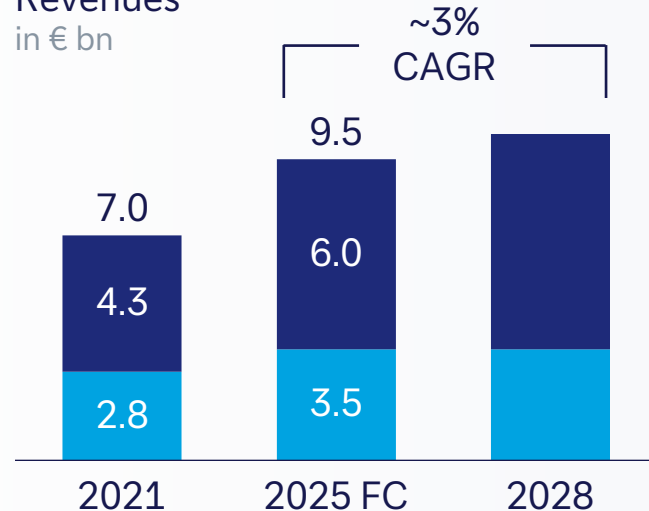


Leveraging existing leading FIC platform for efficient growth



Continued growth

Revenues
in € bn



Ranking¹

EMEA	#2	#1
APAC	#3	#3
Americas	#7	#5

 FIC Financing  FIC Markets

Clear strategic priorities

Deepen client relationships

- Deepen product density with priority clients
- Systematic and tiered coverage at every decision-making level

Top-tier EMEA and APAC

- EMEA and APAC franchises well positioned
- Invest further into core platform and develop integrated client solutions (HausFX)

Grow Americas

- Largest regional opportunity
- Close competitive gaps, e.g., US Flow Credit, Securitized Products, Latam

Invest into Financing

- Re-allocation of capital into higher-return areas
- Disciplined & targeted deployment of new capital

Performance indicators

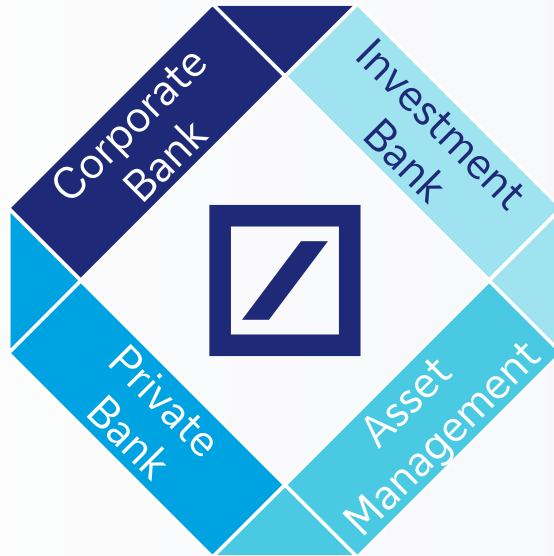
2025-2028

+15%
CB-originated client revenues²

#5
FIC Americas rank³

+ >100bps
Institutional client wallet share

Leveraging the Global Hausbank



CB shared
clients

- **Complete corporate value chain coverage** – Advisory, Risk Mgmt.
- Innovative **product embedment into client workflows** – FX4Cash
- **Financing full client-capital needs** – Structured Finance solutions

Private
Bank

- Corporate Finance **advisory for entrepreneurs**
- **Lead generation** for U/HNW individuals
- FIC **structured note issuance**

Asset
Management

- **Asset generation** and joint development of DWS funds
- **Private credit cooperation** agreement

Performance indicators

~45%	~2.4x	+€ 1bn AuM
# of CB clients served by IB ¹	Volume of structured note issuance to PB ²	Jointly-marketed European direct lending fund ³

Scale up operating model through technology and innovation



Continued innovation

- AI-powered new products and client insights platform
- Banker/trader workflow automation and efficiency tooling
- Invest in tech talent and capability

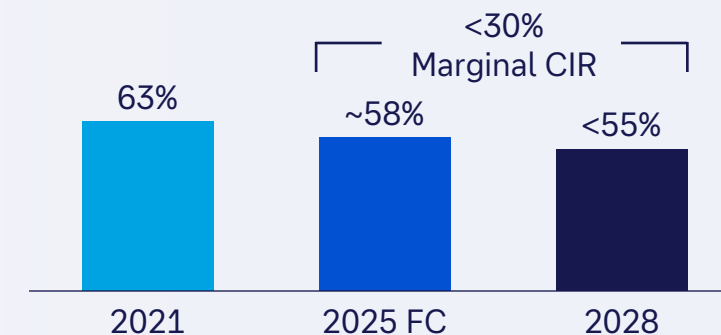
AI & emerging tech

- Single digital client portal for CB and FX products
- Expansion of integrated FX workflow solutions across DB
- Continued enhancement of FIC electronic trading capabilities

