**Deutsche Bank** 

### Deutsche Bank SAE

Cédulas Hipotecarias Cover Pool Update 2Q2017

## Cover Pool Details – Overview (1/2)



### Cover Pool details (as of 2Q17)



### Outstanding Cédulas – Maturity profile



n Outstanding volume at €5,325m by end of 2Q17

## Cover Pool Details – Overview (2/2)



### Cover Pool details<sup>(1)</sup> (as of 2Q17)

- Average outstanding loan size: EUR 98.6k
- Number of loans: 80,960
- Weighted avg. loan seasoning (years): 7.0
- Weighted avg. remaining loan maturity (years): 20.4
- Total pool weighted avg. Loan-to-Value (LTV): 49.6%
- Total pool Non-Performing Loan (NPL) ratio: 2.00%
- Interest rate type: 99.9% FRN
- Residential mortgages: 95.0%
- EUR denominated loans: 98.8%
- 1<sup>st</sup> residence mortgages: 88.7% .

### Cover Pool eligibility



n High quality mortgage portfolio with over 92% of the volume qualified as eligible

# Cover Pool Details<sup>(1)</sup> – Mortgage quality (1/3)



Cover Pool by asset type



#### Residential Commercial

- n Focus on residential mortgages
- n Marginal exposure to commercial mortgages
- n Almost no exposure to real estate developers

(1) Figures based on total cover pool (EUR 8.0bn)

### Cover Pool Loan-to-Value (LTV) profile



#### n Low Loan-to-Value portfolio due to prudent lending policy

# Cover Pool Details<sup>(1)</sup> – Mortgage quality (2/3)



### Historical development of NPL<sup>(2)</sup> ratio



n 2Q2017 NPL ratio basically unchanged on low level

#### Distribution by average loan size



n Well diversified portfolion No large lending risk concentration

(1) Figures based on total cover pool (EUR 8.0bn)

(2) NPL: Non-performing loans - Loan is defined as non-performing if a loan is due more than 90 days in arrears

# Cover Pool Details<sup>(1)</sup> – Mortgage quality (3/3)



### Cover Pool maturity profile



#### Seasoning



n Long-term mortgage portfolio
n Remaining average maturity over 20 years

n High credit quality demonstrated by high seasoning score

### Credit quality – Locations





Mortgage loans - location	% of Pool
Madrid	26.2
Barcelona	25.9
Málaga	4.3
Alicante	4.3
Valencia	4.1
Sevilla	3.8
Baleares	3.7
Girona	2.6
Tarragona	2.3
Cadiz	2.1
Rest	20.7

- n Top 10 regions account for over 79% of DB S.A.E.'s mortgage portfolio
- n Madrid and Barcelona region represent over 50% of total mortgage portfolio:
  - n Lower unemployment rate than the Spanish average
  - n Highest contributors to Spanish GDP
  - n Economically resilient regions

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