Operating leverage & efficiency

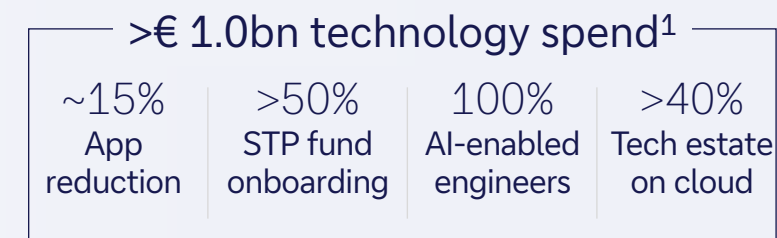
- Front-to-back process re-engineering at scale
- Cloud-native architecture with legacy apps decommissioning
- Preventative controls to support safe and efficient growth

Cost/income ratio improvement



Performance indicators

2025-2028





Autobahn

HausFX

dbSyndicate

Solution	Multi-channel platform (web, mobile) accessing FX and CB products		FX-as-a-Service offering, automating clients' full FX trade workflows		Debt issuance platform, improving workflows, execution risk, transparency	
Capability	~135k Annual active users ¹	~80k Client FX transactions per day ²	~1.8k Clients onboarded ³	+~10% 2025 volume ⁴	~€ 1tn 2024 volume ⁵	>25k 2024 transactions STP'd
Future investment	- Single web portal integrating CB and FX applications - dbWelcome (KYC workflow)		- Partnerships to enhance client adoption, scale distribution - Product development		- New asset classes, tokenized issuance - AI for analytics and client experience	

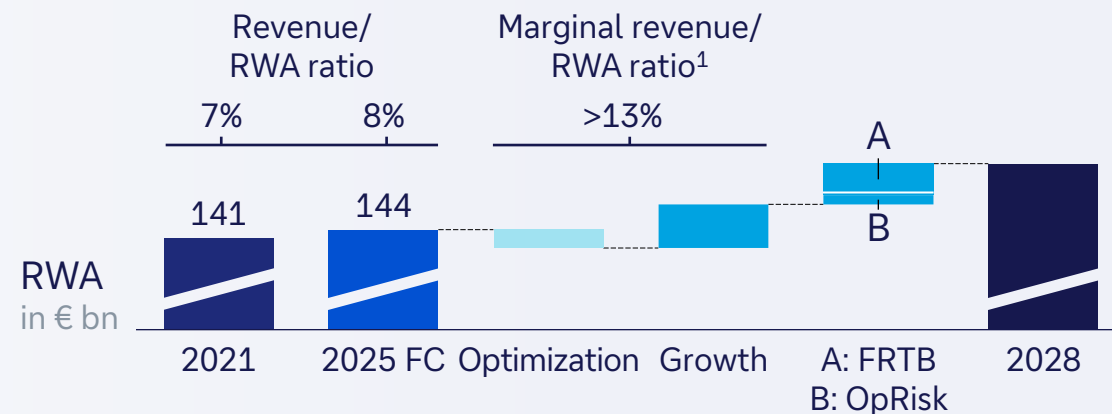
Deploy capital at a high marginal rate of return



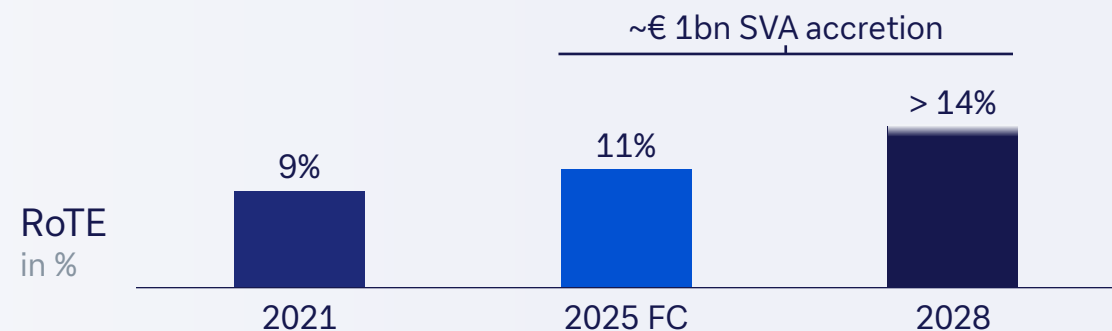
Disciplined capital deployment

- Re-allocate capital to FIC Financing and within Financing to higher-yielding portfolios
- Grow capital-light franchises – Advisory, ECM
- Enhance client-level SVA with analytics and further optimization of relationship lending book
- Increase balance sheet velocity via SRTs and syndication

Optimized RWA allocation



Strong contribution to Group SVA





- Well-diversified, cycle-resilient businesses with stable revenue growth
- Re-positioned IBCM franchise – focusing on capital-light strategic advisory products
- Selective investments consolidating world-class FIC franchise position
- Platform transformation and innovation to drive competitiveness and efficiency
- Disciplined capital utilization driving significant SVA improvement

2028 ambitions

~5% Revenue CAGR

<55% Cost/income ratio

>14% RoTE



With deep dedication.



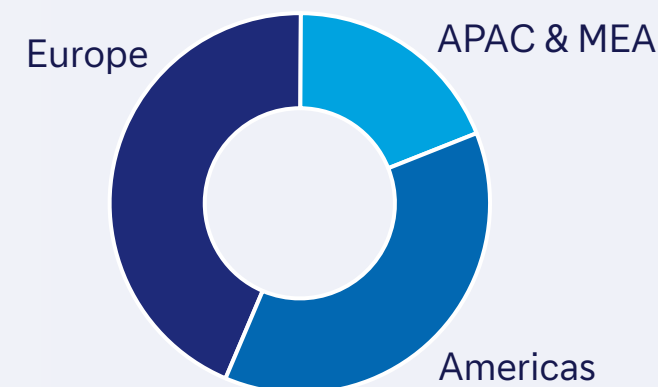
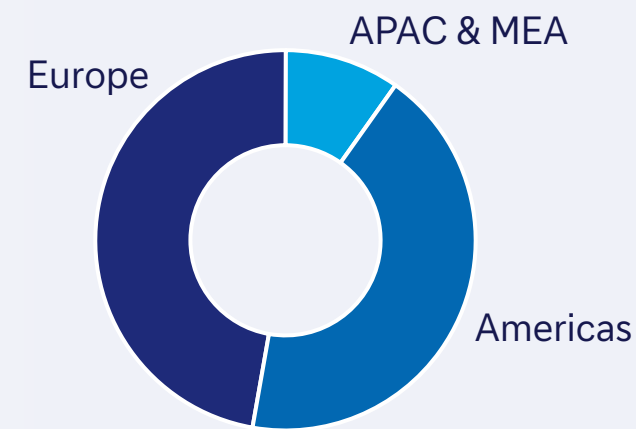
Appendix

Investment Bank at a glance



Investment Banking & Capital Markets	€ 1.9bn 2025 FC Rev ——— >15% '25-'28 CAGR	Advisory	Mergers, acquisitions, public take-overs & full-suite of strategic advisory
		Equity Origination	Primary equity products from IPOs to structured transactions, supported via Research & enabled by Equity Distribution
		Debt Origination	Investment grade debt, loan capital markets & private placements across developed and emerging markets Also includes high-yield issuance and debt financing
Fixed Income & Currencies	€ 9.5bn 2025 FC Rev ——— ~3% '25-'28 CAGR	FIC Markets	Risk management solutions and liquidity provision across FX, Rates, Credit, and Emerging Market products
		FIC Financing	Structuring, underwriting and syndication of a range of products for issuer clients; and financing and risk solutions across all credit asset classes, predominantly on a collateralized basis

Revenues by region (2025 FC)



Examples of cross-divisional transactions: a deep and broad franchise



Blackstone    

Announced in September 2024

- € 14bn
cross-border
acquisition
- **IB:** Advisory
 - **IB:** FIC senior and credit facilities, and FX hedging
 - **CB:** Lending, Trust & Security Services

 **CECONOMY**  

Announced in July 2025

- € 2.2bn
cross-border
acquisition
- **CB:** Cash Management, Trade Finance, Trust & Agency, Working Capital loan
 - **IB:** Advisory
 - **IB:** FIC risk management

Announced in August 2025

- € 2.85bn
cross-border
acquisition
- **IB:** Advisory
 - **IB :** Bridge financing; Bond take-out
 - **IB and CB:** FIC risk management

Announced in July 2025

- € 1.9bn
railway project
finance
- **CB:** Project Finance; Trade Guarantees, Cash Management, Trust & Security Services
 - **IB:** Advisory and Mezzanine Financing; Hedge coordinator & deal-contingent swap provider

Investment Bank's development across key financials



Income statement, in € bn	2021	2022	2023	2024	9M 2025
Total net revenues	9.6	10.0	9.2	10.6	9.0
Provision for credit losses	0.1	0.3	0.4	0.5	0.7
Noninterest expenses	6.1	6.5	6.8	6.7	5.0
Profit (loss) before tax	3.5	3.2	1.9	3.3	3.3
Balance sheet, in € bn					
Total assets	616	677	658	756	774
Loans (gross of allowance for loan losses)	93	103	101	110	111
Ratios, in %					
Cost/income ratio	63.2%	64.4%	74.7%	63.1%	54.9%
Post-tax return on average tangible shareholders' equity	9.4%	9.6%	5.1%	9.4%	12.5%



Note: Throughout this presentation, figures are rounded and totals may not sum due to rounding differences and percentages may not precisely reflect the absolute figures; forward-looking financials are based on 2025 Forecast and 2026 to 2028 Plan based on September 2025 FX rates, if not stated otherwise; performance indicators 2025-2028 refer to FY 2026, FY 2027 and FY 2028

Slide 3 – Investment Bank at a glance

1. Investment Bank's return on tangible equity: 2021: 9.4%, 2025 FC: ~11%
2. Source: Internal analysis using multiple third-party inputs
3. Source: Externally reported revenues for 9M 2025, in EUR terms
4. Source: Euromoney 2025 Awards for Excellence

Slide 4 – Business transformed and positioned for growth

1. Source: (i) IBCM: 2022 vs. 2025 change in fee pool vs. DB Dealogic fees – fee pool based on Dealogic data (FY 2022) and internal analysis (FY 2025); and (ii) FIC: 9M 2025 vs. 9M 2021 average period on period percentage change of core peers vs. DB - based on externally reported revenues, in local currency terms
2. Oct YTD 2025 vs FY 2021
3. M&A deals; cross-border deal defined as one where the acquirer and target are headquartered in different countries (Oct YTD 2025 vs. FY 2021)
4. Combined market share 2022 to 2025 – reflecting period prior to investments (2022) vs. 31 Oct 2025. Source: Dealogic
5. Source: Coalition Greenwich Competitor Analytics. Share based on H1 2025 data for leading Index banks (Bank of America, Barclays, BNP Paribas, Citigroup, CS, Deutsche Bank (private), Goldman Sachs, HSBC, JPMorgan, Morgan Stanley, Société Générale, UBS). This analysis is based on DB's product taxonomy and organization structure, and DB's own revenue numbers. All information is strictly confidential and not to be reproduced or shared further without the explicit consent of Coalition Greenwich
6. Growth in average FIC client revenues per FTE generated by CB-dedicated coverage team between 2021-2025 FC
7. 1-day VaR, 99% confidence level, 9M 2025; FY 2025 FC revenue

Slide 6 – Re-positioned IBCM – The leading European franchise

1. Business mix adjusted to reflect removal of LDCM write-downs, as well as the removal of 2021 SPACs revenues

2. Source: Dealogic, internal analysis

Slide 7 - FIC franchise – Client-led, diversified, disciplined, resilient

1. 1-day VaR, 99% confidence level, 9M 2025; FY 2025 FC Revenue

Slide 8 - Leveraging existing leading FIC platform for efficient growth

1. Source: Coalition Greenwich Competitor Analytics. 2025 ranks based on H1 2025 data for leading Index banks (Bank of America, Barclays, BNP Paribas, Citigroup, CS, Deutsche Bank (private), Goldman Sachs, HSBC, JPMorgan, Morgan Stanley, Société Générale, UBS). This analysis is based on DB's product taxonomy and organization structure, and DB's own revenue numbers. All information is strictly confidential and not to be reproduced or shared further without the explicit consent of Coalition Greenwich
2. Targeted increase in client revenues from dedicated FIC coverage team in Corporate Bank, Risk Management Solutions

3. Market rank aspiration based on Coalition Greenwich Competitor Analytics

Slide 9 – Leveraging the Global Hausbank

1. September 2025 3-year trailing average – Large Corporates with revenues >€ 100k
2. 2021 to 2025 FC
3. Currently being marketed as of November 2025

Slide 10 – Scale up operating model through technology and innovation

1. Cumulative change-the-bank cash spend between 2026-2028



Slide 11 - Innovation-led client solutions

1. Q3 2025 last twelve months, internal and external users
2. Q3 2025 YTD average - Client FX transactions priced and executed through Autobahn, (including UI, API, MDPs; excluding FX4Cash and Prime Brokerage)
3. L1 clients as of 12 Nov 2025
4. 2025 FC volumes vs 2024 volumes
5. FY 2024 sum of allocations on Bonds with DB involvement

Slide 12 - Deploy capital at a high marginal rate of return

1. Change in revenues over change in RWA excluding FRTB and OpRisk between 2025 FC and 2028



AI	Artificial Intelligence	IBCM	Investment Banking & Capital Markets
AM	Asset Management	IPO	Initial public offering
APAC	Asia Pacific	KYC	Know your client
AuM	Assets under Management	Latam	Latin America
CAGR	Compound annual growth rate	LDCM	Leveraged Debt Capital Markets
CB	Corporate Bank	M&A	Mergers & Acquisitions
CIR	Cost/income ratio	MEA	Middle East and Africa
DB	Deutsche Bank	OpRisk	Operational risk
DCM	Debt Capital Markets	PB	Private Bank
ECM	Equity Capital Markets	Ppts	Percentage points
EMEA	Europe, Middle East and Africa	Rev	Revenues
FC	Forecast	RoTE	Post-tax return on average tangible shareholders' equity
FIC	Fixed Income & Currencies	RWA	Risk-weighted assets
FIG	Financial Institutions Group	SPAC	Special Purpose Acquisition Company
FRTB	Fundamental Review of the Trading Book	SRT	Significant risk transfer
FTE	Full-time equivalent	STP	Straight through processing
FX	Foreign Exchange	SVA	Shareholder value add
FY	Full year	Tech	Technology
GEM	Global Emerging Markets	U/HNW	Ultra-High-Net-Worth
GFX	Global Foreign Exchange	VaR	Value at risk
GY	Germany	X-sell	Cross-sell
IB	Investment Bank	YTD	Year-to-date

Speaker biography – Fabrizio Campelli



Fabrizio Campelli is the head of the Corporate Bank and Investment Bank since May 2021. He joined the Management Board in November 2019 in his former role of Chief Transformation Officer, responsible for transformation and Human Resources.

He took on additional responsibility at Management Board level for Deutsche Bank in the UK and Ireland (UKI) in August 2021, and the Americas region in May 2025.

Campelli previously spent four years as the Global Head of Deutsche Bank Wealth Management. Before that he was Head of Strategy & Organisational Development as well as Deputy Chief Operating Officer for Deutsche Bank Group and a member of the Group Executive Committee of Deutsche Bank.

He joined Deutsche Bank in 2004 after working at McKinsey & Company in the firm's London and Milan offices, focusing on strategic assignments mainly for global financial institutions.

Cautionary statements



Forward-Looking Statements

This presentation contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our most recent SEC Form 20-F. Copies of this document are readily available upon request or can be downloaded from investor-relations.db.com

Non-IFRS Financial Measures

This document contains non-IFRS financial measures. For a reconciliation to directly comparable figures reported under IFRS, to the extent such reconciliation not provided herein, please refer to the Financial Data Supplement which is available at investor-relations.db.com. When used with respect to future periods, non-GAAP financial measures used by Deutsche Bank are also forward-looking statements. Deutsche Bank cannot predict or quantify the levels of the most directly comparable financial measures under IFRS that would correspond to these measures for future periods. This is because neither the magnitude of such IFRS financial measures, nor the magnitude of the adjustments to be used to calculate the related non-GAAP financial measures from such IFRS financial measures, can be predicted. Such adjustments, if any, will relate to specific, currently unknown, events and in most cases can be positive or negative, so that it is not possible to predict whether, for a future period, the non-GAAP financial measure will be greater than or less than the related IFRS financial measure. For the comparative figures and ratios provided in this presentation, as well as their respective reconciliations, please refer to the published reports for the relevant reporting periods

ESG Classification

Sustainable financing and ESG investment activities are defined in the “Sustainable Finance Framework” and “Deutsche Bank ESG Investments Framework” which are available at investor-relations.db.com. Given the cumulative definition of the sustainable financing and ESG investment target, in cases where validation against the Frameworks cannot be completed before the end of the reporting quarter, volumes are disclosed upon completion of the validation in subsequent quarters. For details on ESG product classification of DWS, please refer to the section “Sustainability in Our Product Suite and Investment Approach – Our Product Suite” in DWS Annual Report 2024